Mechanism Reform:
An Application to Child Welfare[*]

E. Jason Baron[†]   Richard Lombardo[‡]   Joseph Ryan[§]

Jeongsoo Suh[¶]   Quitzé Valenzuela-Stookey[‖]

February 2025

Abstract

How to allocate tasks among agents is a central question in economics. In many of these problems, new mechanisms are introduced to reform existing systems. Unlike mechanisms developed in isolation, reforms must navigate additional political and institutional constraints. We study this question in the context of assigning Child Protective Services investigators to maltreatment cases, where investigators decide whether to place children in foster care. Given concerns about investigator burnout and turnover, a key constraint is ensuring investigators are not worse off under the new system. We develop a framework that combines an identification strategy for estimating investigator performance with novel mechanism-design results that elicit investigator preferences and allocate cases to improve child welfare while respecting constraints on investigator welfare. Simulations suggest that the proposed mechanism could reduce false positives (unnecessary foster care placements) by up to 11% while also decreasing false negatives (missed maltreatment cases) and overall placements.

Keywords: Mechanism design, countervailing incentives, dynamic combinatorial allocation, foster care

[†]Duke University and NBER. E-mail: jason.baron@duke.edu.
[‡]Harvard University. Email: richardlombardo@fas.harvard.edu.
[§]University of Michigan. Email: joryan@umich.edu.
[¶]Duke University. Email: jeongsoo.suh@duke.edu.
[‖]UC Berkeley. Email: quitze@berkeley.edu.

I Introduction

How to design mechanisms to allocate tasks among agents is a fundamental question in economics. Such mechanisms arise in a wide range of high-stakes settings. Examples include the assignment of judges to cases, doctors to patients, and teachers to students. For a designer interested in reforming these institutions, the presence of a status-quo system presents both opportunities and challenges, relative to the task of designing a mechanism in isolation. On the one hand, the designer may be able to leverage data generated by the existing mechanism, in addition to private information elicited from agents, to inform the design. On the other hand, the existence of a status-quo mechanism may impose political and institutional constraints on the design process. For example, agents may resist the reform if they anticipate being made worse off. This raises a question: how can a designer leverage the data generated by the current institution while also respecting the constraints that it imposes on the proposed alternative? We call this a problem of *mechanism reform.*

We study mechanism reform in the context of the U.S. child protective services (CPS) system. CPS investigators play a crucial role in preventing child maltreatment through the investigation of reported cases of abuse and neglect. At a high level, the system operates as follows: Cases are initiated through calls to a state-level hotline. After initial screening, cases that require further investigation are allocated to a regional office based on the child's location. The case is then promptly assigned to one of several investigators through a rotational system: a new case gets assigned to the investigator at the top of the queue, and that investigator moves to the end of the queue. The investigator probes the allegations and determines whether the child should be placed in foster care. Under CPS guidelines, this decision should be based on the assessed probability that the child will experience subsequent maltreatment if left in the home.

Contact with CPS is surprisingly common in the U.S.: 37% of children are the subject of a maltreatment investigation by age 18 and 5% spend time in foster care (Wildeman and Emanuel, 2014; Kim et al., 2017). Moreover, foster care placement is one of the most far-reaching government interventions. A growing literature leveraging the rotational assignment of investigators for identification has shown that placement has large effects on children's later-in-life outcomes including criminal justice contact and earnings (see Bald et al. (2022b) for a review).

The focus of this paper is on the investigator assignment mechanism itself. The backbone of our mechanism-reform approach consists of two sets of results. Our starting point is a set of identification results which allow us to use data on past assignments to estimate the performance of each investigator for cases with different observable characteristics (the "output" side of the problem). We then ask: how can this information, which is ignored by the current rotational system, be leveraged to improve the assignment of investigators to cases? The challenge comes from the fact that handling cases is costly for investigators. We wish to ensure, for reasons detailed below, that investigators are not made worse off relative to the status-quo mechanism. This creates an agency problem since investigators' preferences over caseloads are their private information and are unobservable to the designer. The primary focus of the paper is then to design a mechanism to elicit investigators' preferences and efficiently allocate cases without making any investigator worse off (the "input" side of the problem). We next describe these two contributions in turn.

The social objective in this context is to allocate cases to investigators to maximize expected child and family welfare. This in turn is determined by the propensity of investigators to make accurate predictions in the cases to which they are assigned (e.g., placing a child in foster care if and only if they would experience subsequent maltreatment in their home), which we refer to as the investigator's performance. Identifying investigators' performance, however, is complicated by the selective observability of subsequent maltreatment: among children placed in foster care, we do not observe whether they would have experienced subsequent maltreatment in the home. This selection problem appears in a number of recent studies of examiner decision-making (e.g., Arnold et al. (2022) and Chan et al. (2022)). We provide novel identification results showing that the *relative* performance of any two investigators is identified when cases are quasi-randomly assigned. These relative performance parameters are sufficient to identify social preferences over assignments. Importantly, we document significant dispersion in the comparative advantage of investigators for different types of cases. We would therefore like to use these performance measures to more efficiently allocate cases.

A fundamental aspect of this study is the recognition that the mechanism-design problem does not exist in a vacuum; any attempt to replace the rotational system must consider the political and institutional constraints that the current system presents.

The input side of the problem deals with these constraints. Among CPS policymakers, there is significant concern that reforms could negatively impact investigators. Handling cases is costly—requiring time, energy, and imposing emotional and psychological burdens—and these costs vary across cases and investigators. Thus, when reassigning cases based on their characteristics, it is essential to consider the potential effects on investigator welfare. Qualitative research shows that heavy workloads, defined as disproportionate numbers of complex cases, are associated with worker burnout and turnover (Griffiths et al., 2017), and we provide empirical evidence below that supports these findings. CPS agencies have long grappled with high staff turnover and shortages, a challenge that has intensified in recent years (Casey Family Programs, 2023). High turnover imposes substantial costs on agencies, which must allocate considerable resources to recruit and train new staff, and it can trigger perverse general equilibrium effects (e.g., as some investigators leave, the remaining ones are burdened with increased caseloads). Absent a detailed understanding of this unraveling dynamic it is prudent to approach investigator welfare with caution.

In response to these considerations, we impose the *status-quo constraint* that no investigator be made worse off under the new mechanism relative to the current rotational system. In the language of mechanism design, the problem we face is one of dynamic combinatorial allocation with a type-dependent participation constraint and without transfers, where an investigator's type represents their privately-observed preference over bundles of cases with different observable characteristics. This problem features several well-known technical challenges. To gain tractability, we divide cases into two categories, "high" and "low," and restrict attention to assignment mechanisms that are random conditional on case type. Even under this restriction, the optimal mechanism has not been identified in the literature. Our primary technical contribution is a solution to this mechanism-design problem.

We first solve a version of this problem which is relaxed along two dimensions. The first relaxation is to a static problem, in which we have a fixed set of cases to allocate among the investigators. The second is that we require only that each case be assigned in expectation (where the expectation is taken over the profile of investigator types), rather than ex-post, i.e., conditional on every realized type profile. We refer to this version as the Large-Market Static (LMS) problem. The bulk of our work concerns the characterization of the optimal mechanism in the LMS problem (Theorems 1

through 3). The solution takes an intuitive and surprisingly simple form. In the indirect implementation of the mechanism, the designer first endows each investigator with the assignment that they would have received under the status quo of rotational allocation. Investigator j is then presented with two "exchange rates" $p_j^1 < p_j^2$. Each investigator has the option of retaining their status-quo assignment. Alternatively, investigator j can trade their low-type cases for high-type cases at a rate of p_j^1 low-type cases for every high-type case, or they can trade their high-type cases for low-type cases at a rate of p_j^2 low-type cases per high-type case. The fact that investigators have input into their assignment ensures that the mechanism is responsive to their preferences. Since they can always opt to retain the status quo we guarantee that they are not made worse off. The two-part personalized pricing scheme is surprisingly all the flexibility that is needed to steer investigators towards the optimal assignment. The prices assigned to each investigator are derived from our measures of investigators' performance and the distribution of investigators' preferences.[1]

We then take the optimal mechanism for the LMS problem and convert it into an approximately optimal mechanism for the problem of interest. This is accomplished in two steps. First, we reimpose the constraint that every case be assigned ex-post. This defines what we call the Small-Market Static (SMS) problem. We show how to modify our mechanism from the LMS problem to approximately solve the SMS problem (Proposition 2). This mechanism is obviously strategy-proof (Li, 2017). Moreover, it is robust to the form of investigators' preferences and to misspecification of the preference distribution. These properties are an additional benefit of our approach of first solving the LMS problem and focusing on binary-classification mechanisms.[2]

Second, we convert this mechanism into one that works in the dynamic setting, which we refer to as the Small-Market Dynamic (SMD) problem (Proposition 4). This gives us a mechanism which can be applied in practice. It is approximately optimal and strategy-proof, where the approximation improves in the number of investigators and the time horizon. Furthermore, this mechanism can be implemented without ex-ante knowledge of the distribution of investigators' preferences.

To quantify the welfare gains of our proposed mechanism, we use an administrative

---

[1]We also consider investigators' incentives for effort and show that in our proposed mechanism investigators benefit from improving their performance (Section III.C).

[2]Furthermore, from the LMS problem we obtain a simple characterization of the optimal mechanism which can be easily explained to agents and implemented in practice.

dataset from Michigan containing the universe of child maltreatment investigations in the state from 2008 to 2016. The data include worker assignments, case and child attributes, and the outcome of each investigation: whether the child was placed in foster care and, if not, whether the child experienced a subsequent maltreatment investigation in the home. Our analysis sample consists of 322,758 investigations involving 261,021 children assigned to 908 unique investigators.

We classify cases into high- and low-risk of future maltreatment in the home using a machine-learning algorithm and a rich set of case and child characteristics. Leveraging the status-quo, as-if random assignment of investigators to cases, we demonstrate how to non-parametrically identify investigators' relative performance parameters. We use a split-sample estimation strategy to mitigate over-fitting concerns by randomly dividing cases into a "training" set and an "evaluation" set. That is, estimates of investigator performance in the training set are used to develop the mechanism, while the evaluation set is used to simulate the welfare gains from this assignment.

We first highlight two empirical facts that motivate the use of our proposed mechanism in this setting. First, we present evidence of initial misallocation by documenting considerable variation in investigator comparative advantage in high-risk cases within offices. Second, we provide novel empirical evidence that high-risk cases are significantly costlier to investigators. Specifically, we leverage the fact that, although the composition of caseloads in expectation is equal across investigators within an office due to the status-quo rotational assignment, in practice there are time periods in which some investigators receive larger numbers of high- or low-risk cases by random chance. Using this variation, we show that a one standard deviation increase in the mean predicted risk of an investigator's caseload increases turnover risk by nearly 150%.

We then show through a policy simulation that assigning investigators to cases according to our proposed mechanism could lower investigators' false positives (children placed in foster care who would have been safe in their homes) by 11%, false negatives (children left at home who are subsequently maltreated) by 1%, and overall placements by 2%. Importantly, the mechanism involves reallocating only existing resources: we impose travel constraints by re-assigning investigators within offices and ensure that no investigator is made worse off. In fact, our mechanism improves welfare relative to the status quo by at least 10% for 12% of investigators in our sample.

Finally, we demonstrate the importance of considering heterogeneity in investigator preferences over case types. Ignoring investigator preferences, the optimal mechanism would simply allocate high-risk cases to investigators with a comparative advantage in these cases without compensating them for the additional burden. In a simulation, we show that such a mechanism reduces investigator welfare by at least 10% for 22% of investigators relative to the status quo. The investigators with the greatest welfare losses are those with a comparative advantage in high-risk cases. Thus, failing to consider preferences leads to significant welfare losses for investigators, which could, in turn, harm recruitment and increase turnover in an already strained system.

Related literature: This study's primary contribution is a mechanism reform framework which can be applied in a wide range of task allocation problems where (i) agents' performance can be estimated, (ii) the designer seeks to reform an existing assignment mechanism to optimize some aggregate performance measure, and (iii) the designer aims to ensure that no agent is made worse off compared to the status-quo mechanism. This constraint is especially relevant in public sector settings like CPS, where high turnover and staff shortages make additional turnover infeasible. However, the constraint may also bind in environments with hold harmless clauses (Dinerstein and Smith, 2021) or union contracts that explicitly prevent agents from being made worse off compared to the status quo.[3]

In developing the framework, we contribute to several related literatures within economics. First and foremost, we contribute to the market-design literature which combines theory and empirics (see Agarwal and Budish (2021) for a review). Like the current study, some papers in this literature exploit randomization inherent in the status-quo system to estimate causal parameters (e.g., Abdulkadiroğlu et al. (2017)). Beyond studying a novel setting in this literature—the assignment of CPS investigators to cases—we develop a new solution to a broad class of dynamic combinatorial allocation problems with type-dependent participation constraints, in which the designer seeks to maximize a social objective. This problem is related to several strands of the theoretical mechanism design literature.

Consider first the static versions of the problem (LMS/SMS). Broadly, these are problems of organizational economics in which tasks are allocated to agents whose

---

[3]It is also straightforward to extend the results to allow each investigator to be at most $x\%$ worse off, for any $x \in [0, 100]$.

cost for performing the task is unknown (Spence, 1973; Holmstrom and Milgrom, 1987; Grossman and Hart, 1983; Holmstrom, 1989; Baker et al., 2001). Unlike the bulk of this literature, agents' private information matters not because we hope to influence their effort levels or minimize total input cost, but because we need to guarantee that no investigator is made worse off relative to the status quo.

In the mechanism-design problem, the status-quo constraint is equivalent to a type-dependent participation constraint, which makes this a problem of countervailing incentives (Lewis and Sappington, 1989; Maggi and Rodriguez-Clare, 1995; Jullien, 2000; Dworczak and Muir, 2023). Our solution uses an ironing approach similar to that in Dworczak and Muir (2023). However, the multi-item, multi-agent allocation problem that we study here has not been addressed in this literature and requires the development of new techniques. This work also relates to the growing literature on mechanism design with generalized social objectives (e.g., Dworczak et al. (2021) and Akbarpour et al. (2024a)).

Within the literature on combinatorial allocation problems, in which indivisible objects must be assigned to agents with unknown preferences, the natural benchmark is the class of market-type mechanisms. Seminal contributions include Varian (1973) and Hylland and Zeckhauser (1979). We contribute to a recent literature building on these insights to design real-world mechanisms (e.g., Budish (2011); Prendergast (2022); Nguyen and Vohra (2021); Nguyen et al. (2023)). While this literature largely focuses on identifying mechanisms with various desirable properties, usually including a notion of Pareto efficiency or fairness among agents, the current study is concerned with maximizing a social objective; the welfare of the agents (investigators) enters only as a constraint.[4] We show that this gives rise to non-linear, personalized exchange rates in the optimal mechanism.

The problem that we ultimately address (SMD) is inherently dynamic, in that cases must be assigned as they arrive. As with the static problem, we differ from the

---

[4]Classical market-type mechanisms belong to what Budish (2012) calls the "good-properties" approach of identifying mechanisms with various desirable properties (as do Deferred Acceptance and Top Trading Cycles mechanisms). This contrasts with the mechanism-design approach, which we adopt here, of maximizing an objective subject to constraints. For instance, Combe et al. (2022) adopt a good-properties approach in a two-sided matching context to study the assignment of teachers to schools. As Budish (2012) notes, however, the distinction between good-properties and mechanism-design approaches is not necessarily sharp. For example, Abdulkadiroğlu and Grigoryan (2023) study how to translate a designer's general distributional preferences into "good properties."

literature on dynamic combinatorial allocation (Combe et al., 2021; Nguyen et al., 2023) and matching (Karp et al., 1990; Mehta et al., 2007; Aggarwal et al., 2011; Baccara et al., 2020) in both the constraints that we face and the objective.

We also contribute to the empirical literature studying the CPS and foster care systems. Robinson-Cortes (2019) develops an empirical framework to examine the assignment of children into foster homes and its implications for placement outcomes. A number of studies, following seminal work in Doyle (2007, 2008), leverage the status-quo, rotational assignment mechanism to estimate the causal effects of foster care on children's and parents' outcomes (Grimon, 2020; Bald et al., 2022a,b; Baron and Gross, 2022; Helénsdotter, 2024).[5] Our findings highlight the potential for alternative investigator assignment mechanisms to reduce child maltreatment rates and unnecessary foster care placements—both of which have been shown to negatively impact children's long-term outcomes—even while satisfying a rigid political constraint that ensures no investigators are made worse off. Moreover, our framework for measuring the performance of investigators could be used to examine other topics in the CPS context; e.g., questions related to the recruitment, retention, and training of investigators.

Finally, this paper is related to a literature in personnel and labor economics examining ways to improve the performance of the public sector, where common tools to increase performance such as performance pay and promotion incentives are typically unavailable. Similar to the current paper, this literature has studied the implications of mechanisms for allocating public-sector workers across tasks, teams, and employers (Biasi et al., 2021; Ba et al., 2022; Bates et al., 2023; Laverde et al., 2023; Bergeron et al., 2024). As in many of these studies, we allow for heterogeneous agent preferences. What distinguishes our setting from much of this literature is that the status-quo random assignment makes it difficult to estimate investigators' preferences over cases from data, as we do not observe investigators' choices over cases. Instead, our mechanism-design approach offers an alternative method for assigning cases to decision-makers in contexts where structural estimation of preferences may not be feasible: by directly eliciting preferences from investigators and using this information to guide assignments. This approach accommodates flexible preferences across individuals and over time, as preferences can be repeatedly elicited.

---

[5]A related literature explores the impact of algorithmic decision tools within CPS (Fitzpatrick et al., 2022; Grimon and Mills, 2022; Rittenhouse et al., 2022).

II Model

We first introduce the static version of the model in which there is a fixed set of cases $\mathcal{I} = \{1, \ldots, I\}$, with typical element i, to be allocated among a set of investigators $\mathcal{J} = \{1, \ldots, J\}$ with typical element j.[6] This is in contrast to the true dynamic model—in which cases arrive over time and must be assigned as they come without knowledge of which cases will arrive in the future—to which we return in Section IV.B.

The input side of the problem concerns the preferences of investigators. Importantly, each case is unique, and investigators may differ in their preferences over cases. For each investigator, we assume that preferences over cases are represented by a function $p_j : \mathcal{I} \to \mathbb{R}$, where $p_j(i)$ is the cost to j of handling case i. The total cost of assigning a set of cases $X \subset \mathcal{I}$ to j is then $\sum_{i \in X} p_j(i)$, which we refer to as j's *workload*. We adopt the normalization that investigators prefer a lower workload. Since we do not impose $p_j(i) \geq 0$, it is possible for investigators to prefer more of certain cases.

The output side of the problem concerns the objective of the designer. The primary directive of CPS is to make accurate foster care placement decisions, ensuring that children are removed from the home only if they would otherwise experience subsequent maltreatment. Thus, the expected social cost of assigning case i to investigator j is

$$c(i, j) := \mathrm{FN}_{ij} \cdot c_{\mathrm{FN}} + \mathrm{FP}_{ij} \cdot c_{\mathrm{FP}} + \mathrm{TN}_{ij} \cdot c_{\mathrm{TN}} + \mathrm{TP}_{ij} \cdot c_{\mathrm{TP}}$$

where FN_{ij} is the probability of a false negative; that is, investigator j leaves child i in the home and i subsequently experiences maltreatment. The social cost associated with this outcome is c_{FN}. The other three outcomes are defined analogously. Thus, $(\mathrm{FN}_{ij}, \mathrm{FP}_{ij}, \mathrm{TN}_{ij}, \mathrm{TP}_{ij})$ describes the joint distribution of j's potential decision and the latent variable indicating the maltreatment potential of case i, and $(c_{\mathrm{FN}}, c_{\mathrm{FP}}, c_{\mathrm{TN}}, c_{\mathrm{TP}})$ is the designer's Bernoulli utility function over the potential outcomes of i. We take the standard utilitarian approach to aggregating across individual cases: let $Z \in \mathbb{R}^{I \times J}$ be an assignment, where $Z_{ij} = 1$ if case i is assigned to investigator j, and denote the social cost of Z by

$$C(Z) := \sum_{i \in \mathcal{I}} \sum_{j \in \mathcal{J}} Z_{ij} c(i, j). \tag{1}$$

We take the parameters $(c_{\mathrm{FN}}, c_{\mathrm{FP}}, c_{\mathrm{TN}}, c_{\mathrm{TP}})$ as given for the purposes of designing the mechanism—these must ultimately be chosen by the designer (CPS)—and we

---

[6]Since cases are assigned within offices, the problem is separable across offices. The theoretical analysis describes the assignment mechanism for a given office.

calibrate them in the empirical application below. What we wish to identify is the joint distribution $(\mathrm{FN}_{ij}, \mathrm{FP}_{ij}, \mathrm{TN}_{ij}, \mathrm{TP}_{ij})_{i \in \mathcal{I}, j \in \mathcal{J}}$. The challenge lies in the fact that, while we can observe reliable proxies for subsequent maltreatment among children who remain at home—enabling us to identify FN_{ij} and TN_{ij} under the random assignment of investigators—FP_{ij} and TP_{ij} are not non-parametrically identified. This is because it is impossible to observe what would have happened in the home for children placed in foster care. Nonetheless, we show in Section V that the difference between any two investigators' false positive and true positive rates is non-parametrically identified. Since these differences are sufficient to identify the designer's objective, we can take the function c as given when constructing the mechanism.

