

## **Analyst**

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### **CORNERSTONE RESEARCH**

Cornerstone Research is a consulting firm specializing in the analysis of complex financial, economic, accounting, and marketing issues. In recent years, Cornerstone Research has become one of the nation's leading finance and economics consulting firms with more than 700 full-time staff members across eight offices.

We attribute our success to a unique combination of resources: a creative and energetic staff, cutting-edge research, and our network of academic and industry experts. Our consultants employ innovative problem solving approaches and achieve unparalleled analytic depth.

Cornerstone Research has consulted on a wide variety of projects involving numerous industries. Our clients include major securities firms, top consulting and other professional service firms, leading pharmaceutical companies, major participants in energy markets, over one hundred Internet and other high-technology firms, and large telecommunications providers. These companies often have a large percentage of their net worth at stake when they seek our services. As such, our projects receive focused attention from chief executive officers and boards of directors of our clients.

Our diverse experience allows us to provide clients with a unique breadth of perspective and expertise. For example, in securities projects we analyze stock prices, derivatives and debt instruments. We assess high-profile mergers and acquisitions, insider trading allegations and share repurchase transactions. In antitrust and intellectual property cases we look at industry structure, the nature of purchase decisions, and the commercial value of innovation and technology. The types of projects that Cornerstone Research works on, along with sample headlines, include:

- Securities: Jury Rejects \$20 Billion Claim in JDSU Trial
- Antitrust: Federal Court Dismisses Suit Seeking to Block InBev's Acquisition of Anheuser-Busch
- Energy: Court Rejects Plaintiffs' Claim of Predatory Injury from Below-Cost Sales
- Intellectual Property: Jury Awards Siemens Medical \$52 Million in Patent Dispute
- Accounting: Shareholder Lawsuit Dismissed for Lack of Loss Causation

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### **ANALYST ROLE**

As an Analyst, you will play a central role at Cornerstone Research. You will work in case teams that range in size but typically include an academic or industry expert, senior consultants, and analysts. Within a case team, you will make important contributions during all phases of a project—from developing case strategy to conducting complex analyses to preparing experts for testimony.

Case work has both quantitative and qualitative elements, involving such key responsibilities as

- Developing financial and economic models
- Examining market and industry behavior
- Presenting findings to colleagues and clients

Our small size provides opportunities for analysts to interact closely not only with senior consultants and academic experts, but also with clients. Analysts also participate actively in the development of Cornerstone Research's recruiting and training efforts.

### **ANALYST DEVELOPMENT**

Cornerstone Research believes that strong skills develop best through practical experience. We begin with a training program to introduce you to sophisticated analytical and statistical techniques used throughout our practice. Following training, you will join case teams where you have immediate impact while continuing to learn new skills. You will gain tremendous learning and development opportunities by working with faculty experts, clients, and senior consultants, and through our ongoing training programs.

### **CORNERSTONE RESEARCH'S CULTURE**

Our uniquely collegial and supportive atmosphere makes Cornerstone Research a great place to work. Cornerstone Research invests in its people in a number of ways including providing extensive training opportunities and organizing memorable social events. To many, our culture and our people are the most exciting and enriching aspects of a career at Cornerstone Research.

### **LIFE AFTER CORNERSTONE RESEARCH**

Cornerstone Research values the professional growth of analysts and recognizes their contributions to clients and the firm. Consequently, the analyst role has evolved to a position typically involving a stay of three or more years. The analytical depth of our assignments, the breadth of industry exposure, and experience working in case teams offer outstanding preparation for analysts to go on to top MBA programs (for example, Stanford, Harvard, Wharton, and MIT), law schools (such as Columbia, Stanford, and Harvard), Ph.D. programs (Chicago and Harvard among others), and industry careers. Some analysts also choose to come back to Cornerstone Research after graduate school.

Qualifications

To fill the limited number of Analyst positions, Cornerstone Research seeks well-rounded, enthusiastic individuals who

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have demonstrated excellent academic performance. We encourage candidates with strong analytical backgrounds, computer skills, and interest in business and economics to apply.

You may also visit our website, [www.cornerstone.com](http://www.cornerstone.com), for more information about the firm and the Analyst position.

*Cornerstone Research provides Equal Employment Opportunities to all employees and applicants for employment without regard to legally protected categories, such as age, sex, gender, gender identity, race, color, creed/religious belief, medical condition, predisposing genetic characteristics or genetic information or testing, disability, marital status, pregnancy status, military status, veteran status, arrest or conviction record (except where permitted by law), sexual orientation, ethnic background, citizen status, ancestry, national origin, or any other consideration protected by federal, state or local law.*

**Organization:** Cornerstone Research

**Job Location:** New York

**Job Application Link:** [Analyst](#)

**Job Application Deadline:** Monday, September 24, 2018

**Known Job Application Deadline:** Yes

**Post Date:** Tuesday, September 11, 2018

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