Asset Pricing with Heterogeneous Preferences*

Alexis Akira Toda†‡

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Abstract

Finding a stochastic discount factor that is robust to model misspecification is not trivial. I consider a general equilibrium model with many agents who can invest their wealth in many assets. As long as (i) agents have (individual-, time-, and state-dependent) recursive preferences that are homothetic in current consumption and continuation value with a *common* relative risk aversion coefficient γ and (ii) asset returns and individual state variables are conditionally independent (*e.g.*, GARCH processes), I prove that the $-\gamma$th power of market return is a valid stochastic discount factor. Within this class of models, asset prices are determined by relative risk aversion and technology alone, and "returns-based asset pricing" is robust to model misspecification as opposed to the consumption-based approach. Using historical U.S. stock and bond returns data, I find that a relative risk aversion coefficient of 2–3.5 explains asset returns. The conditional and unconditional moment restrictions are not rejected. I recast the equity premium puzzle as a macroeconomics puzzle, not as a finance puzzle.

Keywords: *AK* models; consumption volatility puzzle; equity premium puzzle; model misspecification; power law; recursive preferences; risk-free rate puzzle.

JEL codes: D53, D58, D91, G11, G12.

1 Introduction

In asset pricing theory, it is well known that the "returns-based approach" (form a statistical model of bond and stock returns, solve the optimal consumption-portfolio decision. Use the equilibrium consumption value in $p = \mathrm{E}[mx]$) is equivalent to the "consumption-based approach" (form a statistical model of the consumption process, calculate asset prices and returns directly from the basic pricing equation $p = \mathrm{E}[mx]$), *given the model*.[1] Classic examples of the former approach are Markowitz (1952), Tobin (1958), Sharpe (1964), Lintner (1965a,b), Samuelson (1969), Merton (1969, 1971, 1973), and Fama (1970), and examples

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†Department of Economics, Yale University. Email: alexisakira.toda@yale.edu

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[1]The definitions of the two approaches are cited from Cochrane (2005), p. 40.

of the latter approach are Lucas (1978) and Mehra and Prescott (1985), just to name a few. In this paper I argue that the returns-based approach is fairly robust to misspecification of the model, while the consumption-based approach is not. The key is to "bypass consumption data altogether, and instead look directly at asset returns" (Ludvigson, 2012).

To illustrate the point in the simplest possible way, consider the following example. There is an investor who lives for two periods with the additive constant relative risk aversion (CRRA) utility function

$$\frac{1}{1-\gamma}\left(c_0^{1-\gamma}+\beta\,\mathrm{E}[c_1^{1-\gamma}]\right).$$

We all know that $\beta(c_1/c_0)^{-\gamma}$ is a valid stochastic discount factor (SDF).

Now suppose that the investor is endowed with initial wealth $w>0$ today and nothing tomorrow, but can invest in K assets indexed by $k=1,\dots,K$. Asset k has gross return $R^k\geq 0$, which is a random variable. Letting ϕ^k be the fraction of the remaining wealth invested in asset k, $\phi=(\phi^1,\dots,\phi^K)\in\mathbb{R}^K$ (where $\sum_k\phi^k=1$) the portfolio, and $R(\phi)=\sum_k R^k\phi^k$ the gross return on portfolio ϕ, the budget constraint is $c_1=R(\phi)(w-c_0)$. Substituting the budget constraint into the utility function, the optimal consumption-portfolio problem becomes

$$\max_{c,\phi}\frac{1}{1-\gamma}\left(c^{1-\gamma}+\beta\,\mathrm{E}[R(\phi)^{1-\gamma}](w-c)^{1-\gamma}\right),$$

which can be broken into

$$\frac{F}{1-\gamma}:=\max_{\phi}\frac{1}{1-\gamma}\,\mathrm{E}[R(\phi)^{1-\gamma}], \tag{1.1a}$$

$$U:=\max_{c}\frac{1}{1-\gamma}(c^{1-\gamma}+\beta F(w-c)^{1-\gamma}). \tag{1.1b}$$

Let ϕ^* be the solution to the optimal portfolio problem (1.1a) and consider investing ϵ more in asset k and ϵ less in the optimal portfolio ϕ^*. Taking the first order condition with respect to ϵ and setting $\epsilon=0$, we obtain

$$\mathrm{E}[R(\phi^*)^{-\gamma}(R^k-R(\phi^*))]=0$$

for any asset k, so $R(\phi^*)^{-\gamma}$ (times a constant) is also a valid stochastic discount factor.

Note that the SDF $\beta(c_1/c_0)^{-\gamma}$ is *not* robust to model misspecification: if we change the utility function, so does the SDF. However, the SDF $R(\phi^*)^{-\gamma}$ *is* robust, because the only property we used to derive it is the homotheticity of the utility function, not its particular functional form. The rest of the paper is an elaboration of this simple idea.

This paper has two contributions. First, I solve an optimal consumption-portfolio problem similar in spirit to Samuelson (1969) but in a very general setting, namely the agent has an arbitrary time- and state-dependent homothetic recursive preference with constant relative risk aversion, the number of assets is arbitrary, and the only distributional assumption is that asset returns and state variables be conditionally independent. The assumptions are weak enough for my results to have a wide range of applicability. For example, the standard additive CRRA utility and the CRRA-constant elasticity of intertemporal substitution (CEIS) recursive utility (Epstein and Zin, 1989) are all special cases,

and the period utility function may include some other state variables such as past consumption. For distributional assumptions, the volatility can follow any stochastic process as long as returns are serially independent, for example GARCH processes. Under these assumptions, by using the value function approach instead of the Euler equation approach, the optimal portfolio decision and the optimal consumption/saving decision can be disentangled as in (1.1).

Second, which is the main contribution, I consider an economy with many such agents and show that if (i) agents have a *common* relative risk aversion coefficient (but recursive preferences that are possibly individual-, time-, and state-dependent) and (ii) the efficient market hypothesis holds, then agents make the same portfolio choice, and therefore the individually optimal portfolio must be the market portfolio. A corollary is that the $-\gamma$th power of the gross return on the market portfolio (market return) is a valid stochastic discount factor.

This result has three important implications. First, since this result does not depend on any particular utility function and hence on the consumption process, the "returns-based asset pricing" approach is robust to misspecification of the model as opposed to the consumption-based approach. Since in my model consumption is not directly connected to asset prices, the low volatility of consumption growth (or the low covariance between consumption growth and asset returns) needed in order to explain asset prices ("consumption volatility puzzle") is not an asset pricing puzzle (that belongs to finance) but a consumption/saving puzzle (that belongs to macroeconomics). Second, since the asset pricing formula contains only asset returns data, which are available in high frequency and high accuracy, the '$-\gamma$th power of market return' SDF can be used in practice. Also, since my model nests the classic CAPM as a special case by setting $\gamma = -1$, it is guaranteed to give better results than CAPM. Third, the relative risk aversion γ can be estimated using only asset returns data: (aggregate or individual) consumption data contain no more information than the asset returns data for estimating the relative risk aversion coefficient.

Although these results concern relative pricing, I also consider absolute pricing. By assuming further that (iii) agents have access to constant-returns-to-scale stochastic saving technologies (AK model, *e.g.*, Levhari and Srinivasan (1969)) and (iv) technological shocks and individual state variables are conditionally independent, I derive an asset pricing formula which depends only on fundamentals.

A few papers are related to my work. Rubinstein (1976) derived the '$-\gamma$th power of market return' SDF under the assumption of a representative agent with additive CRRA utility and serially independent returns. I obtain the same SDF, but under much weaker assumptions listed above. Most importantly, in Rubinstein's model aggregate consumption is proportional to wealth and hence consumption growth and market return have the same volatility (which is obviously counterfactual, hence "consumption volatility puzzle"), but in my model aggregate consumption is not connected to market return. Campbell (1993) obtained an asset pricing formula without using consumption in a representative agent setting by log linearizing the intertemporal budget constraint. In my model there are many heterogeneous agents with more general preferences and the asset pricing formula is exact, not an approximation.

Cass and Stiglitz (1970) showed in a static setting that the only utility functions for which the mutual fund theorem holds are the quadratic and power utility functions (if there is no risk-free asset) and the linear risk tolerance

(LRT) utility $-\frac{u'(w)}{u''(w)} = A + Bw$ (if there is a risk-free asset). Rubinstein (1974) showed a similar result in a two period economy with additive utility functions. My result extends theirs to the multi period setting with recursive preferences. Constantinides (1982) proved that if agents have additively time- and state-separable utility functions (without state variables) in a complete market endowment economy, then we can define a representative agent who consumes the aggregate endowment and prices the assets. Here the utility function of the representative agent in general depends on the preferences of all agents in a complicated way, and hence so do the asset prices. In my model, the relative risk aversion must be common across all agents, the function that defines the recursive utility must be homogeneous of degree 1, but I allow individual-, time-, and state-dependent recursive utility. Most importantly, the asset prices depend only on the common relative risk aversion γ and the technologies, not on other preference characteristics. Therefore my results neither contain nor are contained in those of Constantinides (1982), but are complementary.

The rest of the paper is organized as follows. Section 2 presents the model and solves the single agent optimal consumption-portfolio problem. Section 3 derives relative asset pricing formulas that do not depend on consumption in a partial equilibrium setting. Section 4 characterizes the general equilibrium with many heterogeneous agents and constant-returns-to-scale stochastic saving technologies, and derives absolute asset pricing formulas. Section 5 tests the asset pricing implications of the model. Section 6 discusses the asset pricing puzzles.