Although the application focuses on the CPS context, our theoretical results are directly applicable to other assignment problems in which the designer's objective takes the form in eq. (1) for some known function c. In fact, many of the results also extend to more general objectives.[7]

II.A   Binary-classification mechanisms

To ensure that no investigator is made worse off, the mechanism must respond to their preferences over cases. The challenge is that these preferences are investigators' private information and must be elicited by the designer. If $I > 2$, as is the case in our application and many other settings, the problem that we want to solve belongs to a class of multi-dimensional screening problems which are known to be extremely difficult to solve both analytically (e.g., Pavlov (2011); Hart and Nisan (2019)) and computationally (formally $\#P$-hard Daskalakis et al. (2014)). A full solution to this problem is beyond the scope of the current study. Moreover, even if such a solution could be obtained, previous studies suggest that it would likely be unworkably complex (Daskalakis et al., 2015), whereas the ability to describe the mechanism in simple terms is desirable from a policy perspective.

In order to derive a practical policy, we therefore focus on a restricted class of mechanisms, which we refer to as *binary-classification mechanisms*. In such mechanisms, the designer first specifies a binary partition of the set of cases into two categories, which we refer to as *high-type*, or type-H, and *low-type*, or type-L. We then consider mechanisms which are measurable with respect to this partition; that is, for which

---

[7]In particular, the "inner problem" that we solve in Section IV.B is independent of the designer's objective, and so the qualitative features of the optimal mechanism are preserved.

the probability of assigning cases i and i' to investigator j is the same if i and i' are of the same type. In the empirical application, we define this partition based on the predicted likelihood that a case would result in subsequent maltreatment. However, from a theoretical perspective this partition can be arbitrary.

For now we fix the partition and let n^h and n^l be the per-investigator number of type-H and type-L cases, respectively, so the total number of cases of each type is Jn^h and Jn^l. Define $c^k(j) := \hat{E}[c(i,j)|i$ is type $k]$ for $k \in \{H, L\}$, where $\hat{E}$ denotes the empirical expectation. We refer to $c^k(j)$ as j's *performance* on type-k cases, so that a lower $c^k(j)$ means better performance. Similarly, let $p_j^k := \hat{E}[p_j(i)|i$ is type $k]$ for $k \in \{H, L\}$. Then, in any binary-classification mechanism in which investigator j is assigned H^j high-type cases and L^j low-type cases, the expected social cost is $\sum_{j \in \mathcal{J}} c^h(j)H^j + c^l(j)L^j$ and the expected workload of investigator j is $p_j^h H^j + p_j^l L^j$. The status-quo rotational mechanism amounts, in the long run, to a random allocation of cases. In other words, in expectation each investigator receives n^h high-type and n^l low-type cases. The constraint that investigator j be made no worse off under the new assignment (H^j, L^j) is thus given by $p_j^h H^j + p_j^l L^j \leq p_j^h n^h + p_j^l n^l$.

Observe that no binary-classification mechanism will be able to distinguish between types $(p_j^h, p_j^l), (\hat{p}_j^h, \hat{p}_j^l)$ such that $\frac{p_j^h}{p_j^l} = \frac{\hat{p}_j^h}{\hat{p}_j^l}$. These agents have identical preferences over assignments. Thus, it is without loss of generality to consider mechanisms which elicit only the relative cost of high-type cases, $p_j := \frac{p_j^h}{p_j^l}$.[8] Henceforth, we refer to this ratio as the investigator's type and write mechanisms simply as a function of the one-dimensional type. We maintain the following assumption on types:

Assumption. The type $p_j := \frac{p_j^h}{p_j^l}$ has a full-support distribution on a bounded interval $[\underline{p}_j, \bar{p}_j]$ with absolutely continuous CDF F_j and density f_j. Types are independent across investigators.

In the baseline model, we assume that the distributions $(F_j)_{j \in \mathcal{J}}$ are known to the designer. In Section IV, we show how our solution can be used to construct a mechanism which does not depend on knowledge of these distributions.

The restriction to binary classification mechanisms makes it possible to solve for the

---

[8]This also means that the designer does not benefit from assigning different caseloads to agents with the same preferences; for a formal proof of this claim, see Dworczak et al. (2021) Theorem 8, where the same observation on the reduction of a two-dimensional to a one-dimensional type appears, albeit in a different setting.

optimal mechanism, which we then show has desirable properties and comparative statics. Moreover, we demonstrate empirically that this class of mechanisms is rich enough to generate meaningful welfare gains. As discussed above, going beyond binary-classification introduces well-known technical challenges. Nonetheless, we discuss some potential avenues in Appendix B.3.

II.B Discussion of the modeling assumptions

Linearity of preferences: We maintain throughout the linear specification of investigators' preferences. We find this restriction palatable in this context. First, the status-quo constraint ensures that aggregate workloads do not increase, which is conceptually similar to allowing the social cost of increasing an investigator's workload to be highly convex. Second, in reality, the problem is dynamic: an investigator's caseload consists of cases assigned at different points in time. Indeed, if each case were resolved before the next one began, to assume linear costs would just be to assume that payoffs are separable across periods. While there are certainly valid critiques of time separability, it is a standard assumption on preferences in dynamic settings. Of course, cases for a given investigator may overlap, so linear costs are not precisely equivalent to time separability in our context.

Still, the mechanism that we ultimately propose is robust to this linearity assumption. The mechanism can be implemented regardless of the form that investigators' preferences take. It still has the potential to improve upon the status quo, and at worst achieves the same social welfare. See Section IV for details.

Investigators' performance: For the purposes of designing the mechanism, we treat investigators' performance, as captured by the function c, as fixed. A concern is that changes to the mechanism might affect performance. One channel for this effect is that, if investigators' workload increases, they may perform worse on each individual case. However, our status-quo constraint ensures that this does not occur. Another channel would be through the investigators' incentives for effort. This would be especially concerning if investigators could reduce their workload by degrading their performance. Fortunately, we show that in our proposed mechanism the scope for such manipulation is limited (Theorem 4). This property of the mechanism is also intimately related to the perceived fairness of the mechanism, in that investigators who receive more favorable assignments are precisely those whose performance is

higher. Formally, our mechanism possesses an *envy-freeness* property that can help justify to investigators why their caseloads are no longer identical (see section III.C). Finally, our mechanism can accommodate performance which evolves over time, and the arrival of new investigators, as we can continue to update the performance estimates even after the mechanism has been implemented (see Appendix B.2).

III Large-Market Static problem

We first consider a relaxed problem that abstracts from the combinatorial dimension of the original SMD problem. We do this by allowing for fractional assignments of cases and by requiring only that each case be assigned to some investigator in expectation (taken over investigators' types) rather than ex-post (for every realized type profile). Formally, in the LMS program the designer chooses a $(H^j, L^j) : [\underline{p}_j, \bar{p}_j] \to \mathbb{R}_+^2$ to minimize $\sum_{j \in \mathcal{J}} \mathbb{E}_{p_j \sim F_j} \left[c^h(j) H^j(p_j) + c^l(j) L^j(p_j) \right]$ subject to

$$pH^j(p) + L^j(p) \le pH^j(p') + L^j(p') \qquad \forall j \in \mathcal{J} \quad p, p' \in [\underline{p}_j, \bar{p}_j] \qquad \text{(IC)}$$

$$pH^j(p) + L^j(p) \le pn^h + n^l \qquad \forall j \in \mathcal{J} \quad p \in [\underline{p}_j, \bar{p}_j] \qquad \text{(IR/status-quo)}$$

$$\sum_{j \in \mathcal{J}} \mathbb{E}_{p_j \sim F_j} \left[H^j(p_j) \right] = Jn^h \qquad \text{(H-capacity)}$$

$$\sum_{j \in \mathcal{J}} \mathbb{E}_{p_j \sim F_j} \left[L^j(p_j) \right] = Jn^l \qquad \text{(L-capacity)}$$

The fact that the capacity constraints are required to hold only in expectation is what makes this a "large-market" relaxation; this formulation is equivalent to assuming that each investigator j is actually a unit-mass population of agents with identical performance and preference types distributed according to F_j.[9] The IC constraint says that investigators are better off (receive a lower workload) if they report their type truthfully (the standard revelation principle of Myerson (1981) applies here). The IR, or status-quo, constraint ensures that every investigator is weakly better off relative to the current system in which cases are divided equally across investigators.[10]

---

[9]Note that in this formulation the mechanism specifies each investigator's assignment as a function of their own type, rather than the entire type profile. In other words, H^j and L^j can be thought of as the interim allocation rules. Because of the large-market assumption, it is without loss of generality to work directly with the interim allocation rules; there are no additional constraints needed to ensure feasibility of these rules, à la Border (1991), as there would be in a "small market" in which all cases must be assigned ex post.

[10]An alternative would be to study the "profit maximization" problem: given a weight on investigator welfare relative to social welfare on the output side, maximize the sum of social welfare and investigator costs. This approach (or the dual of minimizing cost subject to a social welfare

III.A   Solution preview

Before proceeding to the solution, it is useful to take a step back. The problem that we ultimately want to solve is one of combinatorial allocation. For such problems, the natural benchmark is the class of market-based mechanisms built on the idea of competitive equilibrium (CE) (Varian, 1973; Hylland and Zeckhauser, 1979; Budish, 2011; Nguyen and Vohra, 2021; Prendergast, 2022; Nguyen et al., 2023). To build intuition for our solution, we first evaluate a standard market-based solution applied to this context. This comparison is instructive for understanding the distinctive features of the current problem.

To apply a CE mechanism to the current setting we grant each investigator an "endowment" equal to the expected status-quo assignment, denoted by (n^h, n^l), and set a "price" p for high-type cases in terms of low-type cases. We then allow investigator j to choose their favorite bundle from the budget set $\{(\hat{n}_j^h, \hat{n}_j^l) : p\hat{n}_j^h + \hat{n}_j^l \geq pn^h + n^l\}$. The price p should be set so that the market clears, i.e., all cases are assigned. Assuming such a market-clearing price exists and that agents behave as price takers, the allocation is efficient and fair; no investigator can be made better-off without making some other investigator worse off, and no investigator would prefer another's assignment to their own (Varian, 1973). In finite markets, agents may be able to influence the price by distorting their demand, but this incentive disappears as the market grows (Roberts and Postlewaite, 1976).[11] By construction, the status quo is always affordable, so no investigator is worse off.

The downside of this market mechanism is that while it respects the preferences of investigators, it ignores those of the designer: the efficiency of the CE mechanism concerns the preferences of investigators, while the designer's objective concerns investigators' performance, which does not enter into the construction. This is the key distinction between our setting and those to which market-type mechanisms are typically applied (e.g., Budish et al. (2017); Prendergast (2017)).

---

constraint) may be suitable in some task-allocation settings. However, here this would require the policymaker to take a stand on the relative weights of outcomes for children and burdens for investigators; a difficult, not to mention politically fraught, exercise. Our approach, in addition to the benefits already discussed, avoids such comparisons.

[11]Existence of market clearing price is not guaranteed with indivisible goods. However, the CE mechanism can be well approximated in a way that preserves its desirable efficiency and incentive properties (Budish, 2011; Azevedo and Budish, 2019).

L

(n^h, n^l)

H

(a) Two one-price budget sets
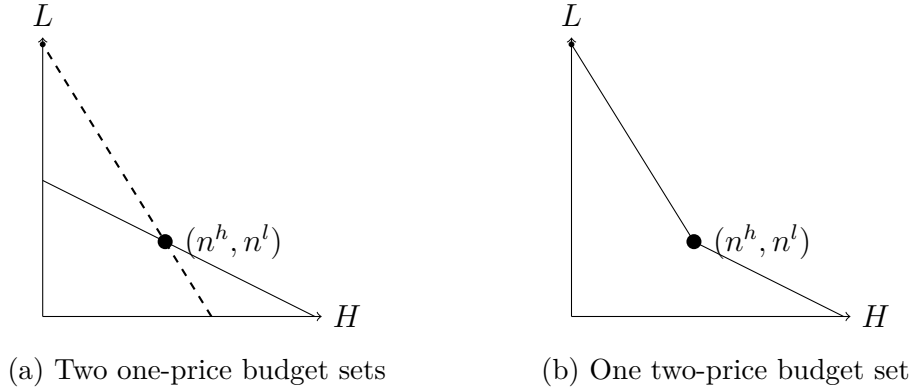
L

(n^h, n^l)

H

(b) One two-price budget set

Figure 1: Budget sets

To incorporate the designer's objective, the natural modification is to introduce personalized prices. Suppose that investigator j performs well on high-type cases and poorly on low-type ones. Intuitively, we might try to steer j towards the former by increasing p^j, the number of additional low-type cases j must take on in exchange for one fewer high-type case, and allowing j to choose from the budget set $\{(\hat{n}_j^h, \hat{n}_j^l) : p^j \hat{n}_j^h + \hat{n}_j^l \geq p^j n^h + n^l\}$.

Since j's budget is determined by the value of the endowment (n^h, n^l), increasing p^j rotates the budget set around this point. Figure 1a depicts the budget line, where the high-type caseload is on the horizontal axis. An increase in p^j corresponds to a rotation from the solid to the dotted budget set. The higher is p^j, the less attractive it is for j to take on additional low-type cases. However, a larger p^j also means that j will perform fewer additional high-type cases for each low-type case they give up. Thus we face a trade-off between increasing the probability that j specializes in high-type cases and ensuring that j handles their fair share of the overall workload.

This trade-off arose because when we increase p^j to make specializing in low-type cases less attractive to j, we simultaneously reduce the number of additional high-type cases that j can be asked to take on. This suggests that non-linear pricing could be useful. Suppose that in order to trade *away* a high-type case, j is forced to take on an additional p_2^j low-type cases, while if j wants to trade *for* a high-type case they can give up p_1^j low-type cases, where $p_1^j < p_2^j$. The induced budget set is depicted in Figure 1b. By increasing p_2^j above p_1^j we make it less attractive for j to give up high-type cases, without affecting the rate at which they can give up low-type cases.

Instead, the kink in the budget set at (n^h, n^l) increases the likelihood that j simply opts to retain the status quo.

Given the potential value of non-linear pricing, we can consider even more flexible schemes. In the extreme we could allow the exchange rate between high- and low-type cases to vary continuously in the space of case bundles. Surprisingly, additional flexibility is not needed. Type distributions are called (Myerson) regular if $\phi_j(p) := p - \frac{1-F_j(p)}{f_j(p)}$ is non-decreasing for all j, and strictly regular if ϕ_j is strictly increasing.

Theorem 1. If type distributions are regular, then a personalized two-price mechanism, i.e., one in which each investigator receives a budget set as in Figure 1b, is optimal in the LMS problem. The optimal mechanism is unique if virtual values are strictly increasing. Absent regularity, at most three prices are needed for each investigator (i.e., two kinks in the budget set).

This result is implied by Theorem 2 below. Theorem 1 describes only the qualitative features of the optimal mechanism. The more interesting and technically novel step, which we describe below, is to then derive the optimal prices for each investigator.[12]

III.B   Solving the LMS program

To solve the LMS program, we make use of the fact that both the objective and the market-clearing conditions depend only on the expected caseloads for each investigator. Thus, we can solve the problem in two parts. First, in an "inner problem" we characterize for each investigator j the expected caseloads, $(\mathbb{E}_j[H^j(p)], \mathbb{E}_j[L^j(p)])$, that j can be assigned by some IC and IR mechanism. We refer to this as the set of *incentive-feasible* pairs, denoted by $\mathcal{F}_j$. We then solve an "outer problem" in which for each j we choose an incentive-feasible expected caseload $(\hat{n}_j^h, \hat{n}_j^l) \in \mathcal{F}_j$ to minimize the designer's objective, subject to the market-clearing conditions. In other words, the inner problem deals with IC and IR, and the outer problem with market clearing.

It turns out to be convenient in the inner problem to characterize the sets $(\mathcal{F}_j)_{j \in \mathcal{J}}$ via their support functions. The dual to the outer problem then has a convenient formulation in terms of these support functions. This dual formulation is computationally

---

[12] In practice, we do not suggest that the mechanism should actually be implemented by setting up a market in which agents trade cases. To bring the mechanism to the field, we envision the direct implementation of the mechanism, whereby agents simply report their preferences and those reports are combined with investigator performance measures to efficiently allocate cases. See Section VIII for further discussion of implementation.

useful and also facilitates analytical comparative statics.

Step 1: LMS inner problem: The inner problem concerns the design of a mechanism for a single investigator, and so we drop the dependence on j in the notation here. It is easy to see that the set of incentive-feasible pairs, $\mathcal{F}$, is convex, since the IC and IR constraints are linear in the mechanism (H, L). This set can thus be described by its support function $S : \mathbb{R}^2 \to \mathbb{R}$ defined by $S(a, b) := \max\{a\hat{n}^h + b\hat{n}^l : (\hat{n}^h, \hat{n}^l) \in \mathcal{F}\}$, which yields the dual characterization $\mathcal{F} = \{(\hat{n}^h, \hat{n}^l) : a\hat{n}^h + b\hat{n}^l \leq S(a, b) \ \forall \ (a, b) \in \mathbb{R}^2\}$. In order to calculate the support function, we need to maximize over precisely the set we wish to characterize. The way to do this is to maximize directly over the set of IC and IR mechanisms. That is, for arbitrary $(a, b) \in \mathbb{R}_+^2$, we solve

$$S(a, b) = \max_{H, L \geq 0} \quad a \int H(p)dF(p) + b \int L(p)dF(p) \tag{2}$$

$$s.t \qquad -pH(p) - L(p) \geq -pH(p') - L(p') \quad \forall \ p, p' \in [\underline{p}, \bar{p}] \qquad \text{(IC)}$$

$$-pH(p) - L(p) \geq -pn^h - n^l \qquad \forall \ p \in [\underline{p}, \bar{p}] \qquad \text{(IR)}$$

Note that while there are no transfers in our setting, we can think of H as playing the role of the physical allocation and L that of transfers. Thus, this program shares many similarities with the classic monopoly pricing problem of Myerson (1981). The two essential distinctions between the LMS-within program in eq. (2) and the monopoly-pricing problem are *(i)* a non-negativity constraint on L, and *(ii)* a type-dependent participation constraint determined by the need to respect the status quo.[13]

Lower bounds on transfers, L in the current context, are studied in a similar problem by Loertscher and Muir (2021). However, their problem does not feature a type-dependent participation constraint. Such constraints are studied in the literature on countervailing incentives (e.g., Maggi and Rodriguez-Clare (1995), Jullien (2000), and Dworczak and Muir (2023)). However, a status-quo constraint of this form in a multi-item allocation problem without transfers has not, to our knowledge, been studied. Nonetheless, for solving the inner problem similar ironing techniques can be used. The main challenge lies in identifying for which types the IR constraint should bind. As in Jullien (2000), it turns out that the status-quo constraint binds for an intermediate interval of types.

