

Tiffany Lin, Class of 2013  
Project: "Social Preferences and Productivity"  
Professor Constança Esteves-Sorenson

**Description:**

I worked on two experiments that tested how workers' performances changed with different expectations about wages.

**Responsibilities:**

- Prepared material for experiments
- Quantified subjects' efficiency and output from raw data
- Cleaned data in Excel
- Measured and compared results from different legs of the experiments

**Skills Learned:**

- Translating data across multiple platforms and programs
- Manipulating data to obtain quantifiable results in Excel
- Different regression techniques in Stata
- Design and implementation of field experiments in behavioral economics

**SRO Experience:**

I enjoyed learning about research in economics by immersing myself in different parts of the process. I have gained a deeper understanding of the steps involved in constructing, executing, and analyzing results from field studies in behavioral economics. The SRO is a great way for undergraduates to connect the dots between course studies and practical applications. My SRO experience was so positive that I am continuing research on this project during the school year. I am excited to see the tangible results and implications of my work from this project.