2 Individual decision

All random variables are defined on a probability space $(\Omega, \mathcal{F}, P)$. Time is discrete and finite,[2] $t = 0, 1, \ldots, T$. An agent starts with initial wealth $w > 0$ and has no income other than those obtained by investing in assets.[3]

2.1 Assets, information, and preference

Assets There are K assets indexed by $k \in K = \{1, \ldots, K\}$. Let P_t^k, D_t^k be the price and dividend of asset k at time t. The gross return of asset k between the end of time t and the beginning of time $t+1$ is denoted by $R_{t+1}^k = (P_{t+1}^k + D_{t+1}^k)/P_t^k$, and the vector of gross asset returns is denoted by

$$\mathbf{R}_{t+1} = (R_{t+1}^1, \ldots, R_{t+1}^K).$$

Let ϕ_t^k be the fraction of wealth invested in asset k at time t and $\phi_t = (\phi_t^1, \ldots, \phi_t^K)$ be the portfolio, so $\sum_k \phi_t^k = 1$. Of course, $\phi_t^k > 0 (< 0)$ means a long (short) position in asset k. The agent can be constrained in the choice of portfolio: let $\Pi_t \subset \mathbb{R}^K$ be the set of feasible portfolios. The gross return on portfolio $\phi_t \in \Pi_t$

[2] The model can be easily generalized to infinite horizon if we assume that each agent lives for only finite periods or if we make distributional assumptions (such as Markov shocks) to guarantee the convergence of the value function. See Toda (2012) for such an example.

[3] Since this paper is concerned with frictionless complete asset markets, the agent can sell off his future endowments and incorporate into the initial wealth.

is denoted by

$$R_{t+1}(\phi_t) := \mathbf{R}'_{t+1}\phi_t = \sum_{k=1}^{K} R^k_{t+1}\phi^k_t.$$

The sequential budget constraint of the agent is therefore

$$(\forall t)\ w_{t+1} = R_{t+1}(\phi_t)(w_t - c_t) \geq 0.$$

Information and preference The agent's information is represented by the filtration (an increasing sequence of σ-algebras) $\{\mathcal{F}_t\}_{t=0}^T \subset \mathcal{F}$. Let w_t be the agent's wealth at the beginning of time t and $\mathbf{X}_t = (X^1_t, X^2_t, \dots)$ be the vector of state variables at time t *other than wealth*. What I have in mind for the state variables are public information such as past returns and volatility, but it may also include private information such as past consumption (in the case of habit formation). To obtain the results it is unnecessary to specify $\mathbf{X}_t$ explicitly. The conditional expectation with respect to time t information is denoted by $\mathrm{E}[\cdot \mid \mathcal{F}_t]$ or more compactly $\mathrm{E}_t[\cdot]$, which are functions of $\mathbf{X}_t$ and w_t because by assumption these are all the state variables. Let $c_t, U_t \in \mathbb{R}$ be the consumption and the continuation utility at time t. I make the following assumptions.

Assumption 1 (Irrelevance of wealth)**.** *For any $\mathcal{F}_{t+1}$-measurable function f, we have $\mathrm{E}[f(\mathbf{X}_{t+1}) \mid \mathcal{F}_t] = g(\mathbf{X}_t)$ for some g, that is, agent's wealth is irrelevant for predicting a function of next period's state variables other than wealth.*

Assumption 2 (Constant relative risk aversion and homotheticity)**.** *The continuation utilities $\{U_t\}_{t=0}^T$ satisfy the recursion $U_T = a_T(\mathbf{X}_T)c_T$ and*

$$U_t = f_t\left(c_t, \mathrm{E}\left[U^{1-\gamma}_{t+1} \,\middle|\, \mathcal{F}_t\right]^{\frac{1}{1-\gamma}}, \mathbf{X}_t\right), \quad t = 0, \dots, T-1, \tag{2.1}$$

where $a_T > 0$ is some function of the state variables $\mathbf{X}_T$, $\gamma > 0$ is the relative risk aversion coefficient, and

$$f_t : \mathbb{R}_{++} \times \mathbb{R}_{++} \times \mathbb{R}^{\dim \mathbf{X}_t} \to \mathbb{R}_+$$

is strictly increasing and homogeneous of degree 1 in the first two arguments.

f_t is called the *aggregator* (Epstein and Zin, 1989; Boyd, 1990). Since the risk aversion is over the continuation utility, not consumption, it is the correct notion of risk aversion (Swanson, 2012). At this point it is helpful to provide concrete examples.

Example 1 (Additive CRRA utility)**.** If $a_T(\mathbf{X}_T) = 1$ and the aggregator is given by

$$f_t(c, v, \mathbf{X}_t) = (c^{1-\gamma} + \beta v^{1-\gamma})^{\frac{1}{1-\gamma}}$$

(so the state variables do not directly enter the aggregator), then iterating (2.1) and using the law of iterated expectations, we obtain

$$U_t = \mathrm{E}\left[\sum_{s=t}^{T} \beta^{t-s} c_s^{1-\gamma} \,\middle|\, \mathcal{F}_t\right]^{\frac{1}{1-\gamma}},$$

which is ordinarily equivalent to the standard additive CRRA utility

$$\mathrm{E}_t \sum_{s=t}^{T} \beta^{t-s} \frac{c_s^{1-\gamma}}{1-\gamma}$$

with discount factor β and relative risk aversion γ.

Example 2 (Recursive CRRA/CEIS utility)**.** If $a_T(\mathbf{X}_T) = 1$ and the aggregator is given by

$$f_t(c, v, \mathbf{X}_t) = (c^{1-\sigma} + \beta v^{1-\sigma})^{\frac{1}{1-\sigma}}$$

(so the state variables do not directly enter the aggregator), then U_t is the constant relative risk aversion (CRRA), constant elasticity of intertemporal substitution (CEIS) recursive utility (Epstein and Zin, 1989) with discount factor β, relative risk aversion γ, and elasticity of intertemporal substitution $1/\sigma$.

Example 3 (Habit formation)**.** In Examples 1 and 2, the aggregator f_t did not explicitly depend on the state variables $\mathbf{X}_t$, but (2.1) allows such dependence. For example, if $\mathbf{X}_t$ consists of past consumption and the aggregator explicitly depends on $\mathbf{X}_t$, the recursive utility (2.1) depends on past consumption and hence we can incorporate some form of habit formation (Abel, 1990). One such example that satisfies Assumption 2 is

$$f_t(c, v, x) = \left[(c/x)^{1-\sigma} + \beta v^{1-\sigma}\right]^{\frac{1}{1-\sigma}},$$

where x is the habit stock.

2.2 Optimal portfolio problem

To solve the optimal consumption-portfolio problem I further need an assumption on asset returns and state variables.

Assumption 3 (Conditional independence)**.** *For each t, the next period's state variables $\mathbf{X}_{t+1}$ and asset returns $\mathbf{R}_{t+1}$ are independent conditional on time t information $\mathcal{F}_t$.*

Conditional independence implies, in particular, that the most recent asset return is not a state variable: $\mathbf{R}_t \notin \mathbf{X}_t$, which is clearly a restriction. For example, let $\log R_{t+1} = \mu + \epsilon_{t+1}$ and consider the GARCH(p, q) process

$$\begin{aligned}
\epsilon_{t+1} &= \sigma_{t+1} z_{t+1}, \\
\sigma_{t+1}^2 &= \alpha_0 + \alpha_1 \epsilon_t^2 + \cdots + \alpha_q \epsilon_{t-q+1}^2 + \beta_1 \sigma_t^2 + \cdots + \beta_p \sigma_{t-p+1}^2,
\end{aligned}$$

where $\{z_t\}$ is a white noise. Then the state variables are

$$\mathbf{X}_t = (\epsilon_t, \ldots, \epsilon_{t-q+1}, \sigma_t, \ldots, \sigma_{t-p+1}),$$

and the conditional independence assumption does not hold because $(\epsilon_{t+1}, \sigma_{t+1})$ (part of next period's state variables) and $R_{t+1} = \exp(\mu + \epsilon_{t+1})$ are not independent conditional on $\mathbf{X}_t$. However, if $\alpha_1 = 0$, then ϵ_t is no longer a state variable, and conditional independence holds.[4] An obvious case in which conditional independence holds is when returns are i.i.d. and independent of state variables.

[4] An equivalent condition is to replace the first equation by $\epsilon_{t+1} = \sigma_{t+1} z_t$.

The following theorem shows that the optimal portfolio problem can be disentangled from the optimal consumption/saving problem, and that the former depends only on risk aversion and asset returns.

Theorem 2.1. *Under Assumptions 1–3, the value function*

$$\begin{aligned} &V_t(w, \mathbf{X}_t) \\ &\quad = \sup \{U_t \mid w_t = w, (\forall s \geq t)\ w_{s+1} = R_{s+1}(\phi_s)(w_s - c_s) \geq 0, \phi_s \in \Pi_s\} \end{aligned} \tag{2.2}$$

is linear in wealth w and the optimal portfolio problem at time t reduces to

$$\max_{\phi \in \Pi_t} \frac{1}{1-\gamma} \operatorname{E}\left[R_{t+1}(\phi)^{1-\gamma} \,\middle|\, \mathcal{F}_t\right]. \tag{2.3}$$