---

[13]The objective in the LMS-within program also differs from that in monopoly pricing, but this distinction is conceptually less important. For an example of recent work on mechanism design with general designer objectives see Akbarpour et al. (2024b).

Theorem 2. For any $(a, b) \in \mathbb{R}_+^2$ there is an optimal mechanism (H^*, L^*) defining the support function $S(a, b)$ which takes the following form: there exist three thresholds $\underline{p} \leq p_1 \leq p_2 \leq p_3 \leq \bar{p}$ and a level $H_2 \geq n^h$ such that

$$
H^*(p) = \begin{cases} n^h + \frac{n^l - (p_2 - p_1)H_2}{p_1} & \text{if } p \in [\underline{p}, p_1) \\ H_2 & \text{if } p \in [p_1, p_2] \\ n^h & \text{if } p \in (p_2, p_3] \\ 0 & \text{if } p \in (p_3, \bar{p}] \end{cases}
$$

where H_2 must satisfy $n^h + \frac{n^l - (p_2 - p_1)H_2}{p_1} \geq H_2$. Under the optimal mechanism $L(p) = n^l$ for $p \in [p_2, p_3]$ and, as noted above, $L(p) = 0$ for $p \in [\underline{p}, p_1)$. Moreover, the IC constraint of type p_3 implies that $L(p) = p_3 n^h + n^l$ for $p \in (p_3, \bar{p}]$.

Proof. Proof in Appendix A.1. □

Theorem 2 says that the mechanism maximizing a weighted sum of expected H and L caseloads takes on no more than four distinct values; one intermediate set of types (between p_2 and p_3) who retain the status-quo assignment, one set above who get only low-type cases, and two sets below. The reason there are two assignment levels below the status quo, as opposed to only one above, is that in this region the non-negativity constraint on L may bind, and ironing under this additional constraint can give rise to an additional assignment level. However, under the standard Myerson regularity condition on F it is without loss to consider only two-part mechanisms.

Corollary 1. If the virtual value $\phi(p) = p - \frac{1 - F(p)}{f(p)}$ is increasing, then for any (a, b) there is an optimal mechanism defined by thresholds $p_1 \leq p_2$ such that

$$
(H^*(p), L^*(p)) = \begin{cases} (n^h + \frac{1}{p_1} n^l, 0) & \text{if } p \leq p_1 \\ (n^h, n^l) & \text{if } p \in (p_1, p_2) \\ (0, p_2 n^h + n^l) & \text{if } p \geq p_2. \end{cases}
$$

If ϕ is strictly increasing, then the solution is unique (up to zero-measure perturbations).

Proof. Proof in Appendix A.1. □

As discussed above, such a mechanism has a simple indirect implementation, in which the investigator is presented with a kinked budget set as in Figure 1b and allowed

to exchange cases. Without regularity, the budget set features two kinks: one at the endowment, and one at a point of more high-type and fewer low-type cases.

Theorem 2 greatly simplifies the problem of solving for the value $S(a,b)$. Moreover, it tells us what a mechanism that achieves the value $S(a,b)$ will look like, which allows us to characterize $N^*(a,b) := \arg\max\{a\hat{n}^h + b\hat{n}^l : (\hat{n}^h, \hat{n}^l) \in \mathcal{F}\}$. Define the *efficient frontier* to be the set $\{(\hat{n}^h, \hat{n}^l) \in \mathbb{R}^2_+ : a\hat{n}^h + b\hat{n}^l = S(a,b), \ (a,b) \in \mathbb{R}^2_+\}$. The set $\mathcal{F}$ is just the subset of the positive orthant that lies within the efficient frontier. Abusing terminology, we say that $\mathcal{F}$ is *strictly convex* if the mixture of any two points on the efficient frontier lies in the interior of $\mathcal{F}$.

Corollary 2. If F is strictly regular $\mathcal{F}$ is strictly convex.

Proof. Proof in Appendix A.2. $\qquad\qquad\qquad\qquad\qquad\qquad\qquad\qquad\qquad\qquad$ $\square$

Step 2: LMS outer problem: Theorem 2 shows us how to characterize the incentive feasible set for any type distribution. In particular, it allows us to easily compute the support function for this set. We now use this characterization to identify the optimal mechanism for the LMS problem. We begin with a convex set $\mathcal{F}_j \subset \mathbb{R}^2_+$ with a support function $S^j : \mathbb{R}^2 \to \mathbb{R}_+$ for each j. Let $N^*_j(a,b) := \arg\max\{a\hat{n}^h + b\hat{n}^l : (\hat{n}^h, \hat{n}^l) \in \mathcal{F}_j\}$. We study the optimal division of cases among the investigators, such that the caseload for each j is an element of $\mathcal{F}_j$.[14] That is, we want to solve:

$$\min_{(\hat{n}^h_j, \hat{n}^l_j)^J_{j=1}} \sum_{j=1}^{J} c^h(j)\hat{n}^h_j + c^l(j)\hat{n}^l_j \quad s.t. \ (\hat{n}^h_j, \hat{n}^l_j) \in \mathcal{F}_j \quad \forall\ 1 \le j \le J \qquad (3)$$

$$\sum_{j=1}^{J} \hat{n}^h_j \ge Jn^h \quad , \quad \sum_{j=1}^{J} \hat{n}^l_j \ge Jn^l$$

If type distributions are symmetric, so that $\mathcal{F}_j = \mathcal{F}$ for all j, then we can think of this as the problem of choosing a set of points $\mathcal{F}$ with barycenter equal to (n^h, n^l), as illustrated in Figure 2, where $\mathcal{F}$ is depicted as the shaded region.

We solve the outer problem by studying its dual. Let λ_h, λ_l be the dual variables for

---

[14]An interesting subtlety can arise when F is not regular and the efficient frontier has linear segments. Theorem 2 tells us that for any (a,b), the *value* $S(a,b)$ can be achieved with a mechanism such that H takes on no more than four distinct values. But this does not mean that every *point* on the efficient frontier can be implemented with such a mechanism. For any point $(\hat{n}^h, \hat{n}^l)$ that lies on a linear segment of the efficient frontier, it may in fact be necessary to use a mechanism that takes five distinct values. The details are omitted since we focus on the regular case.
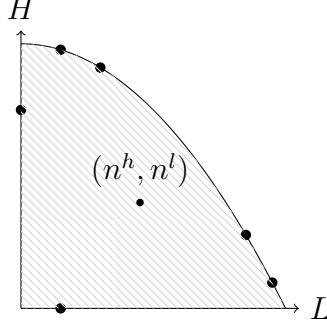
Figure 2: Outer problem with identical type distributions

the market-clearing constraints. Then, the previous program is equivalent to

$$\min_{(\hat{n}_j^h, \hat{n}_j^l)_{j=1}^J} \max_{\lambda_h, \lambda_l \geq 0} \sum_{j=1}^J c^h(j)\hat{n}_j^h + c^l(j)\hat{n}_j^l + \lambda_h \left(Jn^h - \sum_{j=1}^J \hat{n}_j^h \right) + \lambda_l \left(Jn^l - \sum_{j=1}^J \hat{n}_j^l \right)$$

$$s.t. \qquad (\hat{n}_j^h, \hat{n}_j^l) \in \mathcal{F}_j \quad \forall \, 1 \leq j \leq J \qquad \text{(incentive feasible)}$$

Strong duality holds, so this is equivalent to

$$\max_{\lambda_h, \lambda_l \geq 0} \lambda_h Jn^h + \lambda_l Jn^l - \sum_{j=1}^J \max \left\{ \left(\lambda_h - c^h(j) \right) \hat{n}^h + \left(\lambda_l - c^l(j) \right) \hat{n}^l \;\; : (\hat{n}^h, \hat{n}^l) \in \mathcal{F}_j \right\}$$

In words, the dual variables λ_h, λ_l are the average social costs among high- and low-type cases, respectively. Fixing some choice of λ_h, λ_l, the dual program says that each agent should be assigned cases so as to reduce the total social cost as much as possible, given that the "current" average social cost within each group is λ_h, λ_l. We then need to find the values of λ_h, λ_l so that the market clears.

Using the definition of the support function, we can rewrite the dual as

$$\max_{\lambda_h, \lambda_l \geq 0} \lambda_h Jn^h + \lambda_l Jn^l - \sum_{j=1}^J S^j \left(\left(\lambda_h - c^h(j) \right), \left(\lambda_l - c^l(j) \right) \right) \qquad (4)$$

Support functions are always convex and continuous. Thus, the objective in (4) is concave in (λ_h, λ_l). Using this formulation, we can simplify the outer problem of choosing incentive-feasible pairs $(\hat{n}_j^h, \hat{n}_j^l)$ for each investigator, to the much simpler two-dimensional dual. Moreover, this formulation allows us to identify quantitative features of the solution and perform comparative statics. Recall that we defined $N_j^*(a, b) := \arg\max\{a\hat{n}^h + b\hat{n}^l : (\hat{n}^h, \hat{n}^l) \in \mathcal{F}_j\}$.

Theorem 3. Let (λ_h, λ_l) solve the dual program in (4). Then, there exist selections from $N_j^*\left(\lambda_h - c^h(j), \lambda_l - c^l(j)\right)$ such that:

$$\sum_{j=1}^{J} \hat{n}_j^h \geq Jn^h \quad \text{and} \quad \sum_{j=1}^{J} \hat{n}_j^l \geq Jn^l,$$

and these constitute a solution to the social-cost minimization program. In particular, each investigator j receives a caseload on the boundary of $\mathcal{F}_j$. If there are no two investigators j, j' such that $c^k(j) = c^k(j')$ for some $k \in \{h, l\}$, then in any solution at most two investigators have non-zero allocations that are off the efficient frontier. If every investigator also has a strictly regular type distribution, then there is a unique solution to the social-cost minimization problem. Specifically, there is a unique solution, (λ^h, λ^l), to the dual, and $N_j^*\left(\lambda_h - c^h(j), \lambda_l - c^l(j)\right)$ is single-valued for all j whose assignment is on the efficient frontier.

Proof. Proof in Appendix A.3. □

The optimal mechanism is determined by the performance parameters (through the objective function), and the type distributions (which determine the incentive-feasible sets $\mathcal{F}_j$). The allocation rule for investigator j is the solution to the LMS inner problem for j for weights $(a, b) = (\lambda_h - c^h(j), \lambda_l - c^l(j))$. As discussed above, if each F_j is strictly regular then this allocation is characterized by a pair of prices (p_1^j, p_2^j) at which j is allowed to trade given their induced kinked budget set. We refer to the optimal mechanism under regularity as the *LMS two-price (LMS-TP) mechanism*, and focus primarily on this case.

Investigators off their efficient frontier receive cases of at most one type. We refer to these as *remedial* agents. For such agents, it is as if we set $p_1^j = p_2^j = 1$ if j is to receive only low-type cases, and $p_1^j = p_2^j = \bar{p}$ if j is to receive only high-type cases. The only difference is that j does not need to exhaust their budget: they are allowed to choose $\hat{n}_j^h < n^h + n^l$ high-type cases in the case of $p_1^j = p_2^j = 1$, or $\hat{n}_j^l < \bar{p}n^h + n^l$ low-type cases in the case of $p_1^j = p_2^j = \bar{p}$.

By the envelope theorem (Milgrom and Segal, 2002), S is differentiable almost everywhere, and if $N_j^*(a, b) = (x^*, y^*)$ then the right derivative of $S^j(a, b)$ with respect to the first argument is $\max\{x^*\}$, and with respect to the second argument is $\max\{y^*\}$. Along with Theorem 3, having access to this derivative facilitates efficient computation of

the optimal mechanism. Moreover, the dual formulation of the outer problem allows us to perform comparative statics and study investigators' incentives for effort.

III.C Fairness and incentives for effort

Our approach treats $c^h(j)$ and $c^l(j)$ as policy-invariant parameters. However, a natural concern in any performance-based assignment mechanism is whether it gives agents the right performance incentives. This concern is inherently dynamic: agents might intentionally perform worse today if they expect their performance data to be used in the future to re-design the mechanism, particularly if low-performing workers are rewarded with lower caseloads. Fortunately, we show that in our mechanism the scope for such manipulation is limited.

So far, we fixed $(c^h(j), c^l(j))_{j \in J}$ and defined a mechanism as a function of the type profile. To talk about the agents' incentives to perform, we need to make explicit the mechanism's dependence on the performance parameters. We thus think of the mapping from $(c^h(j), c^l(j))_{j \in J}$ to the LMS-TP mechanism as itself a meta-mechanism mapping performance parameters and type reports to allocations. We refer to this simply as the *optimal LMS-TP mechanism.*

The question of whether the optimal LMS-TP mechanism delivers the correct incentives for effort is fundamentally about its comparative statics in $(c^h(j), c^l(j))_{j \in J}$. Consider, for example, an investigator who improves their performance on type-h cases, holding that on type-l cases fixed. Intuitively, the mechanism should try to assign this investigator to more type-h cases in expectation. From an ex-ante perspective, i.e. without knowing the investigator's type, there are two ways to do this: (i) ensure that the investigator receives a large number of high-type cases in the event that they report a low type, or (ii) increase the size of this event, i.e. the probability that the investigator specializes in high-type cases. These two objectives are at odds: we must lower p_1^j to achieve (i), and raise it to achieve (ii).[15] Notice, however, that if the second objective dominates, the investigator receives better terms for exchanging for high-type cases the better their performance on these cases. Indeed, this is the case under the optimal LMS-TP mechanism for a range of type distributions.

Proposition 1. Assume F_j is regular and $p f_j(p) \geq \max\{F_j(p), 1 - F_j(p)\}$. Then p_1^j

---

[15]The intuition here is incomplete, since we also need to consider changes in p_2^j. The proof in Appendix C.1 deals with this additional complication.

is decreasing in $c^h(j)$ and p_2^j is increasing in $c^l(j)$.

In other words, conditional on specializing in type-k cases, j benefits from reducing $c^k(j)$. Loosely, the condition $pf_j(p) \geq \max\{F_j(p), 1 - F_j(p)\}$ says that F is not too concentrated on low values. Proposition 1 is proven along with Theorem 4 in Appendix B.1, using the dual in eq. (4). The intuitive connection between Proposition 1 and effort incentives is clear. Appendix B.1 formalizes this relationship and clarifies an additional connection to fairness.

IV Small-Market Static and Dynamic problems

IV.A Small market static

In the previous section, we solved a relaxed problem in which we only required that all cases be assigned in expectation. The problem is more difficult if we require that all cases be assigned ex-post, i.e., conditional on each realized type profile—rather than just in expectation. While it may be possible to solve for the optimal Bayesian incentive compatible (BIC) mechanism in the SMS problem directly, doing so would sacrifice the simplicity of the LMS-TP mechanism.[16] We opt instead to modify the LMS solution to accommodate the ex-post market-clearing condition. This approach has the additional benefit that we obtain a mechanism which is strategy proof (in fact Obviously Strategy-Proof as in Li (2017)) and robust to misspecification of the type distribution. This would not be the case for the optimal BIC mechanism. The trade-off is that our solution is only approximately optimal.

Assume that all agents' type distributions are regular, and let $(p_1^j, p_2^j)_{j=1}^J$ be the prices defining the optimal LMS-TP mechanism.[17] Let $P = (p_j)_{j=1}^J$ be a type profile. Fixing the mechanism, investigator j is a *buyer* (of type-h cases) if $p_j \leq p_1^j$, a *seller* if $p_j > p_2^j$, and retains the status quo otherwise. Let $\mathcal{B}$ be the set of buyers and $\mathcal{S}$ the set of sellers. Consider the following mechanism.

Small-market static two-price (SMS-TP) mechanism.

---

[16]The main challenge is that in the small-market problem there are additional constraints on the interim allocations and the standard characterization of Border (1991) and Che et al. (2013) does not apply to this multi-item setting. More recent developments in Valenzuela-Stookey (2023) can be used to provide a characterization of interim allocations for this setting, but nonetheless how to design the optimal mechanism remains an open question.

[17]We can apply the same approach without regularity, at the cost of additional notation.

- Assign (n^h, n^l) to all agents not in $\mathcal{B}$ or $\mathcal{S}$.
- There are $|\mathcal{B} \cup \mathcal{S}|n^k$ cases remaining of each type $k \in \{h, l\}$. To assign these cases, we solve the linear program:

$$\min_{\{b_j\}_{j \in \mathcal{B}}, \{s_j\}_{j \in \mathcal{S}}} \sum_{j \in \mathcal{B}} b_j \left(c^h(j) - p_1^j c^l(j) \right) - \sum_{j \in \mathcal{S}} s_j \left(c^h(j) - p_2^j c^l(j) \right)$$

s.t.
$$0 \leq b_j \leq \frac{n^l}{p_1^j} \quad \forall j \in \mathcal{B}, \qquad 0 \leq s_j \leq n^h \quad \forall j \in \mathcal{S}$$

$$\sum_{j \in \mathcal{B}} b_j = \sum_{j \in \mathcal{S}} s_j \qquad \text{(h-capacity)}$$

$$\sum_{j \in \mathcal{B}} p_1^j b_j = \sum_{j \in \mathcal{S}} p_2^j s_j \qquad \text{(l-capacity)}$$

Given solutions (b^*, s^*), the assignment of $j \in \mathcal{B}$ is $(n^h + b_j^*, n^l - b_j p_1^j)$ and of $j \in \mathcal{S}$ is $(n^h - s_j^*, n^l + p_2^j s_j^*)$.

To understand the performance of the SMS-TP mechanism, we consider a sequence of "replica economies" in which there are y copies of each investigator. Let $V_{SMS}(\{F\}_{j=1}^J | y)$ be the expected social cost achieved by SMS-TP in the y-replica economy, given the profile of type distributions $\{F\}_{j=1}^J$. Let $V_{OPT}(\{F\}_{j=1}^J | y)$ be the cost achieved by the (unknown) optimal SMS mechanism. The source of the divergence between the small market and large market is that in the former we do not know ex-ante the mass of investigators who will be buyers and sellers of high-type cases. Unsurprisingly, the SMS-TP mechanism is a better approximation to the optimal mechanism as this aggregate uncertainty about the agents' types decreases, so that the small market approaches the large-market idealization. A mechanism is *strategy-proof* if truthful reporting is optimal for each agent, regardless of the type reports made by others.

Proposition 2. Assume F_j satisfies strict regularity for all $j \in \mathcal{J}$. In the small-market static setting, SMS-TP is strategy-proof and respects the status quo. Moreover, $V_{SMS}(\{F\}_{j=1}^J | y)$ converges to $V_{OPT}(\{F\}_{j=1}^J | y)$ as either

i. $y \to \infty$, and/or

ii. F_j converges in distribution to a constant for all j.

Proof. Proof in Appendix C.2. □

Since prices are fixed, it is easy to see that the SMS-TP is in fact Obviously Strategy-Proof. Moreover, the mechanism is robust to misspecification of the type distribution. This

robustness follows immediately from the construction of SMS-TP.

Proposition 3. Regardless of the true type distributions, the SMS-TP mechanism based on distributions $(F_j)_{j \in \mathcal{J}}$ is (obviously) strategy-proof and respects the status-quo constraint. Moreover, the expected social cost of the mechanism is no worse than that of the status quo.

Additionally, the SMS-TP mechanism can be implemented even if investigators' preferences are not, in fact, linear. To do this we can ask each investigator to choose between being a buyer, a seller, or retaining the status quo at the stated prices, rather than eliciting type reports directly. From the designer's perspective, the worst possible outcome is that all investigators report that they would like to retain the status quo (this is more likely if preferences are convex). Thus, the designer can never do worse than the status quo, and does strictly better as long as some investigators are willing to be buyers and sellers.

IV.B Small market dynamic

Ultimately, the setting in which we are interested is inherently dynamic: cases arrive over time and must be assigned "online" without knowledge of future arrivals. To go from the static to the dynamic setting, we develop a mechanism to approximately implement the SMS-TP mechanism, where the approximation in this case gets better the longer the time horizon.

