Faculty Member: Kevin Williams  
Fiona Scott Morton  
Jason Abaluck  
Barbara Biasi  
Michael Sinkinson

Proposal Description:

The Economics group at the Yale School of Management are looking to hire two highly skilled and motivated individuals to work as Postgraduate Associates (PAs). These are positions that have a research assistant component as well as an educational component. The successful applicant(s) will be based at Yale SOM and join a small group of PAs who work closely with Professors Jason Abaluck, Fiona Scott Morton, Michael Sinkinson, Barbara Biasi, and Kevin Williams. Our PAs will work on Yale research projects for two years while attending research seminars, taking a class as appropriate, and preparing for graduate school in economics or related fields.

Our PAs work on policy-relevant research spanning many IO, health, and labor topics: e-commerce competition with brick and mortar, health care and pharmaceutical pricing, education, antitrust and other applied microeconomic topics. Research from the team has been cited in several major newspapers, presented to government agencies, and published in top economics journals.

Current and/or recent research projects that our PAs have worked on include:

- “What Do Consumers Consider Before They Choose? Identification from Asymmetric Demand Responses” (Abaluck)
- “Surprise! Out-of-Network Billing for Emergency Care in the United States” (Scott Morton)
- “Media Competition and News Diets” (Sinkinson)
- “Pricing Frictions and Competition in US Retail” (Williams)

Requisite Skills and Qualifications:

Candidates should have a long-term interest in pursing economics-related research. The research work will involve building large datasets, analyzing data, estimating models, creating presentations, and helping to prepare manuscripts. Previous PAs have co-authored papers with the research team and regularly interact with faculty inside and outside of Yale. We encourage our PAs to take classes while they are at Yale and participate in various economics seminars happening across campus. This program serves as a strong steppingstone to doctoral studies and PAs have gone on to top PhD programs. Applicants should be completing or have completed a Bachelors or Master’s degree (not necessarily in economics), and have strong programming skills.

Preference will be given to detail-oriented applicants with previous research and programming experience, particularly in working with large datasets, in either Python, R, or Stata. Current RAs also work in C, C++, Matlab, and SQL. We also encourage individuals with previous experience in economic consulting to apply. The salary is competitive with other research assistant positions.

Project Type: Economics Predoctoral RA  
Project Type Year: 2019 Economics Predoctoral Projects