If the portfolio constraint Π_t is nonempty, compact, and

$$\operatorname{E}\left[\sup_{\phi \in \Pi_t} R_{t+1}(\phi)^{1-\gamma} \,\middle|\, \mathcal{F}_t\right] < \infty,$$

then the optimal portfolio problem (2.3) *has a solution.*

Proof. The proof is by induction. If $t = T$, then $U_T = a_T(\mathbf{X}_T)c_T$, so

$$V_T(w, \mathbf{X}_T) = \sup \{a_T(\mathbf{X}_T)c_T \mid c_T \leq w\} = a_T(\mathbf{X}_T)w$$

is linear in wealth and there are no portfolio decisions to make. Suppose the claim is true for time $s = t+1, \ldots, T$ and let $V_s(w, \mathbf{X}_s) = a_s(\mathbf{X}_s)w$. Then we obtain

$$\begin{aligned} &V_t(w, \mathbf{X}_t) \\ &= \sup_{\substack{0 \leq c \leq w \\ \phi \in \Pi_t}} f_t\left(c, (w-c) \operatorname{E}_t[a_{t+1}(\mathbf{X}_{t+1})^{1-\gamma} R_{t+1}(\phi)^{1-\gamma}]^{\frac{1}{1-\gamma}}, \mathbf{X}_t\right) \\ &= \sup_{0 \leq c \leq w} f_t\left(c, (w-c) \operatorname{E}_t[a_{t+1}(\mathbf{X}_{t+1})^{1-\gamma}]^{\frac{1}{1-\gamma}} \sup_{\phi \in \Pi_t} \operatorname{E}_t[R_{t+1}(\phi)^{1-\gamma}]^{\frac{1}{1-\gamma}}, \mathbf{X}_t\right) \\ &= \sup_{0 \leq c \leq w} f_t\left(c, (w-c) b_t(\mathbf{X}_t) \sup_{\phi \in \Pi_t} \operatorname{E}_t[R_{t+1}(\phi)^{1-\gamma}]^{\frac{1}{1-\gamma}}, \mathbf{X}_t\right) \\ &= \sup_{0 \leq \tilde{c} \leq 1} w f_t\left(\tilde{c}, (1-\tilde{c}) b_t(\mathbf{X}_t) \sup_{\phi \in \Pi_t} \operatorname{E}_t[R_{t+1}(\phi)^{1-\gamma}]^{\frac{1}{1-\gamma}}, \mathbf{X}_t\right) =: a_t(\mathbf{X}_t)w, \end{aligned}$$

where I used backward induction in the first equality, conditional independence (Assumption 3) and monotonicity of f_t in the second, the irrelevance of wealth (Assumption 1) in the third, and the homogeneity of f_t (Assumption 2) in the last, where I set $\tilde{c} = c/w$. Therefore the value function is linear in wealth. Since f_t is increasing in the second argument, the optimal portfolio problem at time t is

$$\max_{\phi \in \Pi_t} \operatorname{E}\left[R_{t+1}(\phi)^{1-\gamma} \,\middle|\, \mathcal{F}_t\right]^{\frac{1}{1-\gamma}},$$

which is equivalent to (2.3) because $x \mapsto \frac{x^{1-\gamma}}{1-\gamma}$ is monotone.

If $\mathrm{E}\left[\sup_{\phi\in\Pi_t} R_{t+1}(\phi)^{1-\gamma} \,\middle|\, \mathcal{F}_t\right] < \infty$,[5] then by the Lebesgue convergence theorem $\phi \mapsto \mathrm{E}_t[R_{t+1}(\phi)^{1-\gamma}]$ is continuous. Therefore if the portfolio constraint Π_t is nonempty and compact, the optimal portfolio problem (2.3) has a solution. □

Theorem 2.1 is related to Kocherlakota (1990), where he proves in a representative agent, complete markets, endowment economy setting that the CRRA/CEIS recursive utility model (Example 2) is observationally equivalent to the standard additive CRRA utility model if consumption growth is i.i.d. His irrelevance result can be generalized as in the following proposition.

Proposition 2.2. *Consider the recursive utility model satisfying Assumption 2 with a time-homogeneous aggregator $f(c, v)$ with no state variables. If asset returns are i.i.d. and U_0 defined by* (2.1) *converges as $T \to \infty$, then the recursive utility model is observationally equivalent to the standard additive CRRA utility model.*

Proof. It suffices to show that the optimal portfolio choice and consumption are observationally equivalent in the two models. By Theorem 2.1, the portfolio choice is the same. If the recursive utility converges as time periods tends to infinity, the Bellman equation becomes time-homogeneous. Since the aggregator $f(c, v)$ is homogeneous of degree 1, the optimal consumption is a constant fraction of wealth, which is observationally equivalent to the additive CRRA case. □

3 Partial equilibrium

Having solved the single agent problem, in this section I consider an economy with many agents. In a partial equilibrium setting, I derive a relative asset pricing formula that depends only on the market portfolio and the relative risk aversion.

3.1 Description of the economy

The financial market is the same as in Section 2, so asset k has (per share) price P_t^k, dividend D_t^k, and gross return $R_{t+1}^k = (P_{t+1}^k + D_{t+1}^k)/P_t^k$. Let W_t^k be the market capitalization (per share price P_t^k times the number of shares outstanding) of asset k.

The economy is populated by I agents indexed by $i \in I = \{1, \ldots, I\}$ with recursive preferences defined by (2.1), where the aggregators $\{(f_{it})_{i\in I}\}_{t=0}^{T-1}$ and the state variables $\{(\mathbf{X}_{it})_{i\in I}\}_{t=0}^{T}$ are potentially different but the relative risk aversion $\gamma > 0$ and the portfolio constraint $\Pi_t \subset \mathbb{R}^K$ are *common* across agents. Agent i is endowed with initial wealth $w_{i0} > 0$ but nothing thereafter. Let $\mathcal{F}_{it}$ be the private information of agent i at time t and $\mathcal{F}_t = \bigcap_i \mathcal{F}_{it}$ be the public information.

The sequential partial equilibrium is defined by agent optimization and market clearing.

[5] This condition is not very stringent. For example, it holds if $\gamma > 1$ (< 1) and the portfolio return is bounded away from zero (bounded above).

Definition 3.1 (Sequential partial equilibrium)**.** Given asset prices, dividends, and market capitalization $\left\{(P_t^k, D_t^k, W_t^k)_{k\in K}\right\}_{t=0}^T$, the profile of individual consumption, wealth, and portfolio $\{(c_{it}, w_{it}, \phi_{it})_{i\in I}\}_{t=0}^T$ constitutes a sequential partial equilibrium if

1. given asset returns $R_{t+1}^k = (P_{t+1}^k + D_{t+1}^k)/P_t^k$, the portfolio ϕ_{it} solves

$$\max_{\phi\in\Pi_t} \frac{1}{1-\gamma} \mathrm{E}\left[R_{t+1}(\phi)^{1-\gamma} \,\middle|\, \mathcal{F}_{it}\right], \tag{3.1}$$

2. given the portfolio choice, c_{it} solves the optimal consumption problem (2.2),

3. asset markets clear, *i.e.*, for each asset k and time t we have $\sum_{i=1}^I \phi_{it}^k(w_{it} - c_{it}) = W_t^k$, and

4. individual wealth evolves according to the budget constraint

$$w_{i,t+1} = R_{t+1}(\phi_{it})(w_{it} - c_{it}).$$

3.2 Relative asset pricing

In order to prove the main result, I need one more assumption. I assume markets are efficient in the sense that private information is useless for predicting asset returns.

Assumption 4 (Efficient market hypothesis)**.** *For each i and t, the distribution of asset returns $\mathbf{R}_{t+1} = (R_{t+1}^k)_{k=1}^K$ conditional on private information $\mathcal{F}_{it}$ is the same as the distribution conditional on public information $\mathcal{F}_t$.*

This definition of market efficiency is taken from the first definition in Bewley (1982). The following proposition shows that if there is an equilibrium, there is also an equivalent symmetric equilibrium (common portfolio choice).

Proposition 3.2. *Let everything be as above. Suppose that*

1. *agents have information and recursive preferences satisfying Assumptions 1 and 2,*

2. *for each agent conditional independence (Assumption 3) holds, and*

3. *the efficient market hypothesis (Assumption 4) holds.*

If there is a partial equilibrium, then there is also an equilibrium with a common portfolio choice ϕ_t^* (market portfolio) and the same consumption and wealth as in the original equilibrium $\{(c_{it}, w_{it})_{i\in I}\}_{t=0}^T$.

Proof. By the efficient market hypothesis (Assumption 4), we can replace the private information $\mathcal{F}_{it}$ in (3.1) by the public information $\mathcal{F}_t$. Then the optimal portfolio problem becomes common across all agents, which is (2.3).

Suppose that $\{(c_{it}, w_{it}, \phi_{it})_{i\in I}\}_{t=0}^T$ is a sequential partial equilibrium. Define the value weighted average portfolio by

$$\bar{\phi}_t := \sum_{i=1}^I \phi_{it}(w_{it} - c_{it}) / \sum_{i=1}^I (w_{it} - c_{it}).$$

By the definition of $\bar{\phi}_t$ and the market clearing condition, we have

$$\sum_{i=1}^{I} \bar{\phi}_t^k (w_{it} - c_{it}) = \sum_{i=1}^{I} \phi_{it}^k (w_{it} - c_{it}) = W_t^k$$

for each k, so the common portfolio $\bar{\phi}_t$ (market portfolio) clears the market. Since the function $\frac{1}{1-\gamma} R_{t+1}(\phi)^{1-\gamma}$ is quasi-concave in ϕ and ϕ_{it} solves (2.3) for each i, so does $\bar{\phi}_t$. Therefore $\left\{(c_{it}, w_{it}, \bar{\phi}_t)_{i \in I}\right\}_{t=0}^{T}$ (same consumption and wealth as in the original equilibrium with common portfolio $\bar{\phi}_t$) is also an equilibrium. □

Let $\phi_t^* := \bar{\phi}_t$ be the market portfolio, which is also an individually optimal portfolio. The following theorem, which is the main result of this paper, shows that the $-\gamma$th power of the return on the market portfolio is a valid stochastic discount factor.