The dynamic model is as follows. Time is continuous and runs from 0 to T.[18] High- and low-type cases arrive at Poisson rates ρ^h and ρ^l respectively. Let $\tau_t \in \{h, l, 0\}$ be the type of the case in period t, where $\tau_t = 0$ if no case arrives in period t. Denote by $N^k(t)$ the number of type-k cases which have arrived up to and including time t, and let $\bar{n}^k(t) = \frac{1}{J} N^k(t)$.

Agents report their type only once, at time zero. The payoff of agent j who receives a cumulative caseload of $(\hat{n}_j^h, \hat{n}_j^l)$ by time T is $p_j \hat{n}_j^h + \hat{n}_j^l$. That is, agents care about their total undiscounted workload.[19] We start by letting $n^k = \frac{T}{J} \rho^k$ for $k \in \{h, l\}$. This

---

[18]The assumption of continuous time simplifies the discussion here but has no bearing on the result. The algorithm in the empirical application is modified to run in discrete time.

[19]Ultimately, every case needs to be assigned as it comes, so there would be no scope for the designer to take advantage of agents' discounting of future payoffs by back-loading cases. Moreover, the mechanism we propose here smooths each investigator's workload evenly over time regardless of their type report, so discounting should not significantly affect incentives to report truthfully.

is the expected number of type-k cases per investigator that will arrive by time T. Given (n^h, n^l), we solve for the SMS-TP assignment, which we denote by $(\dot{n}_j^h, \dot{n}_j^l)_{j=1}^J$.

Index each case by the time at which it arrives. Let z_t be the investigator to which case t is assigned. For each j we keep track of their running case count $\hat{n}_j^k(t) := \sum_{i=1}^t \mathbb{1}[z_i = j, \tau_i = k]$. Define the *score* $r_j(t, k) = \dfrac{\hat{n}_j^k(t)}{\dot{n}_j^k}$, where $r_j(t, k) = \infty$ if $\dot{n}_j^k = 0$.

SMD-TP mechanism. For each time t at which a case arrives, assign it to the investigator with the lowest value of $r_j(t, \tau_t)$ (using any tie-breaking rule).

Let $V_{SMD}((F_j)_{j=1}^J, A, T)$ be the value of SMD-TP mechanism given a sequence of case arrivals A. Abusing notation, let $V_{SMS}((F_j)_{j=1}^J, A, T)$ be the value of the SMS-TP mechanism given the aggregate case counts from sequence A over time horizon T. Say that a mechanism is ε-IC (ε-IR) if for any agent the ratio of the expected payoff of truthful reporting to that of any deviation (to the status quo) is at least $1 - \varepsilon$.

Intuitively, the SMD-TP algorithm tries to allocate a case of type-k so as to move each agent towards their target caseload $\dot{n}_j^k$ in a way that smooths assignments over time. How well the algorithm can do this depends on how far $N^h(T)$ and $N^l(T)$ are from their expected values $\rho^h T$ and $\rho^l T$. The algorithm improves as T increases, since by the strong law of large numbers, $\frac{1}{T}\left(N^k(t) - T\rho^k\right) \xrightarrow{a.s.} 0$ as $T \to \infty$.

Proposition 4. $\dfrac{V_{SMD}((F_j)_{j=1}^J, A, T)}{V_{SMS}((F_j)_{j=1}^J, A, T)} \xrightarrow{a.s.} 1$ as $T \to \infty$. Moreover, for any $\varepsilon > 0$ there exists $\bar{T}$ such that the SMD-TP mechanism is ε-IC and ε-IR for any $T \geq \bar{T}$.

Proof. By the strong law of large numbers, $\frac{1}{T}\left(N^k(t) - T\rho^k\right) \xrightarrow{a.s.} 0$ as $T \to \infty$. Then, by construction, for each $j \in J$ and $k \in \{h, l\}$, we have $r_j(T, k) \xrightarrow{a.s.} 1$ as $T \to \infty$, and so the mechanism is ε-IC for large enough T. Note also that $\frac{1}{T} V_{SMD}((F_j)_{j=1}^J, A, T)$ is just a weighted sum of $(\hat{n}_j^h, \hat{n}_j^l)_{j=1}^J$, and $\frac{1}{T} V_{SMS}((F_j)_{j=1}^J, A, T)$ is a weighted sum of $(\dot{n}_j^h, \dot{n}_j^l)_{j=1}^J$. Convergence of the ratio of values follows from convergence of $r_j(T, k)$ for all $j \in \mathcal{J}$ and $k \in \{h, l\}$. $\qquad\square$

In addition to targeting the aggregate caseloads $(\dot{n}_j^h, \dot{n}_j^l)$, the SMD-TP mechanism also attempts to smooth the arrivals over time. This is the benefit of using the ratio $r_j(t, k) = \frac{\hat{n}_j^k(t)}{\dot{n}_j^k}$ to assign cases, as opposed to the difference $\hat{n}_j^k(t) - \dot{n}_j^k$; the latter would front-load cases to investigators with high targets. On the other hand, this method is somewhat extreme in that it never assigns type-k cases to an investigator j

with $\dot{n}_j^k = 0$. Assigning based on the difference between target and realized caseloads would ensure that this difference is small, even if it means giving a few type-k cases to investigators with $\dot{n}_j^k = 0$. In Appendix F, we discuss finite-sample adjustments to the assignment rule which move between these extremes.

The dynamic mechanism inherits, up to the approximation error associated with predicting aggregate case arrivals, the robustness properties of the SMS-TP mechanism (Proposition 3). In the dynamic setting, this allows us to implement our mechanism without relying on distributional assumptions. We can do this by implementing the mechanism first under some initial specification of the type distribution for some period, say a year. The types reported in the first year can then be used to update the estimate of the type distribution used in the second year, and so on. This updating need not interfere with incentives, as we can base the estimate of F_j only on the reports of other agents. Under mild assumptions the estimated distributions converge to their true values.

V Identifying social preferences

So far, we have assumed that the designer observes investigator cost parameters, $c^k(j)$. However, even under the random assignment of investigators to cases, $c^k(j)$ is not non-parametrically identified, as true positive and false positive rates are unobserved. This section discusses how we instead identify *differences* in social costs between any given investigator and a benchmark investigator whose cases are drawn from the same population. Since these differences are sufficient to identify social preferences over mechanisms, we are able to treat $c^k(j)$ as observed when designing the mechanism.

Consider the assignment problem for a single regional office. We assume that investigators are quasi-randomly assigned to cases within the office. This assumption has been extensively probed in the Michigan CPS context (e.g., in Baron et al. (2024)).[20] Our approach below also assumes an implicit exclusion restriction: that investigators can only influence children's potential outcomes via their placement decision. This assumption, too, has been probed extensively in our context in this previous work.

The data consist of an observed assignment of investigators to cases. Let $D_{ij} \in \{0, 1\}$ represent the *potential* decision of investigator j for case i, where $D_{ij} = 1$

---

[20]See Appendix H for a detailed discussion of the CPS and foster care processes.

if investigator j would recommend that the child involved in case i be placed in foster care. $Y_i^\star$ captures the child's future maltreatment potential, where $Y_i^\star = 1$ implies that the child would face subsequent maltreatment if left at home. Then, the *potential* outcome for subsequent maltreatment if case i were assigned to j is $Y_{ij} := (1-D_{ij})Y_i^\star$. As is common in examiner settings, $Y_i^\star$ is selectively observed based on the assigned investigator and their potential decision: we observe $Y_i^\star$ if and only if case i is assigned to an investigator j satisfying $D_{ij} = 0$.

Without loss of generality, we normalize $c_{\mathrm{TN}} = 0$. Ideally we would like to identify $(\mathrm{FN}_{ij}, \mathrm{FP}_{ij}, \mathrm{TP}_{ij})$ and, consequently, $c(i,j)$. Since Y_i^* is observed when i is not placed, FN_{ij} and TN_{ij} are identified under random assignment. However, if $D_{ij} = 1$, $Y_i^\star$ is unobserved so FP_{ij} and TP_{ij} are not non-parametrically identified. Fortunately, while we cannot identify the social cost function $c(i,j)$ without further assumptions, we next provide identification results which demonstrate how one can identify *social preferences*, i.e., the ranking over the set $\mathcal{Z}$ of possible assignments.

Let $I \subset \mathcal{I}$ be a subset of cases. We say that assignment Z is *random conditional on* I if $(D_{ij}, Y_i^*) \perp\!\!\!\perp Z_{ij}$ conditional on $i \in I$, for all $j \in J$. Investigator j's assignment is *supported on* I if $Pr(\{i \in I, Z_{ij} = 1\}) \neq 0$. We wish to identify $\mathrm{FP}_j^I := \mathbb{E}[\mathrm{FP}_{ij}|i \in I]$ and $\mathrm{TP}_j^I := \mathbb{E}[\mathrm{TP}_{ij}|i \in I]$.

Lemma 1. Assume that the observed assignment is random conditional on I. Then, for any $j, j' \in \mathcal{J}$ whose assignments are supported on I, the following three differences are identified: $\mathrm{FP}_j^I - \mathrm{FP}_{j'}^I$, $\mathrm{TP}_j^I - \mathrm{TP}_{j'}^I$, and $\mathbb{E}[c(i,j) - c(i,j')|i \in I]$.

Proof. First, recall that Y_{ij} and D_{ij} are observed for the set of cases when $Z_{ij} = 1$. Then, under random assignment conditional on I, we have

$$\mathrm{FN}_j^I := \mathbb{E}[\mathrm{FN}_{ij}|i \in I] = \mathbb{E}[Y_i^\star(1 - D_{ij})|i \in I] = \mathbb{E}[Y_{ij}|i \in I] = \mathbb{E}[Y_i|i \in I, Z_{ij} = 1]$$

and $P_j^I := \mathbb{E}[D_{ij}|i \in I] = \mathbb{E}[D_i|i \in I, Z_{ij} = 1]$. Moreover, we can express TN_j^I as $\mathrm{TN}_j^I = 1 - (\mathrm{TP}_j^I + \mathrm{FP}_j^I) - \mathrm{FN}_j^I = 1 - P_j^I - \mathrm{FN}_j^I$. Thus, FN_j^I, TN_j^I, and P_j^I are identified if j's assignment is supported on I. Let $S_j^I = \mathrm{TP}_j^I + \mathrm{FN}_j^I$. Note that, under random assignment conditional on I, $S_j^I = S_{j'}^I = \mathbb{E}[Y_i^\star|i \in I]$ for all $j, j' \in \mathcal{J}$. Then,

$$\begin{aligned}
\mathrm{FP}_j^I - \mathrm{FP}_{j'}^I &= \left(1 - \mathrm{TP}_j^I - \mathrm{FN}_j^I - \mathrm{TN}_j^I\right) - \left(1 - \mathrm{TP}_{j'}^I - \mathrm{FN}_{j'}^I - \mathrm{TN}_{j'}^I\right) \\
&= \left(1 - S_j^I - \mathrm{TN}_j^I\right) - \left(1 - S_{j'}^I - \mathrm{TN}_{j'}^I\right) = -\left(\mathrm{TN}_j^I - \mathrm{TN}_{j'}^I\right).
\end{aligned}$$

Similarly, $\mathrm{TP}_j^I - \mathrm{TP}_{j'}^I = \left(P_j^I - \mathrm{FP}_j^I\right) - \left(P_{j'}^I - \mathrm{FP}_{j'}^I\right) = -\left(\mathrm{FN}_j^I - \mathrm{FN}_{j'}^I\right).$ This is sufficient to identify the cost differences as well. □

Lemma 5, presented in Appendix E, generalizes Lemma 1 beyond binary Y_i^*. Next, let $\{I_k\}_{k=1}^K$ be a partition of $\mathcal{I}$ into disjoint sets. Say that Z is *conditionally random* given partition $\{I_k\}_{k=1}^K$ if it is random conditional on I_k for all K. Say that it *has full support* if every agent's assignment is supported on I_k, for all k.

Corollary 3. Let Z be an observed assignment that is conditionally random and has full support given a partition $\{I_k\}_{k=1}^K$ or $\mathcal{I}$. Then $\mathbb{E}[C(Z)] - \mathbb{E}[C(Z')]$ is identified for any other assignment Z' that is conditionally random given the same partition.

That is, under the conditions of Corollary 3, the cardinal ranking over $\mathcal{Z}$ is non-parametrically identified. Corollary 4 below gives a simple expression for the difference $\mathbb{E}[C(Z)] - \mathbb{E}[C(Z')]$. Note that from Lemma 1 we can also identify the expected difference in false negatives, false positives, and the placement rate across the two assignments.

Remark 1. One useful application of Lemma 1 is to pick an arbitrary investigator, j', and define $\tilde{c}(i, j) = c(i, j) - c(i, j')$. Then, we can replace the objective of the designer, $C(Z') := \sum_{i \in \mathcal{I}} \sum_{j \in \mathcal{J}} Z'_{ij} c(i, j)$, with $\tilde{C}(Z') := \sum_{i \in \mathcal{I}} \sum_{j \in \mathcal{J}} Z'_{ij} \tilde{c}(i, j) = \sum_{i \in \mathcal{I}} \sum_{j \in \mathcal{J}} Z'_{ij} c(i, j) - \sum_{i \in \mathcal{I}} c(i, j')$, where the last equality follows from the fact that under each $Z' \in \mathcal{Z}$, each case is assigned to exactly one investigator. Since $\sum_{i \in \mathcal{I}} c(i, j')$ does not depend on Z', $\tilde{C}$ and C represent the same preferences over $\Delta(\mathcal{Z})$. Moreover, if the observed assignment Z is conditionally random and has full support given a partition $\{I_k\}_{k=1}^K$ then $\mathbb{E}[\tilde{c}(i, j)|i \in I_k]$ is identified for all k, and $\mathbb{E}[\tilde{C}(Z')]$ is identified if Z' is conditionally random given the same partition.

V.A Performance and comparative advantage

The parameter $c^k(j)$ is a natural measure of the performance of investigator j on cases of type k. While $c^k(j)$ is not non-parametrically identified, the difference $c^k(j) - c^k(j')$ is identified for any j, j' and is given by:

$$c^k(j) - c^k(j') = c_{FP}\left(P_j^{I_k} - P_{j'}^{I_k}\right) + (c_{FP} + c_{FN} - c_{TP})\left(\mathrm{FN}_j^{I_k} - \mathrm{FN}_{j'}^{I_k}\right).$$

Defining $\gamma_j^k := c_{FP} P_j^{I_k} + (c_{FP} + c_{FN} - c_{TP})\mathrm{FN}_j^{I_k}$, we have that $c^k(j) \leq c^k(j')$ if and only if $\gamma_j^k \leq \gamma_{j'}^k$. Intuitively, γ_j^k tells us the position of investigator j in the distribution of investigator performance among cases of type k. We therefore refer to γ_j^k as j's *performance score* on type-k cases, where a lower score corresponds to

greater performance. Thus, γ_j^k can be used to compute social preferences.

Corollary 4. Let Z and Z' be assignments that are conditionally random given a partition $\{I_k\}_{k=1}^K$ or $\mathcal{I}$. Then

$$\mathbb{E}[C(Z) - C(Z')] = \sum_{k=1}^K \sum_{j \in \mathcal{J}} \gamma_j^k \sum_{i \in I_k} Z_{ij} - \sum_{k=1}^K \sum_{j \in \mathcal{J}} \gamma_j^k \sum_{i \in I_k} Z'_{ij}.$$

We are also interested in an investigator's *relative advantage* for type-h versus type-l cases, $c^l(j) - c^h(j) = \delta_j$. While relative advantage is not identified, differences in relative advantage, or the *comparative advantage* of j relative to j', is: $D(j, j') = \delta_j - \delta_{j'} = c^l(j) - c^l(j') - \left(c^h(j) - c^h(j') \right)$. When high- and low-type cases are equally costly for all investigators, comparative advantage is the sufficient statistic for the optimal assignment. Let $d_j := \gamma_j^l - \gamma_j^h$ be investigator j's *comparative advantage score*, which can be used to rank investigators in terms of comparative advantage.

These identification results relate to a literature separately identifying skills from preferences in examiner decisions (Angelova et al., 2023; Chan et al., 2022; Arnold et al., 2022; Rambachan, 2024). Here, an investigator's performance may be a function of both skills (e.g., the quality of the signals they observe about the potential outcome) and preferences (e.g., their relative distaste for false positives versus false negatives). Our approach makes no attempt at distinguishing between these factors since what matters for evaluating the mechanism is the outcome of each type of investigation when assigned to specific investigators.

VI   Data and estimation strategy

In order to quantify the potential gains from our proposed mechanism, we next estimate differences in $c^k(j)$ using a rich administrative dataset from Michigan.

VI.A   Data sources and analysis sample

We obtained the universe of child maltreatment investigations in Michigan between January 2008 and November 2016 from the Michigan Department of Health and Human Services. The dataset includes the allegation report date as well as child and investigation traits including the child's zip code, age, gender, race, relationship to the alleged perpetrator, and maltreatment type (e.g., physical abuse versus neglect). It also includes indicators for whether the child was placed in foster care following the investigation and investigator numeric identifiers. Appendix G.1 describes the

construction of the analysis sample from the raw data in detail.

The final sample consists of 322,758 investigations involving 261,021 children assigned to 908 investigators. 3.2% of investigations result in foster care placement. Table A1 presents summary statistics: 60% of children in our sample are white, 48% are female, 45% have had a CPS investigation prior to their focal one, and the average child is nearly seven years old (Panel A). Investigations in our sample tend to include at least one allegation of improper supervision (53%), physical neglect (44%), and physical abuse (29%). In 77% of investigations, at least one of the alleged perpetrators of maltreatment is the child's mother or step-mother (Panel B).

Panel C summarizes rates of "subsequent maltreatment" for children left at home following the focal investigation. Our primary maltreatment measure considers whether a child was re-investigated within six months of the focal investigation. This is a common proxy for subsequent maltreatment in the child welfare literature (e.g., Baron et al. (2024); Putnam-Hornstein et al. (2021)). Nevertheless, re-investigations are imperfect proxies for actual child maltreatment, as they only account for cases that are re-reported to CPS. While there are other potential proxies, such as a subsequent *substantiated* investigation, we prefer re-investigation because re-investigations within a few months may be assigned to the initial investigator who will again make substantiation decisions. In contrast, both the decision to re-report and to screen-in a case, the two steps required for a re-investigation, are outside of the initial investigator's control. Still, we show below that our findings are robust when using these alternative proxies for subsequent maltreatment. With these caveats in mind, we refer to a re-investigation within six months as "subsequent maltreatment" throughout the manuscript for ease of exposition. Note that this maltreatment outcome is mechanically missing for children placed in foster care, which is the primary identification challenge in this study. 16.4% of children experience subsequent maltreatment in the home within six months of the focal investigation.[21]

VI.B   Estimation strategy

A key question for the empirical simulation is how to partition cases. The theory allows for any binary partitioning of cases. In the context of CPS, this could mean categorizing cases as high- or low-risk, distinguishing between abuse and neglect, or

---

[21]Moreover, while we maintain the assumption that Y_i^* is binary throughout, our identification and theoretical results can readily accommodate richer partitions of Y_i^* (see Appendix E).

separating cases based on the gender or age of the children involved. Given CPS's primary focus on preventing further child maltreatment and guided by discussions with local agencies in Michigan, we partition cases based on the predicted risk of subsequent maltreatment. We construct this measure by training a machine learning algorithm to predict the risk of subsequent maltreatment in the home, which we discuss further in Appendix G.2. We define high-risk cases as those in the top quartile of predicted algorithmic risk, and low-risk cases as all other cases.[22]

The results of Lemma 1 allow us to identify differences in social cost on low- and high-risk cases between investigators. Our estimation approach accounts for (i) over-fitting concerns and measurement error in investigator moment estimates, and (ii) the fact that investigators are quasi-randomly assigned only within offices. Define $\tilde{c}^k(j) :=$ $c^k(j) - c^k(j^0)$, where j^0 is the benchmark investigator used for all social cost comparisons.[23] Then $\tilde{c}^k(j)$ is identified and equal to $\tilde{c}^k(j) = \gamma_j^k - \gamma_{j^0}^k$.

To avoid concerns that our estimates of the benefits of reassignment are overstated due to over-fitting, we follow a split-sample strategy. Specifically, we randomize within the set of cases that each investigator was assigned into a "training" set (50%) and an "evaluation" set (50%). We use the training set to derive the optimal investigator assignment mechanism, and then test its effectiveness on the evaluation set.

We first estimate investigator j's performance scores across case types: γ_j^l for low-risk cases and γ_j^h for high-risk cases. This requires investigator-specific estimates of placement and false negative rates. Let $D_i = \sum_i D_{ij} Z_{ij}$ and $\mathrm{FN}_i = \sum_i \mathrm{FN}_{ij} Z_{ij}$, so that D_i is an indicator for whether case i resulted in placement, and FN_i an indicator for whether the case is a false negative.

Investigators in Michigan are rotationally assigned to cases within CPS offices. Typically, each county in the state has its own office, but some large counties have multiple

---

[22]Predictive risk modeling and binary risk partitions are also used in recent CPS policy efforts. For example, the Los Angeles County Risk Stratified Supervision Model uses ML techniques to notify supervisors when a new case, classified by the model as "complex-risk," has been assigned to their office, so that they can devote additional time and attention to these cases. The binary partition in these settings has been justified by the need for simplicity when explaining the practical implications of high and low risk to supervisors and investigators.

[23]The results of Section V apply if j and j^0 are in the same office-by-year. However, under an additional linearity assumption introduced below, we can use a single reference investigator across all offices. The choice of j^0 has no impact on the mechanism results. We choose j^0 as the investigator with greatest caseload over our sample.

offices, and many offices split investigators into geographic-based teams (Baron and Gross, 2022). As such, we define an "office" throughout based on the child's zip code. Our identification results apply separately to each office. To compare investigators across offices, we use a linear adjustment to estimate investigator placement and false negative rates.[24] That is, we estimate regressions of the form:

$$D_i = \sum_j \beta_{j1}^D Z_{ij} + \beta_{j2}^D \text{ High-Risk}_i Z_{ij} + \mathbf{X}_i' \alpha^D + u_i \tag{5}$$

$$\text{FN}_i = \sum_j \beta_{j1}^{\text{FN}} Z_{ij} + \beta_{j2}^{\text{FN}} \text{ High-Risk}_i Z_{ij} + \mathbf{X}_i' \alpha^{\text{FN}} + \epsilon_i \tag{6}$$

where High-Risk$_i$ is an indicator equal to one if case i is high-risk. We estimate Equations 5 and 6 separately in the training and evaluation samples. $\mathbf{X}_i$ is a vector of office-by-year fixed effects to account for the level of randomization. We demean $\mathbf{X}_i$ so that β_{j1} represents strata-adjusted investigator-specific estimates of each outcome for low-risk cases and $\beta_{j1} + \beta_{j2}$ represents strata-adjusted investigator estimates of each outcome for high-risk cases. We use our estimates of these parameters to estimate performance scores among low- and high-risk cases, separately in the training and evaluation dataset, as:

$$\widehat{\gamma_j^l} = c_{FP}\widehat{\beta_{j1}^D} + (c_{FN} + c_{FP} - c_{TP})\widehat{\beta_{j1}^{\text{FN}}}$$
$$\widehat{\gamma_j^h} = c_{FP}\left(\widehat{\beta_{j1}^D} + \widehat{\beta_{j2}^D}\right) + (c_{FN} + c_{FP} - c_{TP})\left(\widehat{\beta_{j1}^{\text{FN}}} + \widehat{\beta_{j2}^{\text{FN}}}\right)$$

Following Chan et al. (2022), we assume $c_{TP} = c_{TN} = 0$, so that the welfare measure is focused only on prediction mistakes. As mentioned above, the value of c_{FN}, c_{FP} must ultimately be chosen by the agency. To bring our mechanism to data, we assume that $c_{FP} = 1$ and $c_{FN} = 0.25$, though we show below that our results are robust to this choice of parameter values. To motivate this choice, note that CPS investigators in our context place 3.2% of children but 16.4% of children face subsequent maltreatment when left at home. This mismatch may imply that CPS views $c_{FN} < c_{FP}$. Normalizing $c_{FP} = 1$ suggests that $c_{FN} \in (0,1)$. For our benchmark estimates, the ratio between placement rates and subsequent maltreatment rates suggests that c_{FN} is roughly 0.25. We explore robustness to this assumption in Figure A1, where we show that the ranking of investigators is well-preserved if we instead assign, for example, $c_{FN} = 0.12$ or $c_{FN} = 0.5$. To reduce noise in the estimates of the investigator moments, we follow

---

[24]As discussed in Arnold et al. (2022), this approach tractably incorporates the large number of zip code-by-year fixed effects, under an additional assumption that placement and false negative rates are linear in the zip code-by-year effects for each investigator and case type.

Arnold et al. (2022) and use empirical Bayes shrinkage estimates of $\widehat{\gamma_j^l}, \widehat{\gamma_j^h}$ to adjust for finite sample error. We then estimate $\tilde{c}^k(j)$ as $\widehat{\gamma_j^k} - \widehat{\gamma_{j0}^k}$ and d_j as $\widehat{\gamma_j^l} - \widehat{\gamma_j^h}$.[25]

VII Main empirical results

VII.A Motivating empirical facts

Considerable variation in performance and comparative advantage within offices: Intuitively, gains from investigator reassignment in our proposed mechanism can only occur if there is heterogeneity in investigators' relative performance across cases and within offices. That is, it is not enough for investigators to differ in the level of their performance, they must also differ in their comparative advantage scores.

We find considerable variation in performance and comparative advantage. Table A2 estimates the relationship between performance and comparative advantage metrics (γ_j and d_j) on the training dataset and prediction error rates in the evaluation dataset. Panel A shows that investigators with a one standard deviation γ_j below the office mean achieve a 1.1pp [7.1%] reduction in false negatives and 1.6pp [70.4%] reduction in false positives. Panels B and C further regress prediction error rates on comparative advantage scores, d_j. Investigators with a one standard deviation greater comparative advantage score achieve 2.0pp [8.5%] lower false negative rates and 2.3pp [57.3%] lower false positive rates in high-risk cases, but 0.04pp [0.3%] *higher* false negative rates and 0.2pp [13.6%] *higher* false positive rates in low-risk cases. That is, investigators with greater comparative advantage in high-risk cases achieve lower prediction error rates in high-risk cases but higher error rates in low-risk cases—providing evidence of investigator specialization across case types within offices.

High-risk cases are costly to investigators: Under the status-quo rotational system, the composition of caseloads in expectation is equal across investigators within an office. In practice, however, there may be time periods in which some investigators receive larger numbers of high- or low-risk cases by random chance. In Table A3, we leverage this variation to examine whether greater exposure to high-risk cases leads to increased investigator turnover. To do so, we use survival analysis techniques to measure the effect of caseload risk composition on investigator career

---

[25]We also estimate $\widehat{\gamma_j}$, the average performance of investigator j across all cases, by following this same methodology but omitting the interaction terms in Equations 5 and 6.

length. Column 1 shows that a one standard deviation increase in the mean predicted risk of an investigator's caseload increases turnover risk by 149%. Column 2 reports that being assigned to an above-median share of high-risk cases increases turnover risk by 54%. Thus, exposure to a greater share of high-risk cases leads to large increases in investigator turnover, suggesting that these cases are costlier to investigators.

Altogether, these patterns motivate the potential for the SMD-TP mechanism to achieve welfare gains in this context. There is evidence in the data of significant comparative advantage across high- and low- risk cases within offices. However, without compensating investigators accordingly, assignment to additional high-risk cases is costly to investigators and could result in substantial increases in turnover.

VII.B The role of investigator type distributions

As is standard in the Bayesian mechanism-design literature, our theoretical analysis takes the preference distributions, F_j, as an input. However our mechanism can in fact be implemented without prior knowledge of these distributions. As shown above, if F_j is misspecified, the SMD-TP mechanism retains its incentive properties and continues to respect the status quo. The downside of using incorrect type distributions is that the mechanism may not converge to the optimal outcome in the large market. In other words, there are potential social welfare gains to be realized by improving our understanding of type distributions. Fortunately, this information can be realistically obtained in practice, unlike knowledge of each investigator's realized type. We are currently conducting a survey of Michigan investigators which leverages techniques from the literature on choice-based conjoint analysis (Allenby et al., 2019) to elicit investigators' preferences. This survey will then be used to inform an initial specification for the type distributions. We can then run the SMD-TP mechanism for an initial trial period, using this estimated distribution. The trial run will then generate further data on individual investigators' preferences, allowing us to refine our estimates of their preference distributions.[26] Therefore, the SMD-TP mechanism can be implemented

---

[26]To avoid introducing additional agency problems by making the mechanism in future periods dependent on type reports in the trial period, we cannot use the type report of agent j to learn about j's own type distribution. In fact, we can only use information about j's type to learn about the distribution for agents in other offices, whose assignments do not interact with those of j. Still, given the large number of investigators involved, this should be sufficient to generate significant learning. This also raises the question of how the trial period should be chosen, trading off the benefits of experimentation versus exploitation. Resolving this trade-off is beyond the scope of the current paper, but recent work in Nguyen et al. (2023) provides a potential path forward.

without prior knowledge of the investigators' preference distribution.

Simulating welfare gains: While it is feasible to eventually gather information about F_j, we would like to understand now whether our mechanism could generate welfare gains across a range of potential distributions. As a result, we next simulate the potential welfare gains of our approach under various distributional assumptions of F_j. Although there is no definitive method for selecting these distributions ex-ante, we focus on what we consider to be natural starting points. For instance, our estimates of the impact of additional high-risk cases on investigator turnover suggest that the average p_j in the data is likely above one. Thus, as a baseline, we illustrate welfare gains using uniform and truncated normal distributions—varying the means (set above one) and standard deviations—and show that the mechanism can produce welfare gains across a wide range of type distributions.

VII.C Social welfare gains

Corollary 4 shows that the difference in social cost between assignments is identified using investigator performance scores and their caseload composition in the two mechanisms. Using this result, we report differences between the SMD-TP mechanism and a "status-quo" counterfactual which splits high- and low-risk cases equally across investigators within counties.

Our strategy to estimate welfare gains accounts for (i) uncertainty in investigator type distributions and (ii) over-fitting concerns. Under an initial distributional assumption for F_j, we use a split-sample strategy that combines investigator performance measures with their p_j draws to compute the assignment generated by the SMD-TP mechanism for that draw in the training set. We then calculate the realized welfare gains for the given type profile in the evaluation set. We summarize welfare gains for a given specification of the type distribution as the average welfare gain across 100 draws of types. Finally, we estimate standard errors, clustered by investigators, using a bootstrapping procedure that accounts for uncertainty in estimates of both investigator performance and their type draw.

Table 1 presents the estimated welfare gains across a set of initial distributional assumptions. Each column presents changes in outcomes when investigators are reassigned to cases according to the SMD-TP mechanism within counties versus a counterfactual that equally splits high- and low-risk cases within counties. For example, when we

Table 1: Gains from Investigator Reallocation

	(1)	(2)	(3)	(4)	(5)	(6)
						Known type,
	Unif[1,2]	Unif[1,3]	$\mathcal{N}(2, 0.5^2)$	$\mathcal{N}(2, 1^2)$	$p_j = 2$	Unif[1,2]
Social Costs	-925.1***	-869.0***	-832.0***	-826.5***	-1,716.7***	-1,873.5***
	(285.7)	(273.8)	(234.0)	(245.0)	(157.5)	(261.1)
	[-4.6%]	[-4.3%]	[-4.1%]	[-4.1%]	[-8.5%]	[-9.3%]
False Negatives	-612.4***	-583.7***	-565.9***	-548.7***	-1,141.2***	-1,298.5***
	(201.5)	(191.1)	(168.1)	(159.7)	(118.0)	(227.7)
	[-1.2%]	[-1.1%]	[-1.1%]	[-1.1%]	[-2.2%]	[-2.5%]
False Positives	-784.8***	-736.7***	-700.8***	-700.1***	-1,460.7***	-1,579.9***
	(219.3)	(224.4)	(189.7)	(171.0)	(137.8)	(249.0)
	[-10.7%]	[-10.1%]	[-9.6%]	[-9.6%]	[-20.0%]	[-21.6%]
Placements	-172.4*	-153.0	-134.9	-151.4*	-319.5***	-281.4***
	(101.3)	(98.9)	(90.7)	(78.7)	(62.1)	(102.3)
	[-1.7%]	[-1.5%]	[-1.4%]	[-1.5%]	[-3.2%]	[-2.8%]

Notes. This table reports the welfare gains derived from the SMD-TP mechanism. Each column corresponds to a different distributional assumption for p_j. Columns 1 and 2 present uniform distributions with supports $[1, 2]$ and $[1, 3]$, respectively. Columns 3 and 4 present truncated normal distributions (in $[1, 3]$) , both with a mean of 2 and standard deviations of 0.5 and 1, respectively. Column 5 presents a degenerate distribution where $p_j = 2$. Column 6 assumes that types are distributed uniformly with support $[1, 2]$, but that p_j is known to the designer. We estimate welfare changes and robust standard errors (in parenthesis), clustered by investigator, using the approach described in the text. Percent effects relative to the baselines are presented in brackets. * $p < 0.1$, ** $p < 0.05$, *** $p < 0.01$

assume $p_j \sim \text{Unif}[1, 2]$ in Column 1, we find declines in social costs of 925 [4.6%]. This is due to a reduction of both 612 false negative cases [1.2%] and 785 false positive cases [10.7%].[27] The SMD-TP mechanism also reduces the number of total placements by 172 [1.7%]. For expositional purposes, we treat $p_j \sim \text{Unif}[1, 2]$ as our preferred type distribution for the remainder of the paper. However, Columns 2–5 of Table 1 show that we find similar results across a range of distributional assumptions.[28] The largest gains occur when p_j follows a degenerate distribution. This gap highlights that a naive analysis which ignores investigators' private information, and the attendant information rents, would significantly overstate welfare gains.

To estimate the importance of investigator private information for welfare gains, in

---

[27]Baseline false positive counts are unobserved. To express welfare changes in percent terms, we use extrapolation-based estimates of the false positive rate, which we describe in Appendix G.3.

[28]Figure A2 illustrates that the mechanism can achieve welfare gains across a broad spectrum of distributional assumptions. The contour plot depicts the reduction in social costs (relative to the status quo) achieved by implementing the mechanism, assuming that type distributions follow a truncated normal distribution and varying the mean μ and standard deviation σ.

Column 6 we again assume that $p_j \sim$ Unif$[1, 2]$ but that the designer observes each investigator's type directly and implements the first-best assignment for each realized type profile. In this simulation, the welfare gains increase dramatically—social costs decline by 9.3%, driven by a false negative decline of 2.5% and false positive decline of 21.6%. The comparison with Column 1 shows that information rents are significant when types are unobserved. As discussed in Appendix B.2, over time the designer will be able to use the data generated by the mechanism to reduce uncertainty about investigators' preferences. Column 6 represents an upper bound on welfare gains as the designer learns about individual investigators' types.

Altogether, the results in this section highlight that our SMD-TP mechanism could potentially reduce both types of prediction mistakes, and overall foster care placement rates, by reallocating investigators within counties in a revenue-neutral way.[29]
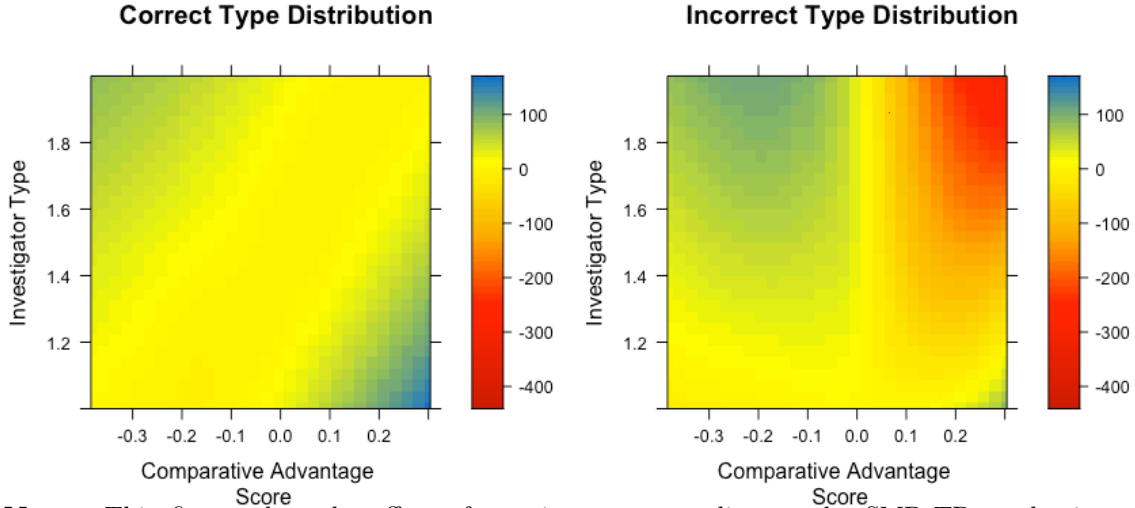
VII.D Investigator preferences

Figure 3 demonstrates the importance of considering investigators' heterogeneous preferences in the SMD-TP mechanism. We define investigator welfare for an investigator with type p_j and caseload (n^h, n^l) as $-(p_j n^h + n^l)$, the negative of their price-weighted caseload. In the left panel of Figure 3, we derive the optimal allocation of cases assuming that $p_j \sim$ Unif$[1, 2]$. We then compute the difference between investigator welfare under the SMD-TP mechanism relative to the status quo. Under the SMD-TP mechanism, which accounts for investigator type heterogeneity, investigator welfare is improved by approximately 13 price-weighted cases, on average. Average investigator welfare is -401 in the equal-split counterfactual, so this represents a modest welfare improvement. Importantly, the reassignment makes no investigator substantively worse off: no investigator experiences a welfare loss greater than 5 price-weighted cases, and the 1st percentile of investigator welfare change is a loss of 1.4 cases.[30] In fact, 40% of investigators experience welfare gains under the correct SMD-TP mechanism of greater than five price-weighted cases and 12% of investigators experience welfare gains of at least 10%, which could in turn improve recruitment and retention.

The right panel of Figure 3 instead assigns cases without considering heterogeneity

---

[29]Table A5 shows that our findings are robust to alternative proxies for subsequent maltreatment.

[30]The constraint that no investigator is made worse off by the mechanism is imposed exactly in the static model. The SMD-TP mechanism approximates the SMS-TP mechanism, and this approximation improves as the time horizon grows. Thus, in the dynamic version, some investigators can be made slightly worse off than the equal-split counterfactual.

Figure 3: The Importance of Accounting for Investigator Preferences

in investigator preferences. Formally, the mechanism assigns cases assuming that $p_j = 1$ for all investigators. But, when computing investigator welfare, we assume that their types are truly distributed as $p_j \sim \text{Unif}[1, 2]$. Under this scenario, 22% of investigators experience welfare losses of at least 10%. Moreover, Figure 3 shows that there is significant heterogeneity in investigator welfare loss by comparative advantage and type. The investigators experiencing the largest losses are those with a large comparative advantage on high-risk cases as well as high p_j—investigators above the median in both their comparative advantage score, d_j, and p_j experience an average welfare loss of 65 price-weighted cases (16%), and those in the top quartile of both experience an average welfare loss of 141 (35%). On the other hand, investigators with low comparative advantage on high-risk cases and high p_j are made better-off under the mechanism that ignores preference heterogeneity.

Figure 3 highlights why considering investigator preferences in the assignment problem is paramount. If the mechanism ignores types, investigators with large comparative advantage in high-risk cases receive more of these cases, but are made substantially worse off if assignment to high-risk cases is costly relative to low-risk cases. This would

likely create greater turnover or worsened performance among such investigators, a particularly negative outcome in a system that already suffers from staff shortages.