Theorem 3.3. *Let everything be as in Proposition 3.2 and* $\{(c_{it}, w_{it}, \phi_t^*)_{i \in I}\}_{t=0}^{T}$ *be a symmetric sequential partial equilibrium, where* ϕ_t^* *is the market portfolio. If the portfolio constraint* $\phi \in \Pi_t$ *does not bind at the market portfolio* ϕ_t^* *for asset* k*, letting* $R_{m,t+1} = R_{t+1}(\phi_t^*)$ *be the return on the market portfolio, we have*

$$\mathrm{E}\left[R_{m,t+1}^{-\gamma}(R_{t+1}^k - R_{m,t+1}) \,\middle|\, \mathcal{F}_t\right] = 0, \tag{3.2a}$$

$$P_t^k = \frac{\mathrm{E}\left[R_{m,t+1}^{-\gamma}(P_{t+1}^k + D_{t+1}^k) \,\middle|\, \mathcal{F}_t\right]}{\mathrm{E}\left[R_{m,t+1}^{1-\gamma} \,\middle|\, \mathcal{F}_t\right]}, \tag{3.2b}$$

i.e., *the* $-\gamma$*th power of the return on the market portfolio is a valid stochastic discount factor. In particular, the one period risk-free rate is*

$$R_{f,t} = \frac{\mathrm{E}\left[R_{m,t+1}^{1-\gamma} \,\middle|\, \mathcal{F}_t\right]}{\mathrm{E}\left[R_{m,t+1}^{-\gamma} \,\middle|\, \mathcal{F}_t\right]}. \tag{3.3}$$

Furthermore, the equity premium satisfies the CAPM-like formula

$$\mathrm{E}\left[R_{t+1}^k \,\middle|\, \mathcal{F}_t\right] - R_{f,t} = -\frac{\mathrm{Cov}\left[R_{m,t+1}^{-\gamma}, R_{t+1}^k \,\middle|\, \mathcal{F}_t\right]}{\mathrm{E}\left[R_{m,t+1}^{-\gamma} \,\middle|\, \mathcal{F}_t\right]}. \tag{3.4}$$

Proof. Consider investing the fraction of wealth $1 - \alpha$ in the market portfolio ϕ_t^* and α in asset k. Clearly $\alpha = 0$ is optimal by the definition of ϕ_t^*, so

$$0 \in \arg\max_{\alpha} \frac{1}{1-\gamma} \mathrm{E}\left[[(1-\alpha)R_{m,t+1} + \alpha R_{t+1}^k]^{1-\gamma} \,\middle|\, \mathcal{F}_t\right]. \tag{3.5}$$

Since by assumption the portfolio constraint $\phi \in \Pi_t$ does not bind, by taking the first-order condition of the maximization (3.5) at the optimum $\alpha = 0$, we obtain (3.2a). Substituting $R_{t+1}^k = (P_{t+1}^k + D_{t+1}^k)/P_t^k$ into (3.2a) and rearranging terms, we obtain (3.2b). Setting $P_{t+1}^k = 0$ and $D_{t+1}^k = 1$ in (3.2b), we obtain the price of the one period risk-free bond $1/R_t^f$, and hence (3.3).

Rearranging (3.2a) and dropping time subscripts, we obtain

$$1 = \frac{\mathrm{E}\left[R_m^{-\gamma} R^k \mid \mathcal{F}\right]}{\mathrm{E}\left[R_m^{1-\gamma} \,\middle|\, \mathcal{F}\right]}.$$

Using $\mathrm{E}\left[XY \mid \mathcal{F}\right] = \mathrm{Cov}\left[X, Y \mid \mathcal{F}\right] + \mathrm{E}\left[X \mid \mathcal{F}\right] \mathrm{E}\left[Y \mid \mathcal{F}\right]$ for $X = R_m^{-\gamma}$ and $Y = R^k$, we obtain

$$1 = \frac{\mathrm{Cov}\left[R_m^{-\gamma}, R^k \,\middle|\, \mathcal{F}\right] + \mathrm{E}\left[R_m^{-\gamma} \mid \mathcal{F}\right] \mathrm{E}\left[R^k \,\middle|\, \mathcal{F}\right]}{\mathrm{E}\left[R_m^{1-\gamma} \,\middle|\, \mathcal{F}\right]}.$$

Using the risk-free rate formula (3.3) and rearranging terms, we obtain (3.4). □

Theorem 3.3 may appear completely standard at first glance, but it is not. In a consumption-based representative agent setting (with a standard additive CRRA utility function), the growth rate of consumption is proportional to the return on the market portfolio, and (3.2a) is trivial (it is the Euler equation). What is surprising is that despite the presence of many agents with heterogeneous preferences (that may violate the sufficient condition for the existence of the representative agent as in Constantinides (1982): agents have very general preferences as in Assumption 2), I derived a simple stochastic discount factor (SDF), $R_m^{-\gamma}$, which depends only on the relative risk aversion and the market portfolio.

This result has three important implications. First, since this result does not depend on any particular utility function and hence on the aggregate or individual consumption process, the "returns-based asset pricing" approach is robust to misspecification of the model as opposed to the consumption-based approach. Since in my model consumption is not directly connected to asset prices, the low volatility of consumption growth (or the low covariance between consumption growth and asset returns) needed in order to explain asset prices ("consumption volatility puzzle") is not an asset pricing puzzle (that belongs to finance) but a consumption/saving puzzle (that belongs to macroeconomics).

Second, since the asset pricing formula contains only asset returns data, which are available in high frequency and high accuracy, my model can be used in practice. Also, since my model nests CAPM as a special case by setting $\gamma = -1$, it is guaranteed to give better results than CAPM.

Third, the relative risk aversion γ can be estimated by GMM using only asset returns data, which (unlike consumption) are highly accurate and available in high frequency. The commonly used Euler equation, for example, does not contain more information than (3.2a) for estimating γ even if the Euler equation is true (*i.e.*, the model is correctly specified). This means that the rejection of a particular model using consumption data should be interpreted as the rejection of the particular specification of the model rather than the rejection of the asset pricing implications of the model.

To the best of my knowledge, documenting the robustness of the '$-\gamma$th power of market return' SDF seems to be new. The closest expression I found in the literature is Rubinstein (1976), in which he obtains the same discount factor, but assuming (i) a representative agent with an additive CRRA utility function, (ii) single asset, and (iii) independent returns. In testing the CRRA/CEIS recursive utility model of Example 2, Epstein and Zin (1991) derived the following

equation:

$$\mathrm{E}\left[(c_{t+1}/c_t)^{-\frac{\sigma(1-\gamma)}{1-\sigma}} R_{m,t+1}^{\frac{\sigma-\gamma}{1-\sigma}}(R_{t+1}^k - R_{m,t+1}) \middle| \mathcal{F}_t\right] = 0, \tag{3.6}$$

where $1/\sigma$ is the elasticity of intertemporal substitution and I have changed their notation to be compatible with mine. Since (3.2a) obtains by setting $\sigma = 0$ in (3.6), (3.2a) is a stronger implication. However, (3.2a) holds with much more general preferences than CRRA/CEIS recursive utility (in particular, (3.2a) is true with any σ). Therefore my result is sharper despite the assumption being weaker.

4 General equilibrium

This section deals with absolute pricing in a general equilibrium setting. I introduce firms and financial assets (assets that are in zero net supply) and derive asset pricing formulas.

4.1 Description of the economy

Firms and assets There is a single perishable good which can be consumed or invested as capital. There are J firms indexed by $j \in J = \{1, \ldots, J\}$. Production takes time and exhibits constant returns to scale. If firm j employs capital K at the end of period t, it produces $A_{t+1}^j K$ at the beginning of period $t+1$, where A_{t+1}^j is the (random) productivity as well as the total return of capital after depreciation. In particular, if an agent invests one unit of capital in firm j at time t, he will receive A_{t+1}^j at the beginning of the next period. We can think of firms as stochastic saving technologies. Let $\mathbf{A}_{t+1} = (A_{t+1}^1, \ldots, A_{t+1}^J)$ be the vector of productivities.

There are K assets in zero net supply indexed by $k \in K = \{1, \ldots, K\}$, with dividend D_t^k at period t (which is, of course, a random variable). Letting P_t^k be the price of asset k in period t (determined in equilibrium), the gross return between periods t and $t+1$ is defined by $R_{t+1}^k = (P_{t+1}^k + D_{t+1}^k)/P_t^k$. Let $\mathbf{D}_t = (D_t^1, \ldots, D_t^k)$ be the vector of dividends.

Let $(\theta, \phi) \in \mathbb{R}_+^J \times \mathbb{R}^K$ be the portfolio of investment and asset holdings, so θ^j and ϕ^k are the fraction of wealth invested in firm j and asset k. As before, there might be a portfolio constraint denoted by $\Pi_t \subset \mathbb{R}_+^J \times \mathbb{R}^K$ at time t. The portfolio $(\theta, \phi) \in \Pi_t$ defines the return on portfolio

$$R_{t+1}(\theta, \phi) = \sum_{j=1}^{J} A_{t+1}^j \theta^j + \sum_{k=1}^{K} R_{t+1}^k \phi^k. \tag{4.1}$$

Equilibrium As usual the sequential general equilibrium is defined by agent optimization and market clearing.