VII.E   Dynamic nature of the mechanism

Figure 3 considers investigators' welfare over their cumulative caseloads, but does not consider how their caseloads are spread over time. While smoothing caseloads over time does not directly enter the mechanism-design problem as a constraint, the solution attempts to do so by allocating cases based on the percent of the target level for each case type that each investigator has completed thus far. Thus at any point in time, each investigator should have completed approximately the same percentage of their high- or low-risk cumulative caseload. Figure A3 describes how cumulative price-weighted workloads vary over time. This figure shows that the SMD-TP mechanism is successful in spreading caseloads.

For reference, we also estimate the welfare gains from the SMS-TP and LMS-TP mechanisms, and compare these to outcomes under the SMD-TP mechanism in Table A4. Comparing Columns 2 and 3, we find that moving from LMS-TP to SMS-TP decreased welfare gains moderately. This difference represents the cost of aggregate uncertainty about investigators' types. However, differences between the SMS-TP and the SMD-TP are small, which shows that the need to assign cases without observing which cases will arrive in the future (the "online" nature of assignments) does not appear to be a first-order problem.

VII.F   Correlation between preferences and performance

Finally, we consider how social welfare gains change if investigator preferences are correlated with their comparative advantage score, d_j. Let $\underline{d_j}, \bar{d_j}$ be the minimum and maximum d_j within counties, respectively. Assume that investigator types are drawn from a uniform distribution with full support on $[g(d_j) + 1, g(d_j) + 2]$, where $g(d_j) = b\frac{d_j - \underline{d_j}}{\bar{d_j} - \underline{d_j}}$ for $b \geq 0$ and $g(d_j) = -b(1 - \frac{d_j - \underline{d_j}}{\bar{d_j} - \underline{d_j}})$ for $b < 0$.[31] Then the associativity parameter b captures the strength and direction of the correlation between comparative advantage and preferences, where $b > 0$ indicates that investigators who are relatively good at high-risk cases tend to find such cases more costly.

---

[31]Note that if $b = 0$, this reduces to the Unif$[1, 2]$ setting. This construction of $g(.)$ is also symmetric: for any $b \geq 0$, the investigator with maximal d_j in the county has the same distribution under associativity parameter b as the investigator with minimal d_j under parameter $-b$.

For computational purposes, we compare the welfare gains for different values of b in the LMS-TP mechanism, of which SMD-TP is an approximation. Figure A4 reports the results of this exercise. When investigators with high d_j tend to have lower type draws, we find that welfare gains are significantly larger: for $b = -1$, the welfare gains are $1,559$ relative to the expected social cost of the status quo. Compared to the $b = 0$ case where there is no association between preferences and performance, this is a 41% increase in the welfare gains. This confirms the intuition that when investigators with a comparative advantage in high-risk cases also relatively prefer these cases, the mechanism can achieve larger welfare gains. On the other hand, if investigators with a comparative advantage in high-risk cases tend to dislike such cases, the welfare gains are attenuated. The largest reduction in Figure A4 occurs when $b = 1$, in which case welfare gains are 730, a 34% decline compared to the $b = 0$ case. Thus, while a strong positive correlation between d_j and p_j may reduce the potential welfare gains, there still exists a significant potential for welfare improvement even under this scenario.[32]

VIII Conclusion

The ultimate objective of this work is a practical mechanism for assigning CPS investigators to reported cases of child maltreatment. This paper has sought to address what we view as the primary challenges that such a mechanism must overcome:

1. *Identifying social preferences over alternative mechanisms.* Using data from the status-quo assignment mechanism, we showed in Section V that we can identify the relevant moments of the joint distribution of investigator decisions and case outcomes, which is sufficient for evaluating a mechanism's performance. Moreover, we discuss in Appendix B.2 that it will be possible to continue to learn about this joint distribution under the new proposed mechanism.

2. *Unobservable investigator preferences and status-quo constraints.* In order to avoid negative impacts on the recruitment and turnover of investigators, and to facilitate the political task of convincing agencies to adopt the proposed mechanism, we need to ensure that no investigators are made worse off. Careful design of the mechanism is needed to deal with the fact that preferences are unobserved.

---

[32]Strong positive correlation appears unlikely in the current context: We find no evidence that investigators with an above-median comparative advantage in high-risk cases are differentially likely to quit when their caseload includes an above-median share of high-risk cases.

3. *Effort incentives.* While we do not explicitly model the decision to exert effort, we showed that within our mechanism investigators' payoffs are improving in their performance, at least locally (Theorem 4). Thus, if the mechanism is implemented in successive periods and data from past performance is used to inform future assignments, the mechanism should provide investigators with motivation to perform well.

4. *Perceived fairness of the mechanism.* Within our mechanism, it is possible for investigators with the same preferences to receive different allocations. A concern is how investigators will react to this disparity (even if every investigator is better-off relative to the current system). Fortunately, we showed that disparate caseloads can be justified on the basis of performance: investigators who receive fewer type-k cases for the same type-report are those who perform better on type-k cases (Theorem 4).

5. *Beyond binary case classifications.* We focused on mechanisms with conditional assignments on a binary partition of cases. We emphasize that this is a restriction on the mechanism, not an assumption about the setting: the choice of how to partition the set of cases is itself a design choice. We discuss how the mechanism-design results can be extended to richer partitions (Appendix B.3). Moreover, our main identification results in Section V do not depend on the binary partition assumption.

Before implementing the mechanism in the field, several practical considerations must be carefully addressed. A key challenge is effectively communicating the mechanism to investigators and establishing a clear protocol for reporting their preferences. In the direct implementation of the mechanism, investigators only need to report a single number—their marginal rate of substitution between high- and low-type cases. However, they will likely require guidance on how to interpret and understand this parameter (Budish and Kessler, 2022). Once types are elicited, the SMD-TP mechanism can operate with no further input from investigators and requires minimal changes to current office procedures. Currently, case assignments are managed by an office supervisor. When a new case arrives, the SMD-TP mechanism will generate a recommendation for the supervisor regarding which investigator should be assigned to the case, similar to the current rotation process.

We are currently working directly with CPS agencies to tackle these practical details and begin a pilot implementation of the mechanism. This pilot phase will yield valuable data on the distribution of investigator preferences which will be used to

further refine the mechanism. These data will also shed light on key questions regarding investigator preferences, such as the determinants of these preferences, their correlation with performance and other observables, and strategies for improving recruitment and retention. By applying our proposed mechanism, we hope to gain insights into these important questions, ultimately improving the quality of CPS responses.

A   Proofs of main results

A.1   Proof of Theorem 2 and Corollary 1

Proof. We begin, as in Myerson (1981), by using the envelope condition to simplify the IC constraints. First, note that in any IC mechanism H must be non-increasing. Also, by the envelope theorem (Milgrom and Segal, 2002)

$$-pH(p) - L(p) = -\underline{p}H(\underline{p}) - L(\underline{p}) - \int_{\underline{p}}^{p} H(z)dz$$

in any IC mechanism. Moreover, if H is non-increasing and H, L satisfy the envelope condition, then the mechanism is IC. From the envelope condition and monotonicity of H, we then have that L is non-decreasing. Thus non-negativity of $L(\underline{p})$ is sufficient for non-negativity of L. Note also that

$$\int L(p)dF(p) = \underline{p}H(\underline{p}) + L(\underline{p}) - \int_{\underline{p}}^{\bar{p}} \left(pH(p) - \int_{\underline{p}}^{p} H(z)dz \right) dF(p)$$

$$= \underline{p}H(\underline{p}) + L(\underline{p}) - \int_{\underline{p}}^{\bar{p}} H(p) \left(p - \frac{1 - F(p)}{f(p)} \right) dF(p)$$

We can use the above IC characterization to simplify the IR constraint to

$$\underline{p}n^h + n^l - \underline{p}H(\underline{p}) - L(\underline{p}) - \sup_{p} \left\{ \int_{\underline{p}}^{p} (H(z) - n^h)dz \right\} \geq 0.$$

Let $\phi(p) := p - \frac{1-F(p)}{f(p)}$ be the *virtual type* of p. Putting together our previous observations, the program defining the support function $S(a, b)$ becomes

$$S(a,b) = \max_{H,L} \ b\left(\underline{p}H(\underline{p}) + L(\underline{p})\right) + \int_{\underline{p}}^{\bar{p}} H(p)\left(a - b\phi(p)\right) dF(p) \tag{7}$$

$$s.t \qquad\qquad\qquad\qquad H \text{ is non-increasing} \qquad \text{(IC')}$$

$$\underline{p}n^h + n^l - \underline{p}H(\underline{p}) - L(\underline{p}) - \sup_{p} \left\{ \int_{\underline{p}}^{p} (H(z) - n^h)dz \right\} \geq 0 \qquad \text{(IR')}$$

$$H(p) \geq 0, \qquad L(p) \geq 0 \qquad \forall\, p \in [\underline{p}, \bar{p}]$$

By inspection of the program in eq. (7), it is optimal to choose $L(\underline{p})$ so that the (IR') constraint binds. Then the program becomes

$$\max_{H \geq 0} \; b \left(\underline{p} n^h + n^l - \sup_{p} \left\{ \int_{\underline{p}}^{p} (H(z) - n^h) dz \right\} \right) + \int_{\underline{p}}^{\bar{p}} H(p) \left(a - b\phi(p) \right) dF(p)$$

$$s.t \qquad\qquad\qquad H \text{ is non-increasing} \qquad\qquad\qquad \text{(IC')}$$

$$\underline{p} n^h + n^l - \underline{p} H(\underline{p}) - \sup_{p} \left\{ \int_{\underline{p}}^{p} (H(z) - n^h) dz \right\} \geq 0 \qquad \text{(non-negative } L\text{)}$$

Now notice that since H is non-increasing, $\sup_{p} \left\{ \int_{\underline{p}}^{p} (H(z) - n^h) dz \right\} = \int_{\underline{p}}^{p^*} (H(z) - n^h) dz$, for any $\sup\{p : H(z) > n^h\} \leq p^* \leq \inf\{p : H(z) < n^h\}$. So we can solve the above program in two steps. First, for any fixed $\underline{p} \leq p^* \leq \bar{p}$ we solve

$$\max_{H \geq 0} \; b \left(\underline{p} n^h + n^l - \int_{\underline{p}}^{p^*} (H(z) - n^h) dz \right) + \int_{\underline{p}}^{\bar{p}} H(p) \left(a - b\phi(p) \right) dF(p)$$

$$s.t \qquad\qquad\qquad H \text{ is non-increasing} \qquad\qquad\qquad \text{(IC')}$$

$$\underline{p} n^h + n^l - \underline{p} H(\underline{p}) - \int_{\underline{p}}^{p^*} (H(z) - n^h) dz \geq 0 \qquad \text{(non-neg. } L\text{)}$$

$$H(p) \geq n^h \quad \forall\, p \in [\underline{p}, p^*] \quad , \quad H(p) \leq n^h \quad \forall\, p \in [p^*, \bar{p}]$$

then we can optimize over p^*. We can solve this program separately for H on $[\underline{p}, p^*]$ and H on $[p^*, \bar{p}]$. First, fix H on $[\underline{p}, p^*]$. Then we choose H on $[p^*, \bar{p}]$ to solve

$$\max_{H \geq 0} \; \int_{p^*}^{\bar{p}} H(p) \left(a - b\phi(p) \right) dF(p)$$

$$s.t \qquad\qquad\qquad H \text{ is non-increasing} \qquad\qquad\qquad \text{(IC')}$$

$$H(p) \leq n^h \quad \forall\, p \in [p^*, \bar{p}]$$

This looks exactly like a standard monopoly pricing problem. The extreme points of the set of feasible functions are step functions taking values in $\{0, n^h\}$. Since the objective is linear, there are always solutions in this set. There may also be solutions which take intermediate values. For the problem of of maximizing $\hat{n}^l$ subject to a minimum requirement on $\hat{n}^h$, it may be necessary to use functions which takes values in $\{0, x, n^h\}$ for some $x \in (0, n^h)$. Now consider the other half of the problem, choosing H on $[\underline{p}, p^*]$. Rearranging the non-negative L constraint, we have

$$\max_{H} \; b \left(p^* n^h + n^l \right) + \int_{\underline{p}}^{p^*} H(p) \left(a - b - b\phi(p) \right) dF(p)$$

44

$$s.t \qquad\qquad\qquad\qquad H \text{ is non-increasing} \qquad\qquad\qquad (\text{IC'})$$

$$p^* n^h + n^l - \underline{p} H(\underline{p}) \geq \int_{\underline{p}}^{p^*} H(z) dz \qquad (\text{non-neg. } L)$$

$$H(p) \geq n^h \quad \forall\, p \in [\underline{p}, p^*]$$

Fix $H(\underline{p}) > n^h$. The standard ironing argument implies that the optimal mechanism takes at most three values in $\{n^h, x, H(\underline{p})\}$ for some $x \in (n^h, H(\underline{p}))$. That is, if we ignore the non-negative L constraint then the extreme points of the feasible set are step functions taking values in $\{n^h, H(\underline{p})\}$, and to satisfy the non-negative L constraint we need to take a mixture between at most two such functions. It takes on only values in $\{n^h, H(\underline{p})\}$ if ϕ is strictly increasing.

Consider now the choice of $H(\underline{p})$. If the non-negative L constraint is slack, it is optimal to increase the value of $H(\underline{p})$ since doing so relaxes the monotonicity constraint (IC'). More explicitly, by the ironing argument we know that whenever the optimal mechanism given a fixed $H(\underline{p})$ takes three values, it must be that the non-negative L constraint binds. Thus (given the fixed $H(\underline{p})$) the non-negative L constraint is slack if and only if it is satisfied when we maximize over simple step functions, which means

$$(H(\underline{p}) - n^h) \min \left\{ \arg\max_{z \in [\underline{p}, p^*]} \left\{ \int_{\underline{p}}^{z} (a - b - b\phi(p)) dF(p) \right\} \right\} < n^l$$

However if this holds then it would be optimal to increase $H(\underline{p})$. Thus the non-negative L constraint always binds (meaning $L(\underline{p}) = 0$) under the optimal mechanism.

Combining the solutions above and below p^* yields the general solution described in Theorem 2. When ϕ is strictly increasing, we have that any optimal mechanism must use only two prices. Moreover, since the mixture of any two distinct two-price mechanisms is not itself a two-price mechanism, the solution must be unique. □

A.2 Proof of Corollary 2

Proof. If F is strictly regular, Theorem 2 tells us that for any point $(\hat{n}^h, \hat{n}^l)$ on the efficient frontier, the only way to implement $(\hat{n}^h, \hat{n}^l)$ is with a two-price mechanism. Suppose there is a linear segment of the efficient frontier which contains distinct points $(\hat{n}_1^h, \hat{n}_1^l)$ and $(\hat{n}_2^h, \hat{n}_2^l)$. Then the mixture $\alpha(\hat{n}_1^h, \hat{n}_1^l) + (1 - \alpha)(\hat{n}_2^h, \hat{n}_2^l)$ can be induced by the α mixture of the two-price mechanisms that induce $(\hat{n}_1^h, \hat{n}_1^l)$ and $(\hat{n}_2^h, \hat{n}_2^l)$. However since such a mixture is not itself a two-price mechanism, $\alpha(\hat{n}_1^h, \hat{n}_1^l) + (1 - \alpha)(\hat{n}_2^h, \hat{n}_2^l)$

cannot be on the efficient frontier. $\qquad\square$

A.3   Proof of Theorem 3

The first part of the theorem, up to and including the claim that each investigator receives a caseload on the boundary of $\mathcal{F}_j$, is immediate from the dual formulation. Suppose now that no two investigators are identical, in the sense stated in the result. We first show that at most two investigators have non-zero allocations that are off of the efficient frontier. Note that if $a, b < 0$ then $N_j^*(a, b) = \{(0, 0)\}$, and $N_j^*(a, b)$ contains non-zero points that are off of the efficient frontier if and only if either $a \leq b = 0$ or $b \leq a = 0$. If agents are not identical, for any λ_h, λ_l there is at most one j such that $\lambda_h - c^h(j) = 0$, and one j' such that $\lambda_l - c^l(j') = 0$.

It remains to prove the stated implications of strict regularity. There are two cases to consider. First, suppose there exists an optimal mechanism such that some investigator receives a strictly positive quantity of both types of cases. Recall that under strict regularity, S^j is strictly convex over the set of (a, b) that such that $N_j^*(a, b)$ is on the interior of the efficient frontier. Thus this solution must be unique.

Alternatively, suppose that there are no solutions such that some investigator receives a strictly positive quantity of both types of cases. Then in any solution there is a set $A \subset \mathcal{J}$ of investigators who receive no low-type cases, and a set $B \subset \mathcal{J}$ of investigators who receive no high-type cases. For each pair of sets (A, B) there is clearly a unique allocation of the cases (under the non-identical $c^k(j)$ assumption): among A give as many cases as possible to the agents with lower $c^h(j)$, and similarly for B. Suppose that there two solutions in which these sets differ, say (A, B) and (A', B'), such that $j \in A \cap B'$. Since the objective is linear, the half-half mixture of these two assignments must also be a solution. However in that case j gets some of both types of cases, contradicting our initial assumption.

References

Abdulkadiroğlu, Atila, Joshua D Angrist, Yusuke Narita, and Parag A Pathak (2017) "Research design meets market design: Using centralized assignment for impact evaluation," *Econometrica*, 85 (5), 1373–1432.

Abdulkadiroğlu, Atila and Aram Grigoryan (2023) "Market Design for Distributional Objectives in Allocation Problems: An Axiomatic Approach," Working Paper.

Agarwal, Nikhil and Eric Budish (2021) "Market design," in *Handbook of Industrial Organization*, 5, 1–79: Elsevier.

Aggarwal, Gagan, Gagan Goel, Chinmay Karande, and Aranyak Mehta (2011) "Online vertex-weighted bipartite matching and single-bid budgeted allocations," in *Proceedings of the twenty-second annual ACM-SIAM symposium on Discrete Algorithms*, 1253–1264, SIAM.

Akbarpour, Mohammad, Eric Budish, Piotr Dworczak, and Scott Duke Kominers (2024a) "An economic framework for vaccine prioritization," *The Quarterly Journal of Economics*, 139 (1), 359–417.

Akbarpour, Mohammad, Piotr Dworczak, and Scott Duke Kominers (2024b) "Redistributive allocation mechanisms," *Journal of Political Economy*, 132 (6), 1831–1875.

Allenby, Greg M, Nino Hardt, and Peter E Rossi (2019) "Economic foundations of conjoint analysis," in *Handbook of the Economics of Marketing*, 1, 151–192: Elsevier.

Angelova, Victoria, Will Dobbie, and Cyrstal Yang (2023) "Algorithmic Recommendations and Human Discretion," Working paper.

Arnold, David, Will S Dobbie, and Peter Hull (2022) "Measuring Racial Discrimination in Bail Decisions," *American Economic Review*, 112 (9), 2992–3038.

Azevedo, Eduardo M and Eric Budish (2019) "Strategy-proofness in the large," *The Review of Economic Studies*, 86 (1), 81–116.

Ba, Bocar, Patrick Bayer, Nayoung Rim, Roman Rivera, and Modibo Sidibé (2022) "Police officer assignment and neighborhood crime," Working Paper 29243, NBER.

Baccara, Mariagiovanna, SangMok Lee, and Leeat Yariv (2020) "Optimal dynamic matching," *Theoretical Economics*, 15 (3), 1221–1278.

Baker, George, Robert Gibbons, and Kevin J Murphy (2001) "Bringing the market inside the firm?" *American Economic Review*, 91 (2), 212–218.

Bald, Anthony, Eric Chyn, Justine S. Hastings, and Margarita Machelett (2022a) "The Causal Impact of Removing Children from Abusive and Neglectful Homes," *Journal of Political Economy*, 130 (7), 1919–1962.

Bald, Anthony, Joseph Doyle Jr., Max Gross, and Brian Jacob (2022b) "Economics of Foster Care," *Journal of Economic Perspectives*, 36 (2), 223–246.

Baron, E. Jason, Joseph J. Doyle, Natalia Emanuel, Peter Hull, and Joseph Ryan (2024) "Discrimination in Multi-Phase Systems: Evidence from Child Protection," *The Quarterly Journal of Economics*, Forthcoming.