Definition 4.1. $\left\{(c_{it}, w_{it}, \theta_{it}, \phi_{it})_{i \in I}, (P_t^k)_{k \in K}\right\}_{t=0}^T$ constitute a sequential general equilibrium if

1. given asset returns $R^k_{t+1} = (P^k_{t+1} + D^k_{t+1})/P^k_t$, the portfolio (θ_{it}, ϕ_{it}) solves

$$\max_{(\theta,\phi)\in\Pi_t} \frac{1}{1-\gamma} \mathrm{E}\left[R_{t+1}(\theta,\phi)^{1-\gamma} \,\middle|\, \mathcal{F}_{it}\right], \tag{4.2}$$

2. given the portfolio choice, c_{it} solves the optimal consumption problem (2.2),

3. markets for assets in zero net supply clear, *i.e.*, for each asset k and time t we have $\sum_{i=1}^{I} \phi^k_{it}(w_{it} - c_{it}) = 0$, and

4. individual wealth evolves according to the budget constraint

$$w_{i,t+1} = R_{t+1}(\theta_{it}, \phi_{it})(w_{it} - c_{it}).$$

4.2 Absolute asset pricing

Theorem 4.2. *Let $\Theta_t = \left\{\theta \in \mathbb{R}^J_+ \,\middle|\, (\theta, 0) \in \Pi_t\right\}$ be the portfolio constraint on investment with holdings in assets in zero net supply restricted to be zero. Suppose that*

1. *agents have information and recursive preferences satisfying Assumptions 1 and 2,*

2. *for each agent conditional independence (Assumption 3) holds,* i.e., *the distributions of the individual state variables $\mathbf{X}_{i,t+1}$ and the productivities and dividends $(\mathbf{A}_{t+1}, \mathbf{D}_{t+1})$ are independent conditional on private information $\mathcal{F}_{it}$,*

3. *the efficient market hypothesis (Assumption 4) holds,*

4. *the aggregators (f_{it}) are sufficiently regular so that the optimal consumption always exists,*[6] *and*

5. *Θ_t is nonempty, compact, convex, and*

$$\mathrm{E}\left[\sup_{\theta\in\Theta_t} R_{t+1}(\theta, 0)^{1-\gamma} \,\middle|\, \mathcal{F}_t\right] < \infty.$$

Then there exists a symmetric equilibrium with a common portfolio of investment θ^*_t and no trade in zero net supply assets, where

$$\theta^*_t \in \arg\max_{\theta\in\Theta_t} \frac{1}{1-\gamma} \mathrm{E}\left[R_{t+1}(\theta, 0)^{1-\gamma} \,\middle|\, \mathcal{F}_t\right]. \tag{4.3}$$

Proof. By Theorem 2.1, the optimal portfolio problem (4.3) has a solution θ^*_t. Let c_{it} be the optimal consumption corresponding to θ^*_t, which exists by assumption. Define the price of asset k, P^k_t, by iterating (3.2b), where $R_{m,t+1} = R_{t+1}(\theta^*_t, 0)$. Then by construction the first-order condition for the maximization (4.2) (with $\mathcal{F}_t$ instead of $\mathcal{F}_{it}$) holds for every asset $k \in K$. By the definition of θ^*_t, the first-order condition for the maximization (4.2) holds for

[6] For instance, the upper semi-continuity of the aggregator $f(c, v, \mathbf{X})$ with respect to the first two arguments on $\mathbb{R}^2_+$ suffices.

every investment $j \in J$. Hence the first-order condition holds for every returns j and k. Since the first-order condition is sufficient for maximum because the objective function in (4.2) is quasi-concave, $(\theta_t^*, 0)$ is optimal in Π_t. Since the individual asset holdings is zero by construction, the markets of assets in zero net supply clear. Therefore we obtain a sequential equilibrium. □

Remark. Since

$$R_{t+1}(\theta, 0) = \sum_{j=1}^{J} A_{t+1}^j \theta$$

by the definition of returns on portfolio (4.1), the symmetric equilibrium portfolio θ_t^* in (4.3) can be computed without knowing the asset prices. The asset prices can then be computed using (3.2b) with $R_{m,t+1} = R_{t+1}(\theta_t^*, 0)$.

Combining Theorems 3.3 and 4.2, we obtain an absolute asset pricing formula.

Corollary 4.3. *Let everything be as in Theorem 4.2. Then the conclusion of Theorem 3.3 holds.*

As in Theorem 3.3, the $-\gamma$th power of the return on the market portfolio $(\theta_t^*, 0)$ is a valid stochastic discount factor. In order to build a general equilibrium model (*i.e.*, *not* a partial equilibrium model), in Theorem 4.2 I assumed that firms are AK type technologies and ignored inputs other than capital, for example labor or raw materials. It is not easy to solve for the general equilibrium if we make the model more realistic by introducing other inputs.

Corollary 4.3 is surprising in that any preference characteristics other than risk aversion have no asset pricing implications: asset prices are determined by the technologies and relative risk aversion alone. In particular, the interest rate is completely pinned down, no matter how patient or impatient agents are. How could this be true? The intuition is simple: if there is no uncertainty, because a linear production technology between today and tomorrow determines the relative price between today and tomorrow, it is obvious that the interest rate is determined only by the technology. The risk-free rate formula (3.3) is the generalization to the case with uncertainty.

5 Testing the asset pricing implications

In this section I estimate the relative risk aversion γ and test the conditional moment restriction (3.2a) as well as the unconditional moment restriction

$$(\forall k = 1, \ldots, K) \;\; \mathrm{E}[R_m^{-\gamma}(R^k - R_m)] = 0, \tag{5.1}$$

which are testable implications of the partial equilibrium model of Section 3. Using monthly data from 1926 to 1981, Brown and Gibbons (1985) estimated γ from the unconditional moment condition (5.1) with only one asset (the risk-free asset) and obtained $\hat{\gamma} = 1.79$, but they did not test the moment condition. The focus of this section is in testing both the conditional and unconditional moment restrictions, not just estimating the relative risk aversion coefficient. Testing the general equilibrium model of Section 4 (possibly using firm data or data on national wealth, GDP, and investment) would be certainly interesting but is beyond the scope of this paper.

5.1 Data

For nominal asset returns data, I use the monthly and quarterly returns of NYSE value-weighted portfolio (total market as well as each decile sorted by size) for stocks and Treasury Index, both available from the Center for Research in Security Prices (CRSP). Nominal returns are converted to real returns by adjusting with the Consumer Price Index (CPI). As instrumental variables for testing the conditional moment restriction (3.2a), I consider past annual dividend yields because they predict returns (Fama and French, 1988). The data on annual dividend yield is taken from Shiller (1992).[7]

More specifically, I consider three sets of test assets: (A) only the 30 day T-bill rate, referred to as *Risk-free*, (B) the 30 day T-bill rate and 10 size portfolios of stocks, referred to as *Stock*, (C) the 30 and 90 day T-bill rate and the 5 and 10 year bond, referred to as *Bond*. In each case I use both monthly and quarterly data, and with or without instrument (dividend yield of past 5 years).

5.2 Estimation

I assume that the gross return on any agent's wealth portfolio is proportional to the stock market return. Of course I am aware that the stock market is not the portfolio of total wealth (Stambaugh, 1982), but this is not a bad first approximation.

Let $\mathbf{R}_t = (R_t^1, \ldots, R_t^K)$ be the vector of gross asset returns, $\mathbf{x}_t \in \mathbb{R}^L$ be the instrument (a constant ($\mathbf{x}_t = 1$) for testing the unconditional moment restriction (5.1) and the vector of a constant and past dividend yields for testing the conditional moment restriction (3.2a)),

$$u_t(\gamma) = R_{m,t}^{-\gamma}(\mathbf{R}_t - R_{m,t}\mathbf{1}_K) \otimes \mathbf{x}_t \in \mathbb{R}^{KL}$$

be the pricing error ("$\otimes$" denotes the Kronecker product), and

$$g_T(\gamma) = \frac{1}{T}\sum_{t=1}^{T} u_t(\gamma)$$

be its sample average. I obtain the estimate $\hat{\gamma}$ by minimizing the GMM criterion $g_T(\gamma)' W g_T(\gamma)$, where W is the weighting matrix (taken to be the identity matrix).

The top four rows of Tables 1 and 2 present the estimate $\hat{\gamma}$ of the relative risk aversion (RRA) coefficient, its standard error (obtained by bootstrap, explained in detail below), and the number of periods and moment restrictions with monthly and quarterly data. The results for the conditional and unconditional moment restriction (with and without instrument) are virtually identical. The RRA estimates are in the range of [1.5,3.5] for all specifications, which is economically reasonable. My RRA estimate of 2.9 (monthly, Stock) is also in line with estimates using the Consumption Expenditure Survey (CEX). For example, Brav et al. (2002) and Vissing-Jørgensen (2002) report RRA of 3–4 and 2.5–3.3, respectively.[8]

[7] See the file `chapt26.xls` at `http://www.econ.yale.edu/~shiller/data.htm`.

[8] Vissing-Jørgensen (2002) reports the elasticity of intertemporal substitution (EIS) to be 0.3–0.4 for stock holders. With additive CRRA preferences, EIS is the inverse of RRA, so the range of RRA is 2.5–3.3. Given the irrelevance result of Kocherlakota (1990), it might be more appropriate to interpret her result as an estimate of RRA.

Table 1. GMM estimation results of $\mathrm{E}[R_m^{-\gamma}(R^k - R_m)] = 0$, **monthly** data.

Test assets	(A) Risk-free		(B) Stock		(C) Bond	
Period	1926–2011		1926–2011		1942–2011	
Conditional?	no	yes	no	yes	no	yes
RRA, $\hat{\gamma}$	2.10	2.10	2.88	2.88	3.19	3.20
S.E.	0.80	0.82	0.93	0.90	0.95	0.96
T	1032	1032	1032	1032	840	840
# moments	1	6	11	66	4	24
P (specification)	NA	0.49	0.086	0.070	0.12	0.11
Mean R_f (%)	0.58	0.58	0.58	0.58	0.21	0.21
Implied R_f (%)	0.54	0.53	-2.4	-2.4	0.90	0.89
S.E.	0.69	0.72	2.1	2.1	0.77	0.78
PL exponent, $\hat{\alpha}$	2.12	2.11	1.94	1.94	2.80	2.80
P (power law)	0.80	0.78	0.83	0.86	0.94	0.94

Table 2. GMM estimation results of $\mathrm{E}[R_m^{-\gamma}(R^k - R_m)] = 0$, **quarterly** data.