Baron, E Jason and Max Gross (2022) "Is There a Foster Care-To-Prison Pipeline? Evidence from Quasi-Randomly Assigned Investigators," NBER Working Paper 29922.

Bates, Michael, Michael Dinerstein, Andrew C Johnston, and Isaac Sorkin (2023) "Teacher labor market policy and the theory of the second best," *Working Paper*.

Bergeron, Augustin, Pedro Bessone, John Kabeya Kabeya, Gabriel Z Tourek, and Jonathan L Weigel (2024) "Supermodular Bureaucrats: Evidence from Randomly Assigned Tax Collectors in the DRC," *Working Paper*.

Biasi, Barbara, Chao Fu, and John Stromme (2021) "Equilibrium in the Market for Public School Teachers: District Wage Strategies and Teacher Comparative Advantage," *Working Paper*.

Border, Kim C (1991) "Implementation of reduced form auctions: A geometric approach," *Econometrica*, 1175–1187.

Budish, Eric (2011) "The combinatorial assignment problem: Approximate competitive equilibrium from equal incomes," *Journal of Political Economy*, 119 (6), 1061–1103.

———— (2012) "Matching "versus" mechanism design," *ACM SIGecom Exchanges*, 11 (2), 4–15.

Budish, Eric, Gérard P Cachon, Judd B Kessler, and Abraham Othman (2017) "Course match: A large-scale implementation of approximate competitive equilibrium from equal incomes for combinatorial allocation," *Operations Research*, 65 (2), 314–336.

Budish, Eric and Judd B Kessler (2022) "Can market participants report their preferences accurately (enough)?" *Management Science*, 68 (2), 1107–1130.

Casey Family Programs (2023) "Turnover Costs and Retention Strategies," https://www.casey.org/turnover-costs-and-retention-strategies/, Accessed: 2024-08-27.

Chan, David C, Matthew Gentzkow, and Chuan Yu (2022) "Selection with Variation in Diagnostic Skill: Evidence from Radiologists," *The Quarterly Journal of Economics*, 137 (2), 729–783.

Che, Yeon-Koo, Jinwoo Kim, and Konrad Mierendorff (2013) "Generalized Reduced-Form Auctions: A Network-Flow Approach," *Econometrica*, 81 (6), 2487–2520.

Combe, Julien, Vladyslav Nora, and Olivier Tercieux (2021) "Dynamic assignment without money: Optimality of spot mechanisms," *Working Paper*.

Combe, Julien, Olivier Tercieux, and Camille Terrier (2022) "The design of teacher assignment: Theory and evidence," *The Review of Economic Studies*, 89 (6), 3154–3222.

Daskalakis, Constantinos, Alan Deckelbaum, and Christos Tzamos (2014) "The complexity of optimal mechanism design," in *Proceedings of the twenty-fifth annual ACM-SIAM symposium on Discrete algorithms*, 1302–1318, SIAM.

———— (2015) "Strong duality for a multiple-good monopolist," in *Proceedings of the Sixteenth ACM Conference on Economics and Computation*, 449–450.

Dinerstein, Michael and Troy D Smith (2021) "Quantifying the supply response of private schools to public policies," *American Economic Review*, 111 (10), 3376–3417.

Doyle, Joseph J (2007) "Child Protection and Child Outcomes: Measuring the Effects of Foster Care," *American Economic Review*, 97 (5), 1583–1610.

———— (2008) "Child Protection and Adult Crime: Using Investigator Assignment to Estimate Causal Effects of Foster Care," *Journal of Political Economy*, 116 (4), 746–770.

Dworczak, Piotr, Scott Duke Kominers, and Mohammad Akbarpour (2021) "Redistribution through markets," *Econometrica*, 89 (4), 1665–1698.

Dworczak, Piotr and Ellen Muir (2023) "A mechanism-design approach to property rights," Working Paper.

Fitzpatrick, Maria, Katharine Sadowski, and Christopher Wildeman (2022) "Does Access to an Algorithmic Decision-making Tool Change Child Protective Service Caseworkers' Investigation Decisions?" *Working Paper.*

Griffiths, Austin, David Royse, Kalee Culver, Kristine Piescher, and Yanchen Zhang (2017) "Who stays, who goes, who knows? A state-wide survey of child welfare workers," *Children and Youth Services Review*, 77, 110–117.

Grimon, Marie-Pascale (2020) "Effects of the Child Protection System on Parents," Working paper.

Grimon, Marie-Pascale and Christopher Mills (2022) "The Impact of Algorithmic Tools on Child Protection: Evidence from a Randomized Controlled Trial," *Working Paper.*

Grossman, Sanford J and Oliver D Hart (1983) "An analysis of the principal-agent problem," *Econometrica.*

Hart, Sergiu and Noam Nisan (2019) "Selling multiple correlated goods: Revenue maximization and menu-size complexity," *Journal of Economic Theory*, 183, 991–1029.

Helénsdotter, Ronja (2024) "Surviving Childhood: Health and Crime Effects of Removing a Child From Home," *Working Paper.*

Holmstrom, Bengt (1989) "Agency costs and innovation," *Journal of Economic Behavior & Organization*, 12 (3), 305–327.

Holmstrom, Bengt and Paul Milgrom (1987) "Aggregation and linearity in the provision of intertemporal incentives," *Econometrica*, 303–328.

Hylland, Aanund and Richard Zeckhauser (1979) "The efficient allocation of individuals to positions," *Journal of Political economy*, 87 (2), 293–314.

Jullien, Bruno (2000) "Participation constraints in adverse selection models," *Journal of Economic Theory*, 93 (1), 1–47.

Karp, Richard M, Umesh V Vazirani, and Vijay V Vazirani (1990) "An optimal algorithm for on-line bipartite matching," in *Proceedings of the twenty-second annual ACM symposium on Theory of computing*, 352–358.

Kim, Hyunil, Christopher Wildeman, Melissa Jonson-Reid, and Brett Drake (2017) "Lifetime Prevalence of Investigating Child Maltreatment Among US Children," *American Journal of Public Health*, 107 (2), 274–280.

Laverde, Mariana, Elton Mykerezi, Aaron Sojourner, and Aradhya Sood (2023) "Gains from Reassignment: Evidence from a Two-Sided Teacher Market," *Working Paper.*

Lewis, Tracy R and David EM Sappington (1989) "Countervailing incentives in agency problems," *Journal of economic theory*, 49 (2), 294–313.

Li, Shengwu (2017) "Obviously strategy-proof mechanisms," *American Economic Review*, 107 (11), 3257–3287.

Loertscher, Simon and Ellen V Muir (2021) "Wage dispersion, minimum wages and involuntary unemployment: A mechanism design perspective," *Working Paper.*

Maggi, Giovanni and Andres Rodriguez-Clare (1995) "On countervailing incentives," *Journal of Economic Theory*, 66 (1), 238–263.

Mehta, Aranyak, Amin Saberi, Umesh Vazirani, and Vijay Vazirani (2007) "Adwords and generalized online matching," *Journal of the ACM (JACM)*, 54 (5), 22–es.

Milgrom, Paul and Ilya Segal (2002) "Envelope theorems for arbitrary choice sets," *Econometrica*, 70 (2), 583–601.

Myerson, Roger B (1981) "Optimal auction design," *Mathematics of operations research*, 6 (1), 58–73.

Nguyen, Thành, Alexander Teytelboym, and Shai Vardi (2023) "Dynamic Combinatorial Assignment," *Working Paper*.

Nguyen, Thành and Rakesh Vohra (2021) "Δ-Substitute Preferences and Equilibria with Indivisibilities," in *Proceedings of the 22nd ACM Conference on Economics and Computation*, 735–736.

Pavlov, Gregory (2011) "Optimal mechanism for selling two goods," *The BE Journal of Theoretical Economics*, 11 (1).

Prendergast, Canice (2017) "How food banks use markets to feed the poor," *Journal of Economic Perspectives*, 31 (4), 145–162.

——— (2022) "The allocation of food to food banks," *Journal of Political Economy*, 130 (8), 1993–2017.

Putnam-Hornstein, Emily, John Prindle, and Ivy Hammond (2021) "Engaging Families in Voluntary Prevention Services to Reduce Future Child Abuse and Neglect: A Randomized Controlled Trial," *Prevention Science*, 22 (7), 856–865.

Rambachan, Ashesh (2024) "Identifying prediction mistakes in observational data," *The Quarterly Journal of Economics*.

Rittenhouse, Katherine, Emily Putnam-Hornstein, and Rhema Vaithianathan (2022) "Algorithms, Humans, and Racial Disparities in Child Protective Services: Evidence from the Allegheny Family Screening Tool," Working paper.

Roberts, Donald John and Andrew Postlewaite (1976) "The incentives for price-taking behavior in large exchange economies," *Econometrica*, 115–127.

Robinson-Cortes, Alejandro (2019) "Who gets placed where and why? An empirical framework for foster care placement," *Working Paper*.

Spence, Michael (1973) "Job Market Signaling," *The Quarterly Journal of Economics*.

Valenzuela-Stookey, Quitzé (2023) "Interim Allocations and Greedy Algorithms," Working Paper.

Varian, Hal R (1973) "Equity, envy, and efficiency," *Journal of Economic Theory*.

Wildeman, Christopher and Natalia Emanuel (2014) "Cumulative Risks of Foster Care Placement by Age 18 for US Children, 2000–2011," *PloS one*, 9 (3), e92785.

Online Appendix

B   Extensions and additional properties

B.1   Fairness and Incentives for Effort

Definition. A mechanism is ***locally effort-inducing*** for j if the following holds: if j reports their type truthfully and receives a type-k case, then j's payoff must be locally increasing in their performance on type-k cases (i.e., decreasing in $c^k(j)$).

To understand this definition, consider a two-period model of mechanism design. In the first period, a mechanism is designed and implemented for the LMS problem, based on some initial estimates of $(c^h(j), c^l(j))_{j \in \mathcal{J}}$. In the second period, the outcomes from the first period are used update the performance estimates, and a new mechanism is designed and implemented. Suppose that agent j expects the performance of other agents to remain unchanged from the first to the second period, but in the first period can choose to degrade their own performance when assigned a type-k case, so as to increase $c^k(j)$. That the mechanism implemented in both periods is locally effort-inducing means precisely that j cannot gain by such degradation (for small increases in $c^k(j)$), conditional on having truthfully reported their type in the first period. To be clear, this does not rule out the possibility that j could profit from the double deviation of misreporting their type in period 1 and degrading their performance on the cases they are assigned. However, such deviations are costly, since j must take on a less-preferred caseload in period 1 in order to potentially improve their assignment in period 2. We therefore view local effort-inducing as a real, albeit qualified, restriction on the potential gains from performance degradation.

A closely related condition concerns the fairness of a mechanism. Say that an agent j with type p_j *envies* agent j' if j' is not excluded (i.e., j' receives some cases), and j would prefer to be offered the mechanism $(H^{j'}, L^{j'})$ rather than (H^j, L^j). We say that agent j's envy is *justified* if, moreover, they have the same type distribution and either $H^j(p_j) > 0, L^j(p_j) = 0, c^h(j) < c^h(j')$, and $c^l(j) = c^l(j')$; or $H^j(p_j) = 0, L^j(p_j) > 0, c^l(j) < c^l(j')$, and $c^h(j) = c^h(j')$. To understand this definition, suppose j and j' are both asked to specialize in type-h cases, but j has justified envy for j'. This means that j' handles fewer type-h cases than j, despite the fact that j performs

better on these cases, and both perform the same on type-l cases.[33] Such an outcome is arguably unfair to agent j.[34]

Definition. A mechanism is ***locally fair*** for agent j with type p_j if there exists $\epsilon > 0$ such that there is no j' with $|c^h(j) - c^h(j')| + |c^l(j) - c^l(j')| < \varepsilon$ for which j has justified envy.

Theorem 4. Assume F_j is regular and $pf_j(p) \geq \max\{F_j(p), 1 - F_j(p)\}$. Then, for each agent j, the optimal LMS-TP mechanism is locally fair for agent j, regardless of their type. Moreover, for all but at most two agents, the optimal LMS-TP mechanism is locally effort-inducing.

Proof. Proof in Appendix C.1. □

The only agents for whom the mechanism may not be locally effort-inducing are the remedial agents who are off the frontier. The result depends on restrictions on the type distributions. If fairness and effort concerns are important in practice, the designer can impose these conditions on the distribution. If the distributions are misspecified, the solutions to the SMS and SMD problems derived from the LMS-TP mechanism will be sub-optimal, but they remain feasible, IC, and IR.

Remark 2. Theorem 4 is stated for the LMS-TP mechanism, but these properties translate approximately to the SMS and SMD mechanisms described below. In fact, we can say a bit more: both the SMS and SMD mechanisms are based on taking the prices $(p_1^j, p_2^j)_{j=1}^J$ defined in the LMS-TP mechanism and using these prices to construct an allocation, and so Proposition 1 applies to these mechanisms as well.

A separate concern is that, although our mechanism is locally fair, if j saw that j' was receiving more favorable exchange rates for high-type cases, j might be discouraged about their own performance on high-type cases. In general, however, the mapping

---

[33]We require equal performance for cases that j is not assigned to guarantee that j and j' are roughly comparable agents. Strict equality is not important, it would suffice for their performance on these cases to be similar. The reason we need the agents to be similar has to do with comparative advantage. Suppose j is assigned only type-h cases. If j' performs worse than j for both case types, but is significantly worse for the type-l cases, then j' may still have a comparative advantage for type-h cases. Thus, it would be justifiable for the mechanism to match j' with no type-l cases and still give j' relatively few type-h cases.

[34]The definition of justified envy does not cover the case where j retains the status quo. This is because the status quo is the same for all investigators, so j cannot have justified envy for another investigator who also retains the status quo. This is the only relevant comparison for local fairness, which is our focus here.

from performance to exchange rates is difficult to invert, and so investigators are unlikely to be able to make detailed inferences about others' performance. For example, these exchange rates could also be consistent with investigator j' performing poorly on low-type cases. How exactly to convey information about the mechanism to avoid discouraging agents is a question that will be addressed as part of the practical implementation of the new system.

B.2   Learning about $c^h(j), c^l(j)$

In Section V, we leverage the quasi-random nature of the observed assignment to identify the cost parameters $c^k(j)$. A natural concern is that if one were to implement the SMD-TP mechanism, we would lose the ability to continue to learn about the performance, $c^h(j)$ and $c^l(j)$, of investigators. Fortunately, what matters for identification is that the assignment be quasi-random *conditional on case type*, which the SMD-TP mechanism is. The only remaining challenge to continued learning about investigator performance is that the SMD-TP assignment may violate the full-support condition of Lemma 1. In other words, if investigator j never receives any type-k cases, then we cannot hope to learn about $c^k(j)$.

A simple way to solve this problem is to introduce some additional randomness into the mechanism, so that every agent receives at least some of each type of case. This is also how the proposed mechanism can accommodate the arrival of new investigators: by keeping them on the status-quo "track" until we have enough information to estimate their performance parameters. In essence, we face the familiar experimentation-exploitation trade-off (Weitzman, 1978; Bolton and Harris, 1999). A more sophisticated solution would involve explicitly modeling this trade-off as part of the mechanism design problem, as in Kasy and Teytelboym (2023).

B.3   More than two case types

Thus far, we have maintained the assumption that cases are partitioned into two types. It is worth reiterating that this is a restriction on the mechanism, not an assumption about the setting: the binary-type restriction imposes that assignments are random conditional on case type, but this this does not mean that cases with the same type must be identical.

The mechanism designer here has the freedom to choose the partition of cases that is used by the mechanism. In theory, we could choose any finite partition of the

cases as a function of observable characteristics, provided the partition satisfies the identification conditions in Lemma 1 and Corollary 3. The challenge when moving beyond the binary partition setting is that it becomes difficult to characterize the optimal mechanism. With only two types of cases we were able to reduce the investigator's type to a one-dimensional variable. With more than two types of cases this is no longer possible. Mechanism design with multi-dimensional types and allocations is in general significantly more challenging than the one dimensional case, and even simple instances of this problem remain unsolved (see for example Hart and Reny (2015)).

Given this difficulty, there are two options available if we allow for non-binary partitions. First, we could look for computational solutions to the optimal mechanism within a restricted class of "pricing mechanisms" which nests the LMS-TP mechanism as a special case. Just like in the two-price mechanism, the idea would be to endow each investigator the status quo assignment and then allow them to "buy and sell cases" according to some (potentially non-linear) price schedule. While such a mechanism is likely sub-optimal in the space of all mechanisms, it would at least improve on the binary-partition specification.

A second option would be to allow for non-binary partitions of cases, but impose additional restrictions to allow us to characterize the optimal mechanism. One simple case would be to assume that we can partition cases in a way that is orthogonal to investigators' preferences. For example, suppose that in addition to being high- or low-risk, cases are either "left" or "right." If investigators care about whether a case is high- or low- risk, but not whether it is left or right, then the characterization of the optimal mechanism remains essentially unchanged. The only difference is that rather than each investigator getting an assignment which is random given risk type, we can now match left- and right-type cases with investigators according to their relative performance. Assuming that this dimension is indeed orthogonal to investigators' preferences, this yields a lower social cost to the designer without affecting investigators' payoffs. More generally, if we can restrict investigators' preferences to be one-dimensional given the partition of cases, it should be possible to characterize the optimal mechanism using techniques similar to those employed above.

The downside of both of these options, especially the computational approach, is that we lose some of the simplicity of the mechanism. Simplicity is not only useful for practical implementation purposes; it also allows us to establish theoretical properties

of the mechanism, such as effort incentives (Theorem 4). Nonetheless, generalizations beyond binary partitions, particularly by pursuing the second approach above, are an interesting direction for future work.

C   Omitted proofs

C.1   Proof of Theorem 4

Proof. We begin with some preliminary comparative statics observations.

Lemma 2. If $c^k(j)$ increases (fixing $c^{-k}(j)$) then in expectation j receives fewer type-k cases in the optimal LMS-TP mechanism (where the expectation is taken over p_j). Similarly, if $c^k(j) > c^k(j')$, $c^{-k}(j) = c^{-k}(j')$, and $F_j = F_{j'}$ then j receives fewer type-k cases than j' in expectation.

Proof. The first case is easily seen by observing that the objective function in the program in eq. (3) has increasing differences in $c^k(j)$ and $\hat{n}_j^k$. The second case is immediate from Equation (4) and the definition of S^j. $\square$

Given Lemma 2, the remaining question is how changes in the optimal expected caseloads translate into changes in the prices offered to each investigator.

Consider now the claim about local fairness. If j is remedial then any agent with worse performance is excluded, so j cannot have justified envy. Assume therefore that j is on their frontier. Suppose $p_j < p_1^j$, so $H^j(p_j) = n^h + \frac{1}{p_1^j} n^l$ and $L^j(p_j) = 0$. If $c^h(j') > c^h(j)$ and $c^l(j') = c^l(j)$ then $\lambda_h - c^h(j) > \lambda_h - c^h(j')$ and $\lambda_l - c^l(j) = \lambda_l - c^l(j')$ for all λ_h, λ_l. Let $(\lambda_h^*, \lambda_l^*)$ be the solution to the dual in eq. (4). The prices p_1^j, p_2^j defining the optimal LMS-TP mechanism solve

$$\max_{\underline{p}_j \le p_1 \le p_2 \le \bar{p}^j} (\lambda_h - c^h(j)) \left(F_j(p_2) n^h + \frac{F_j(p_1)}{p_1} n^l \right) + (\lambda_l - c^l(j)) \left((1 - F_j(p_1)) n^l + (1 - F_j(p_2)) p_2 n^h \right).$$

Then then solutions (p_1^j, p_2^j) and $(p_1^{j'}, p_2^{j'})$ satisfy $p_1^j > p_1^{j'}$ if and only if $p \mapsto \frac{F_j(p)}{p}$ is increasing, which is equivalent to the condition $p f_j(p) \ge F_j(p)$. The payoff of agent j is

$$\max_p - \left(\mathbb{1}[p \le p_1^j] p_j (n^h + \frac{1}{p_1^j} n^l) + \mathbb{1}[p_1^j < p < p_2^j](p_j n^h + n^l) + \mathbb{1}[p \ge p_2^j](n^h + \frac{1}{p_1^h} n^l) \right).$$

5

By the envelope theorem (Milgrom and Segal, 2002), if $p_j \leq p_1^j$ then the right derivative of the workload with respect to p_1^j is $(p_1^j)^{-2} p_j n^l > 0$. This proves local fairness for j.