Test assets	(A) Risk-free		(B) Stock		(C) Bond	
Period	1926–2011		1926–2011		1942–2011	
Conditional?	no	yes	no	yes	no	yes
RRA, $\hat{\gamma}$	1.78	1.78	2.47	2.47	2.58	2.59
S.E.	0.69	0.69	0.76	0.70	0.76	0.80
T	344	344	344	344	280	280
# moments	1	6	11	66	4	24
P (specification)	NA	0.39	0.054	0.066	0.14	0.12
Mean R_f (%)	0.95	0.95	0.95	0.95	0.65	0.65
Implied R_f (%)	0.54	0.54	-2.7	-2.7	0.94	0.93
S.E.	0.76	0.78	2.2	2.1	0.94	0.95
PL exponent, $\hat{\alpha}$	2.38	2.38	2.17	2.17	1.83	1.83
P (power law)	0.87	0.88	0.92	0.92	0.47	0.49

The middle three rows of Tables 1 and 2 show the sample average of the risk-free rate (the annualized 30 and 90 day T-bill rate in monthly and quarterly frequency, respectively), the implied risk-free rate defined by

$$\hat{R}_f := \frac{1/T \sum_{t=1}^{T} R_{m,t}^{1-\hat{\gamma}}}{1/T \sum_{t=1}^{T} R_{m,t}^{-\hat{\gamma}}},$$

which is the sample counterpart of the risk-free rate formula (3.3), and its standard error obtained by bootstrap. Although the implied risk-free rate in specification (B) using stock size deciles is underestimated (thus the risk-free rate is too low and the equity premium is too high in the model compared to data, which is the opposite of the risk-free rate puzzle and the equity premium puzzle), in every case the mean risk-free rate is within two standard errors of the implied risk-free rate. Therefore my model is able to explain the historical risk-free rate and equity premium.

5.3 Testing the model

χ^2 test The standard way to test the model is to apply the χ^2 test using the asymptotic distribution of $\sqrt{T} g_T(\hat{\gamma})$. The test statistic is

$$TJ_T = T g_T(\hat{\gamma})' \left[(I - d(d'Wd)^{-1} d'W) \hat{S} (I - Wd(d'Wd)^{-1} d') \right]^{-1} g_T(\hat{\gamma}), \quad (5.2)$$

where $d = \frac{\partial g_T(\hat{\gamma})}{\partial \gamma}$ and $\hat{S}$ is the spectral density matrix (long run variance) of the pricing error. Under the null that the moment restrictions are true *and the pricing error has a finite second moment*, TJ_T is χ^2 distributed with $KL - 1$ degrees of freedom. When I apply the χ^2 test using the Newey and West (1987) heteroskedsticity, autocorrelation consistent estimator $\hat{S}$ (with autocorrelation of order up to $\sqrt{T}$), the P value is virtually 0 in every specification and thus I reject the model.

There is one caveat to the χ^2 test, however. The χ^2 test using TJ_T in (5.2) depends on the existence of the second moment (spectral density matrix) of $\{u_t\}$, but it is widely known that asset returns have fat tails (Mantegna and Stanley, 2000), or obey the power law,[9] and therefore the pricing error $\{u_t\}$ might not admit a finite second moment. If this is the case, the Central Limit Theorem does not hold and hence we cannot apply the χ^2 test.

Power law in pricing error Figure 1 shows the histogram of the pricing error for the risk-free rate $u_{f,t} := R_{m,t}^{-\gamma}(R_{f,t} - R_{m,t})$ corresponding to the GMM estimate $\hat{\gamma} = 2.88$ with stock size deciles (B). By eyeball inspection, one cannot rule out the possibility that the pricing error $\{u_{f,t}\}$ has a fat right tail. The intuition for why the right tail matters is simple: since $\gamma > 0$, $R_m^{-\gamma}$ is large when R_m is small (*i.e.*, when the market crashes). Then $R_m < R_f$, so the pricing error $u_f = R_m^{-\gamma}(R_f - R_m)$ becomes a large positive number. In fact, according to the time series of the pricing error in Figure 2, large positive pricing errors occurred during the Great Depression of 1929–1940, the market crash of

[9] A random variable X is said to obey the *power law* if $\Pr(X > x) \sim x^{-\alpha}$ as $x \to \infty$, where α is the power law exponent (Mandelbrot, 1960). A power law random variable admits a finite second moment only if $\alpha > 2$.

October 1987, the Russian financial crisis and the subsequent collapse of the Long Term Capital Management of August 1998, and the recent financial crisis of 2008–2009.

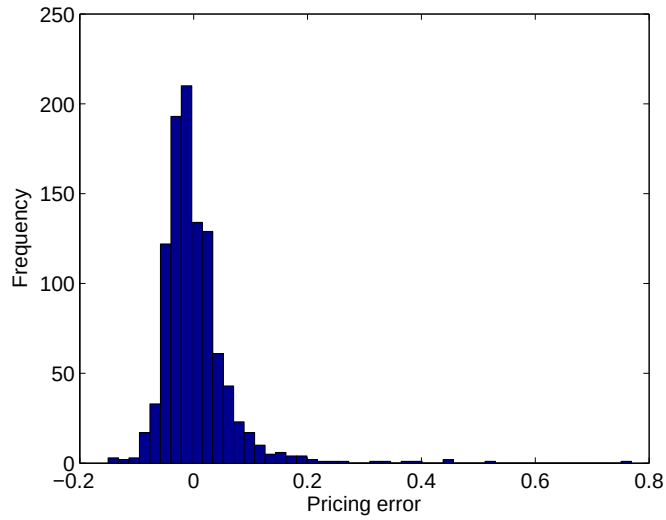

Figure 1. Histogram of pricing error for the 30 day T-bill rate corresponding to $\hat{\gamma} = 2.88$.

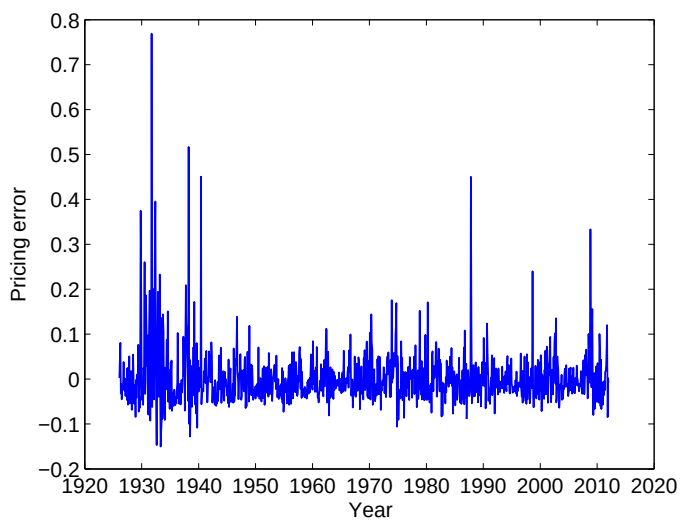

Figure 2. Time series of pricing error for the 30 day T-bill rate corresponding to $\hat{\gamma} = 2.88$.

The last two rows in Tables 1 and 2 show the estimate of the power law exponent of the right tail of the pricing error and the P value of the Kolmogorov test for the power law. (See Appendix A for how to implement the test.) The power law is not rejected at conventional significance level. Since the power law exponent is around 2 (and below 2 in some cases), the second moment of the pricing error may not exist. Even if it does, the convergence of the sample second moment will be very slow, so we should not fully trust the χ^2 test, which

is based on asymptotic theory.

Specification test without finite second moments How should we test the moment condition without assuming a finite second moment? Kocherlakota (1997) proposed such a specification test based on Jackknife. However, his method requires that there is only one moment condition and that the right tail of the distribution of the pricing error has a power law exponent between 1 and 2, which is restrictive because we do not know the power law exponent a priori. As an alternative, I propose a specification test that is robust to the nonexistence of second moments based on the stationary bootstrap of Politis and Romano (1994). The advantage of my method is that it is applicable with any number of moment conditions, irrespective of the existence of the second moment.

Define the test statistic by $A_T = \|g_T(\hat{\gamma})\|$, the Euclidean norm of the sample average of the pricing error. If the pricing error $\{u_t\}$ is zero mean with a finite second moment, then by the Central Limit Theorem TA_T converges in distribution to a nondegenerate distribution (namely, the Euclidean norm of a multivariate normal distribution) as $T \to \infty$. If $\{u_t\}$ is zero mean with an infinite variance, by Theorem 3.1 of Davis and Hsing (1995) there exists a number $a_T > 0$ such that $(T/a_T)A_T$ converges in distribution to a nondegenerate distribution as $T \to \infty$. In particular, if the power law exponent of $\{u_t\}$ is $1 < \alpha \leq 2$, we can take $a_T = T^{\frac{1}{\alpha}}$. What is important is that A_T has a weak limit after scaling properly.

My method works as follows.

1. Let $M(T)$ be the average block size of bootstrap (a number satisfying $M(T) \to \infty$ and $M(T)/T \to 0$ as $T \to \infty$, I typically choose $M(T) = \sqrt{T}$) and $p = 1/M(T)$.

2. Choose a bootstrap replication B. For each $b = 1, \ldots, B$, construct a bootstrap sample $\{u_t^b\}$ as follows. Choose a time t_1 randomly from $\{1, \ldots, T\}$. Having chosen $t_1, \ldots, t_n$, with probability p choose t_{n+1} randomly from $\{1, \ldots, T\}$, and with probability $1 - p$ set $t_{n+1} = t_n + 1$ modulo T. (If $t_n = T$, then $t_{n+1} = 1$.) Repeat this procedure for $n = 1, \ldots, T - 1$, and then obtain a bootstrap sample by setting $u_n^b = u_{t_n}$.

3. Estimate γ by GMM for each bootstrap sample and obtain $\{\hat{\gamma}^b\}_{b=1}^B$. Define the bootstrapped statistic by $A_T^b = \left\|g_T(\hat{\gamma}^b) - g_T(\hat{\gamma})\right\|$. (It is important to center $g_T(\hat{\gamma}^b)$ by subtracting $g_T(\hat{\gamma})$.)

4. Compute the P value by $p = \#\left\{b \,\middle|\, A_T^b > A_T\right\}/B$.

The logic behind my method is as follows. Under the null of $\mathrm{E}[u_t] = 0$, as $T \to \infty$ the properly scaled (by the same factor) A_T and A_T^b have the same limiting distribution. On the other hand, under the alternative that $\mathrm{E}[u_t] \neq 0$, the properly scaled A_T diverges to infinity but A_T^b has a nondegenerate limit because it is centered. My method works irrespective of the existence of the second moment because $(T/a_T)A_T^b > (T/a_T)A_T$ if and only if $A_T^b > A_T$, so the scaling constant T/a_T is irrelevant for computing the P value.

The rows labeled "P (specification)" in Tables 1 and 2 show the P value obtained by bootstrapping 500 times. Neither the unconditional moment restriction (5.1) nor the conditional moment restriction (3.2a) are rejected at

significance level 0.05. We can construct the 95% bootstrap confidence interval of $\hat{\gamma}$ by plotting the histogram of $2\hat{\gamma} - \hat{\gamma}^b$.[10] Figure 3 shows the histograms of $2\hat{\gamma} - \hat{\gamma}^b$ for the unconditional model (no instrument) and conditional model (using past five year of dividend yield as instrument) with stock size deciles (B). The two histograms look similar and the 95% confidence interval for γ is approximately $[0.9, 4.3]$. Therefore the classic CAPM ($\gamma = -1$) is rejected but the log utility CAPM ($\gamma = 1$) is not.

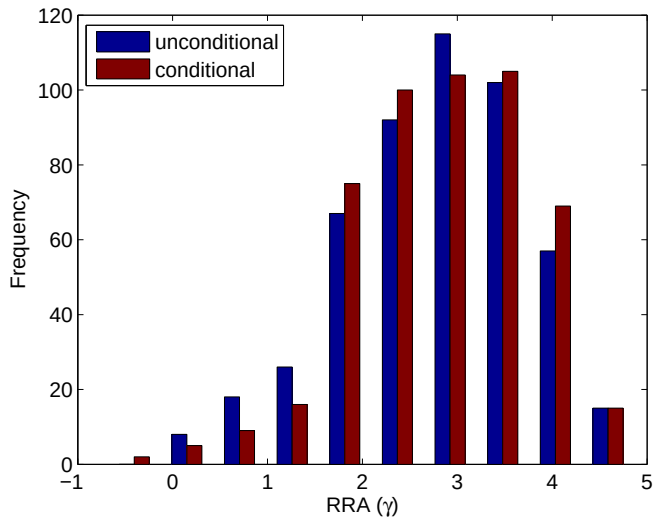

Figure 3. Histogram of $2\hat{\gamma} - \hat{\gamma}^b$ with 500 bootstrap replications for the unconditional model (5.1) and the conditional model (3.2a) using monthly data of returns on stock size deciles (B). The 95% confidence interval for γ is between the 2.5 and 97.5 percentiles.

6 Asset pricing puzzles

6.1 Literature

The consumption-based capital asset pricing model (CAPM) of Lucas (1978) and Breeden (1979) has not performed well empirically (Hansen and Singleton, 1982, 1983), which led to the conceptualization of the equity premium puzzle (Mehra and Prescott, 1985) and the risk-free rate puzzle (Weil, 1989). These asset pricing puzzles continue to fascinate the profession: numerous generalizations of the model in an attempt to resolve the puzzles include incomplete markets (Bewley, 1982; Constantinides and Duffie, 1996), probability distributions that admit rare but disastrous events Rietz (1988), state-dependent utility function such as habit formation (Abel, 1990; Constantinides, 1990), transaction costs (Aiyagari and Gertler, 1991), limited asset market participation (Brav et al., 2002), production (Akdeniz and Dechert, 2007), and constrained efficient allocation with private information (Kocherlakota and Pistaferri, 2009), to name just a few. See Kocherlakota (1996), Campbell (2003), and Chapter

[10] The distribution of $\hat{\gamma} - \gamma$ can be approximated by the bootstrap sample $\{\hat{\gamma}^b - \hat{\gamma}\}_{b=1}^{B}$, so the confidence interval of γ can be constructed from $\hat{\gamma} - (\hat{\gamma}^b - \hat{\gamma}) = 2\hat{\gamma} - \hat{\gamma}^b$.

21 of Cochrane (2005) for reviews. There are also explanations outside (neoclassical) economics. Kocherlakota (1997) notes the possibility of a fat tail in the distribution of consumption growth, which would invalidate the use of χ^2 specification tests, and Barberis et al. (2001) employ prospect theory.

In reviewing the literature, Kocherlakota (1996) notes that at least one of the following three assumptions must be abandoned in order to resolve the equity premium puzzle and the risk-free rate puzzle. These are (i) complete asset markets, (ii) frictionless asset markets, and (iii) standard additive CRRA utility with discount factor $\beta \in (0,1)$ and relative risk aversion coefficient $\gamma \in [0,10]$.

6.2 A resolution?

By the results in Tables 1 and 2, setting the relative risk aversion $\gamma = 2.9$ in my model explains the historical equity premium and risk free rate, and the model is not rejected. What is the key for the (possible) resolution of the asset pricing puzzles? Since in my model asset markets are complete and frictionless, the resolution must come from abandoning the representative agent with standard additive CRRA utility

$$\mathrm{E}\sum_{t=0}^{\infty}\beta^t\frac{c_t^{1-\gamma}}{1-\gamma}.$$

When we test the consumption Euler equation

$$1 = \mathrm{E}\left[\beta\left(\frac{c_{t+1}}{c_t}\right)^{-\gamma}R^k\,\middle|\,\mathcal{F}_t\right]$$

using aggregate consumption, we are testing the joint hypothesis that asset markets are complete and frictionless *and* that all agents in the economy have identical additive CRRA preferences. Even if we use household consumption, we are still testing identical additive CRRA preferences. Since people differ in patience, life cycle needs, and so on, there is no wonder that we reject this hypothesis. When we test the moment condition (3.2a), on the other hand, we are testing the weaker joint hypothesis that asset markets are complete and frictionless *and* that market participants have homothetic CRRA recursive preferences with a common relative risk aversion coefficient.

In the model of Mehra and Prescott (1985) both $\beta(c_{t+1}/c_t)^{-\gamma}$ and $R_m^{-\gamma}$ are valid stochastic discount factors (SDFs), but they chose to use consumption (Euler equation) to calibrate their model. Since aggregate consumption does not vary much, they found a puzzle. However, in a more general model in Section 3, $\beta(c_{t+1}/c_t)^{-\gamma}$ (where c_t is aggregate consumption) is not necessarily a valid SDF. A special case it is valid is with identical additive CRRA utility function and complete markets (*i.e.*, the representative agent). Since these assumptions are unlikely to hold, there is no wonder we bump into puzzles if we take the model literally. My explanation of the asset pricing puzzles is due to the derivation of an equation (the moment condition (3.2a)) that contains only one parameter and data that are highly accurate, and most of all, is robust to alternative specifications of the model.

This observation suggests that consumption-based asset pricing models have limitations. By introducing production (investment) and thereby disentangling the portfolio decision from the consumption/saving decision as in my model,

we no longer need to look at consumption data, at least for studying portfolio decisions and asset pricing.[11] This point relates to Campbell (2003), who suggested that "it is not easy to construct a general equilibrium model that fits all the stylized facts" (p. 808) but "[m]odels with production also help one to move away from the common assumption that stock market dividends equal consumption ... it will ultimately be more satisfactory to derive both dividends and consumption within a general equilibrium model" (p. 880). The importance of production is also stressed by Akdeniz and Dechert (2007), who resolved the equity premium puzzle and the risk-free rate puzzle by numerically solving the Brock (1982) asset pricing model. My general equilibrium model has an advantage in that it allows growth and admits high analytical tractability and flexibility.

How about other asset pricing puzzles? Campbell (2003) defines the "equity volatility puzzle" by the fact that the volatility of real stock returns is high in relation to the volatility of the short-term real interest rate. My model can explain the equity volatility puzzle as well: by the risk-free rate formula (3.3), if the market return R_m is i.i.d., then the risk-free rate is constant. Therefore the low volatility of the interest rate does not contradict the high volatility of stock returns. As long as information on past returns is not so helpful in predicting future returns (i.i.d. is the extreme case), the risk-free rate formula (3.3) tells us that the risk-free rate does not vary much over time.

6.3 Consumption volatility puzzle

Finally I turn to the consumption volatility puzzle—the stylized fact that the volatility of aggregate consumption growth is low compared to asset returns. In Section 3.2 I noted that the consumption volatility puzzle is not an asset pricing puzzle because consumption is irrelevant for asset pricing—maybe we (financial economists) should not care too much about aggregate consumption. Nevertheless, we might want to explain the puzzle. One solution is Theorem 4.2, which is also an "anything goes" result for consumption. Since the number of agents and the (individual-, time-, and state-dependent) aggregator functions are arbitrary, we have effectively an infinite degrees of freedom, and therefore my model can explain any aggregate consumption data. Of course, a theory that can explain anything is not a theory, so I do not claim that this is a valid resolution of the consumption volatility puzzle.

Here I present a simple solution within the representative agent framework. Suppose that the representative agent has an additive HARA utility function

$$\mathrm{E}_0 \sum_{t=0}^{\infty} \beta^t \frac{(c_t - n_t)^{1-\gamma}}{1-\gamma},$$

where c_t is consumption and n_t (assumed to be exogenous and deterministic) is the *necessity*. Letting $l_t = c_t - n_t$ be the *luxury*, the agent must consume at least n_t at time t but gets utility only from the luxury he consumes. By introspection, introducing necessity into the utility function seems reasonable: we buy baby diapers if and only if we have babies, and we do not get any happier by consuming more diapers.

[11] Of course, looking at consumption is essential in other situations, for instance estimating a consumption/saving model.

For concreteness assume that the necessity grows at a constant rate g, so $n_t = n_0(1+g)^t$. The agent is endowed with capital k_0 at time 0 but nothing thereafter. Capital can be turned into the necessity or the luxury for one-to-one. The agent has access to two saving technologies, one risky and the other riskless. The productivity of the risky technology is i.i.d. over time and lognormally distributed: $\log A \sim N(\mu, \sigma^2)$. The riskless technology pins down the risk-free rate $R_f = 1 + r$, where I assume that $r > g$. Since the agent must consume n_t for sure at time t, his effective initial wealth is

$$w_0 = k_0 - \sum_{t=0}^{\infty} \frac{n_t}{R_f^t} = k_0 - \frac{1+r}{r-g} n_0 =: k_0(1-\nu).$$

Here ν is the ratio between the necessity n_0 and the maximal necessity (the amount that makes the effective wealth equal to zero) at time 0.

Since the agent cares only about luxury, his optimal consumption-portfolio problem reduces to

$$\max_{\{l_t, \theta_t\}} \mathrm{E}_0 \sum_{t=0}^{\infty} \beta^t \frac{l_t^{1-\gamma}}{1-\gamma} \text{ suject to } (\forall t) w_{t+1} = R_{t+1}(\theta_t)(w_t - l_t),$$

where l_t is luxury, θ_t is the fraction of effective wealth invested in the risky technology at time t, and $R_{t+1}(\theta) = A_{t+1}\theta + (1+r)(1-\theta)$ is the return on effective wealth between time t and $t+1$. This problem concerns a homothetic CRRA preference and multiplicative shock as in Section 4, so we can solve it analytically. According to Toda (2012), the optimal luxury-portfolio rule is

$$\theta^* = \arg\max_{\theta \in [0,1]} \frac{1}{1-\gamma} \mathrm{E}[R(\theta)^{1-\gamma}], \tag{6.1a}$$

$$l(w) = (1 - (\beta \, \mathrm{E}[R(\theta^*)^{1-\gamma}])^{\frac{1}{\gamma}})w. \tag{6.1b}$$

Then the optimal consumption of the original problem is $c_t = l(w_t) + n_t$.

Of course, this model does not produce stationary consumption growth because the necessity $n_t = n_0(1+g)^t$ and the luxury l_t (which is proportional to effective wealth) does not grow at the same rate. (Necessity is deterministic whereas luxury is stochastic.) However, the nonstationarity is not severe if the necessity parameter ν is either close to 0 or 1 and the time horizon is not too long. For long horizons, we can make the model close to stationary by considering overlapping generations whose initial necessity grow with aggregate wealth. This assumption seems natural because people tend to regard more goods as necessity as the economy grows. (Think of cell phones and Internet now and 20 years ago.)

Numerically solving for the general equilibrium is straightforward.

1. Solve for the optimal portfolio rule (6.1a) using the portfolio return

   $$R(\theta) = A\theta + (1+r)(1-\theta)$$

   and compute the marginal propensity to consume out of effective wealth in (6.1b).

2. Generate "stock market returns" $\{A_t\}_{t=1}^T$ and iterate the budget constraint $w_{t+1} = R(\theta^*)(w_t - l_t)$ to obtain the luxury $\{l_t\}_{t=0}^T$.

3. Compute consumption by $c_t = l_t + n_t$.

As a numerical example, I simulate quarterly stock market and consumption data for 15 years. The parameters (at annual frequency) are discount factor $\beta = 0.96$, relative risk aversion $\gamma = 3$, expected stock market return $\mu = 0.07$ (7%), volatility $\sigma = 0.17$ (17%), risk-free rate $r = 0.01$ (1%), fraction of necessity to maximal necessity $\nu = 0.9$, and no growth in necessity ($g = 0$). With these parameters the optimal portfolio of effective wealth is $\theta^* = 0.8593$ (86% stocks) and the quarterly marginal propensity to consume luxury out of effective wealth is 0.0103.

Figure 4 shows typical sample paths of annualized stock market return and consumption growth. Clearly consumption growth is much less volatile than the stock market. Figure 5 shows the kernel density estimate of the distribution of sample volatility of stock market return and consumption growth for 1,000 Monte Carlo simulations. On average, the volatility of consumption growth is about 5%, which is a reasonable number.

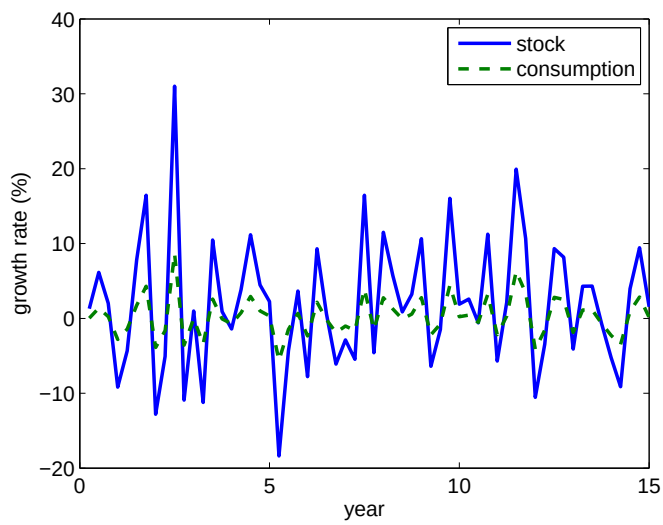

Figure 4. Typical sample paths of stock market return (blue solid) and consumption growth (green dashed).

7 Concluding remarks

This paper can be summarized as follows. (i) I found a simple, yet economically motivated stochastic discount factor ($R_m^{-\gamma}$). (ii) I theoretically showed the robustness of this SDF. (iii) I tested the SDF and failed to reject it: a relative risk aversion coefficient of 2–3.5 is consistent with the historical asset returns data. Although this SDF has been already known (Rubinstein, 1976), it has not captured much attention.[12] Given the robustness of this SDF, it deserves a serious consideration.

[12] Cochrane (2005) mentions only the log utility case ($\gamma = 1$) briefly.

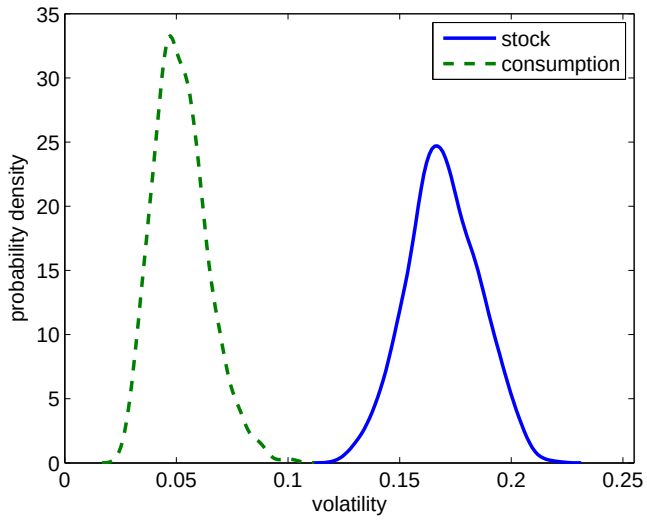

Figure 5. Kernel density estimate of the distribution of sample volatility of stock market return (blue solid) and consumption growth (green dashed) for 1,000 simulations.

A clear lesson from this paper is the usefulness of AK models. Combined with homothetic preferences, AK models admit full analytical tractability, even with many agents with heterogeneous preferences as long as agents have a common relative risk aversion. This is true even in an incomplete markets setting, as shown by Toda (2012), where I derive a similar stochastic discount factor. AK models have investment as a key element and hence are more realistic, unlike pure exchange models that can only proxy hunter-gatherer economies.

Being primarily a theoretical paper, I kept the empirical analysis to the bare minimum. It might also be interesting to explore whether the estimate of relative risk aversion remains around 2.9 by changing the assets tested or country. I leave these empirical issues for future research.

A Testing the power law

Consider a random variable X with probability density function (PDF) $f(x)$ and a cumulative distribution function (CDF) $F(x)$. X is said to obey the *power law* with exponent $\alpha > 0$ if

$$1 - F(x) = P(X > x) \sim x^{-\alpha}$$

as $x \to \infty$.[13] Since in general the power law holds only asymptotically, testing the power law is not trivial. Clauset et al. (2009) suggest to estimate the power law exponent α by fitting the Pareto distribution ($f(x) \propto x^{-\alpha-1}$) by maximum likelihood above a cutoff value, and then to apply the Kolmogorov test by bootstrap to evaluate the goodness of fit of the entire distribution. (See their paper for more details.) Their web appendix[14] contains Matlab files that implement

[13] Since the PDF of a power law variable is asymptotically $f(x) \sim x^{-\alpha-1}$, some authors refer to the exponent by $\alpha' = \alpha + 1$, which can introduce confusions.

[14] `http://tuvalu.santafe.edu/~aaronc/powerlaws/`

the algorithm. The file `plfit.m` estimates the power law exponent[15] and the cutoff value, and `plpva.m` performs the Kolmogorov test. I obtained the last two rows of Tables 1 and 2 in this way. The cutoff value for the pricing error was around 0.1 in all cases, which conforms to the histogram in Figure 1.

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[15] Note that Clauset et al. (2009) define the power law exponent by $\alpha' = \alpha + 1$, so we have to subtract 1 from the estimation result when using `plfit.m`.

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