Consider now the case of $p_j \geq p_2^j$. We first conclude from the assumption that $pf(p) \geq (1 - F(p))$ that p_2^j is decreasing in $c^l(j)$. The remainder of the proof is symmetric to the case of $p_j \leq p_1^j$.

Finally, if $p_j \in (p_1^j, p_2^j)$ then the agent's welfare is invariant to local perturbations of $c^h(j), c^l(j)$.

The claim regarding the local incentive compatibility of the mechanism follows from the same comparative statics. The only caveat is that it does not apply to remedial investigators. $\qquad\square$

C.2 Proof of Proposition 2

Consider first the case of $y \to \infty$. First, notice that in the large-market problem, there is an optimal mechanism which gives all identical agents the same allocation. This follows from eq. (4). We focus on this mechanism, and show that SMS-TP approximates it as $y \to \infty$.

In the replica economy, we index the kth copy of agent j as (j, k), so for example $p_{j,k}$ is the type of this agent. In theory, we could treat each (j, k) as an separate agent. However in order to obtain a lower bound for V_{SMS}, we assume that if (j, k) and (j, k') are both buyers (or both sellers) then they receive the same allocation. With a slight abuse of notation, denote the allocation for j's copies who are buyers as b_j, and for those who are sellers as s_j.

Given a realized type profile P, let $\hat{F}_j(\cdot | P, y)$ be the empirical CDF of types among the y copies of agent j. So $y \cdot \hat{F}_j(p_1^j | P, y)$ is the number of the j-replica agents who are buyers, and $y\left(1 - \hat{F}_j(p_2^j | P, y)\right)$ is the number of these agents who are sellers. Then for a given type profile P we can write the program defining SMS-TP in the replica economy as

$$\min_{(b_j, s_j)_{j=1}^J} \sum_{j=1}^J \hat{F}_j(p_1^j | P, y) b_j \left(C^h(j) - p_1^j C^l(j) \right)$$

6

$$-\sum_{j=1}^{J}\left(1-\hat{F}_j(p_2^j|P,y)\right)s^j\left(C^h(j)-p_2^jC^l(j)\right)$$

$$s.t. \qquad 0 \le b_j \le \frac{n^l}{p_1^j} \quad \forall\, j$$

$$0 \le s_j \le n^h \quad \forall\, j$$

$$\sum_{j=1}^{J}b_j\hat{F}_j(p_1^j|P,y) = \sum_{j=1}^{J}s_j\left(1-\hat{F}_j(p_2^j|P,y)\right) \quad (h\text{-capacity})$$

$$\sum_{j\in\mathcal{B}}p_1^jb_j\hat{F}_j(p_1^j|P,y) = \sum_{j\in\mathcal{S}}p_2^js_j\left(1-\hat{F}_j(p_2^j|P,y)\right)$$

$$(l\text{-capacity})$$

Let $\hat{F}_j^1 = \hat{F}_j(p_1^j|P,y)$ and $\hat{F}_j^2 = \hat{F}_j(p_2^j|P,y)$. Let $R\left((\hat{F}_j^1,\hat{F}_j^2)_{j=1}^J\right)$ be the set of $(b_j,s_j)_{j=1}^J$ that are feasible in the above program given parameters $(\hat{F}_j^1,\hat{F}_j^2)_{j=1}^J$.

Lemma 3. R is upper and lower hemicontinuous.

Proof. Define

$$\varphi\left((\hat{F}_j^1,\hat{F}_j^2)_{j=1}^J\right) := \left\{(b_j,s_j)_{j=1}^J : 0 \le b_j \le \frac{n^l}{p_1^j} \quad \forall\, j, \;\; 0 \le s_j \le n^h \quad \forall\, j, \right.$$

$$\left. \sum_{j=1}^{J}b_j\hat{F}_j(p_1^j|P,y) = \sum_{j=1}^{J}s_j\left(1-\hat{F}_j(p_2^j|P,y)\right)\right\}$$

and

$$\eta\left((\hat{F}_j^1,\hat{F}_j^2)_{j=1}^J\right) := \left\{(b_j,s_j)_{j=1}^J : 0 \le b_j \le \frac{n^l}{p_1^j} \quad \forall\, j, \;\; 0 \le s_j \le n^h \quad \forall\, j, \right.$$

$$\left. \sum_{j\in\mathcal{B}}p_1^jb_j\hat{F}_j(p_1^j|P,y) = \sum_{j\in\mathcal{S}}p_2^js_j\left(1-\hat{F}_j(p_2^j|P,y)\right)\right\}$$

so that $R = \varphi \cap \eta$. Both ϕ and η are given by the intersection of a hyperplane in $\mathbb{R}^{2J}$ with the hypercube $\{b_j,s_j)_{j=1}^J : 0 \le b_j \le \frac{n^l}{p_1^j},\; 0 \le s_j \le n^h \quad \forall\, j\}$, where the normal vector to the hyperplane is a linear function of $(\hat{F}_j^1,\hat{F}_j^2)_{j=1}^J$. Thus both φ and η are upper and lower hemicontinuous. Since both are also convex and compact valued, upper and lower hemicontinuity of $R = \varphi \cap \eta$ follows.[35] $\qquad\square$

---

[35]See for example Border (2013) Proposition 24 (for upper hemicontinuity) and Lechicki and

Given Lemma 3, Berge's Maximum Theorem implies that the value of the program defining SMS-TP for the replica economy is continuous in $(\hat{F}_j^1, \hat{F}_j^2)_{j=1}^J$.

Finally, by the strong law of large numbers $\hat{F}_j(p_1^j|P,y) \xrightarrow{a.s.} F_j(p_1^j)$ and $\hat{F}_j(p_2^j|P,y) \xrightarrow{a.s.} F_j(p_2^j)$ as $y \to \infty$. Combined with continuity of the program defining SMS-TP, this implies convergence of the expected cost to V_{SMS}.

The case of F_j converging in distribution to a constant for all j is similar. Let $n \mapsto (F_j^n)_{j=1}^J$ be a sequence of distributions which converge in distribution to a vector of constants $(x_j)_{j=1}^J \in [\underline{p}, \bar{p}]^J$. (Note that we maintain the assumption that each F_j^n is regular.) In the limit, i.e. when each investigator's type is known, V_{SMS} and V_{OPT} coincide. We now make use of the following intermediate result.

Lemma 4. $(F_j)_{j=1}^J \mapsto V_{OPT}((F_j)_{j=1}^J|y)$ and $(F_j)_{j=1}^J \mapsto (p_1^j, p_2^j)_{j=1}^J$ are continuous.

Proof. Recall that $(p_1^j, p_2^j)_{j=1}^J$ are defined from the solutions to eq. (4). S^j is continuous in F_j. Moreover, if F^j satisfies strict regularity for all j then the objective in eq. (4) is unique. The lemma follows from Berge's maximum theorem. □

Moreover, by essentially the same argument as that of Lemma 3, we can show that V_{SMS} is continuous in $(p_1^j, p_2^j)_{j=1}^J$. Combined with Lemma 4, this implies that V_{SMS} converges to V_{OPT} along any sequence of strictly regular $(F_j^n)_{j=1}^J$, as desired.

Spakowski (1985) (for lower hemicontinuity).

D   Supplemental Figures and Tables

Figure A1: Robustness to Different Choices of Social Costs
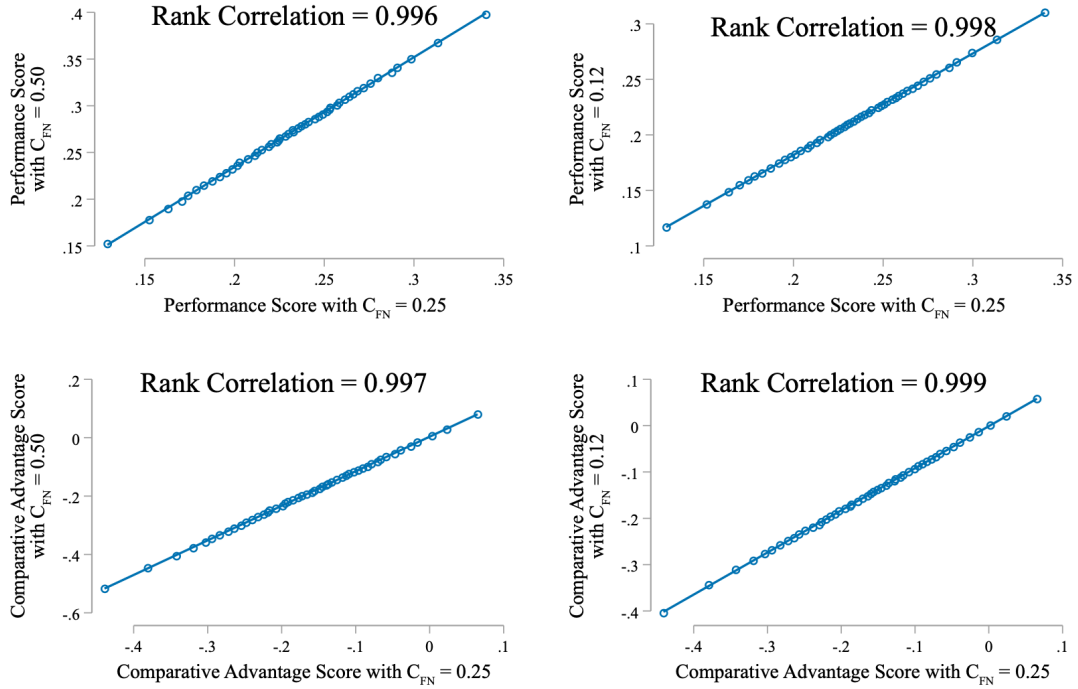
Notes. This figure plots the relationship between performance scores, γ_j, and comparative advantage scores, d_j, as we vary the choice of social costs. Benchmark estimates of γ_j and d_j are reported in the x-axis of each subfigure, with $(c_{TP}, c_{FN}, c_{FP}) = (0, 0.25, 1)$. In the left subfigures, we re-estimate γ_j and d_j with $c_{FN} = 0.50$. In the right subfigures, we re-estimate γ_j and d_j with $c_{FN} = 0.12$. Binned scatter plot estimates of the new performance score versus the benchmark performance score are displayed with 50 bins in each figure. We also report the Spearman's rank correlation coefficient between the new performance score measure and the benchmark measure. To minimize noise, for the comparative advantage estimates, the sample is limited to investigators that were assigned to at least 50 high-risk and low-risk cases across the sample. Investigator-specific and case type-specific estimates of subsequent maltreatment and placement rates are estimated via a regression adjustment for zipcode-by-year fixed effects.

Figure A2: Social Welfare Grains Across Distributional Assumptions
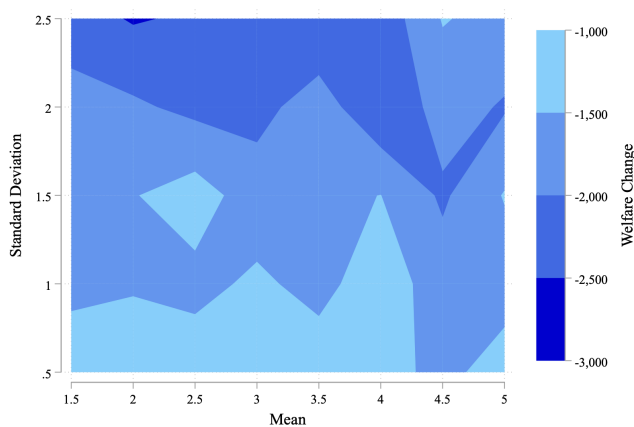
Notes. This figure presents the reduction in social costs (relative to the status quo) from implementing the LMS-TP mechanism under the assumption that F_j is truncated normal with mean, μ, and standard deviation, σ (shown in the horizontal and vertical axis, respectively). The distribution is truncated to $[1, \mu + 2\sigma]$. For computational purposes, we implement this exercise in the LMS-TP mechanism, for which the SMD-TP is an approximation.

Figure A3: Smoothing Investigator Caseloads Over Time
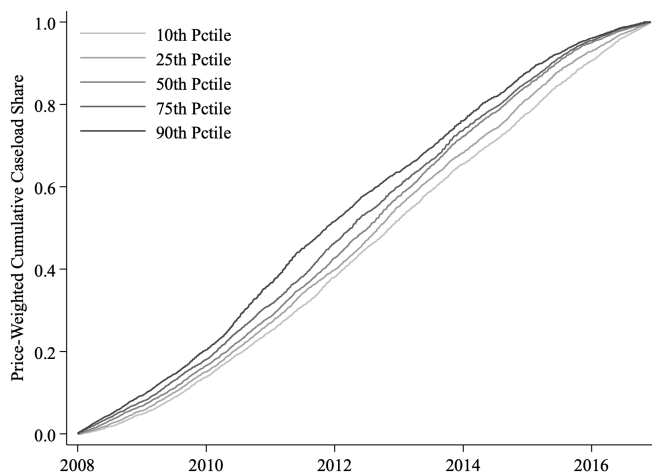
Notes. This figure reports the distribution of cumulative price-weighted caseloads assigned by the SMD-TP mechanism over time. The sample is limited to the 34 counties that appear in every sample year. We re-estimate welfare gains under SMD-TP for this sample and find very similar results relative to those in Table 1. Cases are assigned according to the SMD-TP mechanism for one investigator type draw where $p_j \sim \text{Unif}[1, 2]$. We compute cumulative price-weighted caseloads in day t for investigator j as $\frac{\hat{n}_j^l(t) + p_j \hat{n}_j^h(t)}{\hat{n}_j^l(T) + p_j \hat{n}_j^h(T)}$, where T is the last day of the sample period. We then report percentiles of this statistic for each day of our sample.

Figure A4: LMS Welfare Changes, Correlation Between Preference and Performance
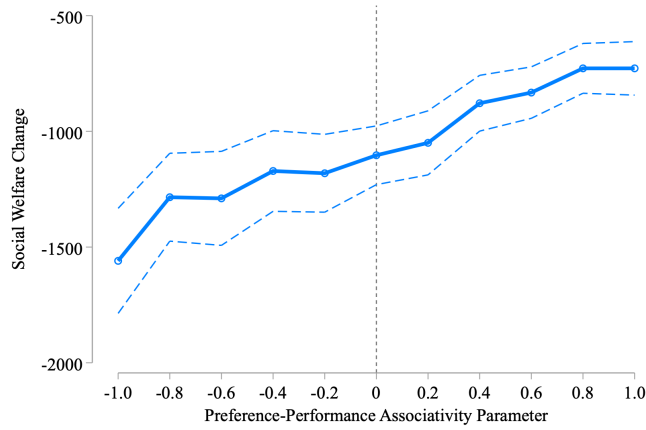
Notes. This figure presents the welfare gains from the LMS-TP mechanism under distributional assumptions that allow for correlation between investigator type distributions, $F(p)$, and their comparative advantage score, d_j. Investigator types are drawn from a uniform distribution $[g(d_j) + 1, g(d_j) + 2]$, where $g(d_j) = b\frac{d_j - \underline{d_j}}{\bar{d_j} - \underline{d_j}}$ for $b \geq 0$ and $g(d_j) = -b(1 - \frac{d_j - \underline{d_j}}{\bar{d_j} - \underline{d_j}})$ for $b < 0$. 95% confidence intervals are reported.

Figure A5: Extrapolation Estimates of Average Subsequent Maltreatment Potential
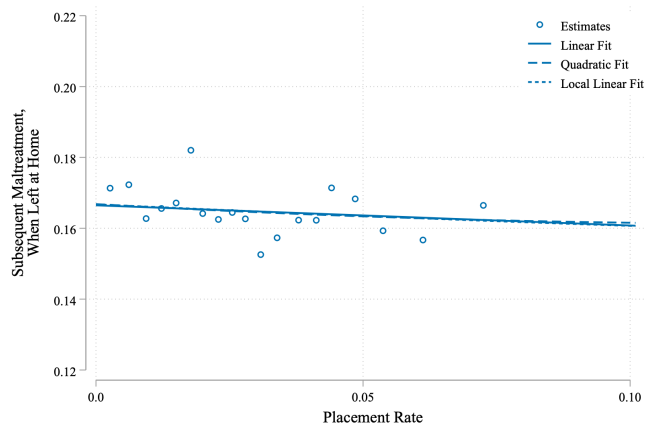
Notes. This figure presents the results of the extrapolation strategy used to estimate $\mathbb{E}[Y_i^*]$. Binned scatter plot estimates of investigator-specific placement rates versus conditional subsequent maltreatment rates are displayed, with 20 bins. All estimates adjust for zipcode-by-year fixed effects, and are obtained from investigator-level regressions that inversely weight observations by variance of estimated subsequent maltreatment rate among children not placed in foster care. The local linear regression uses a Gaussian kernel with a rule-of-thumb bandwidth.

Table A1: Summary Statistics

Panel A: Child Socio-Demographics	
White	0.597
Black	0.266
Female	0.482
Child had a previous investigation	0.445
Number of previous investigations	1.024
Age at investigation	6.791
Panel B: Investigation Traits	
Alleged perpetrator is the mother/stepmother	0.772
Alleged perpetrator is the father/stepfather	0.328
Alleged perpetrator is a non-parent relative	0.053
Investigation included a domestic violence allegation	0.103
Investigation included an improper supervision allegation	0.530
Investigation included a medical neglect allegation	0.046
Investigation included a physical abuse allegation	0.290
Investigation included a physical neglect allegation	0.435
Investigation included a substance abuse allegation	0.170
Panel C: Outcome, if left at home	
Re-investigated for child maltreatment within 6 months	0.164
Foster care rate	0.032
Number of investigations	322,758
Number of children	261,021
Number of investigators	908

Notes. This table summarizes the analysis sample. The sample consists of maltreatment investigations of children in MI between 2008 and 2016, assigned to investigators who handled at least 200 cases during this period. The sample excludes repeat investigations and investigations of sexual abuse, as discussed in the main text. The final sample consists of 322,758 unique investigations of 261,021 children assigned to 908 investigators. Investigations can include multiple allegations and perpetrators, so these categories are not mutually exclusive.

Table A2: Estimates of Measures of Performance on Investigator Prediction Errors

	(1) False Negative	(2) Foster Care Placement	(3) False Positive
Panel A: Across all Cases			
Standardized	1.13***	0.49***	1.62***
Performance Score	(0.13)	(0.09)	(0.14)
Panel B: Across High-Risk Cases			
Standardized Comparative	-2.04***	-0.25	-2.29***
Advantage Score	(0.32)	(0.37)	(0.56)
Panel C: Across Low-Risk Cases			
Standardized Comparative	0.04	0.23	0.26
Advantage Score	(0.18)	(0.24)	(0.22)

Notes. This table reports the results of OLS regressions of the investigator's false negative, foster care, and false positive rates on measures of their performance, γ_j and comparative advantage on high-risk cases, d_j. The independent variables are standardized to mean 0 variance 1, and are estimated only in the randomized 50% training set. False negative rates and placement rates are estimated on the evaluation set, and are computed using a standard empirical Bayes shrinkage procedure. Implied false positive changes in Column 3 are estimated as the sum of coefficient estimates from Column 1 and Column 2, as $\text{FP}_j - \text{FP}_{j'} = (\text{FN}_j - \text{FN}_{j'}) + (P_j - P_{j'})$ by Lemma 1. In Panel A, we estimate this specification across all cases, in Panel B only among high-risk cases, and in Panel C among low-risk cases. All regressions are weighted by estimates of the inverse variance (clustered by investigator) of the investigator's performance or comparative advantage score. Baseline false negative and false positive rates are 15.9% and 2.3% over all cases, 24.0% and 4.0% over high-risk cases, and 13.1% and 1.9% over low-risk cases. False positive rates are identified via an identification-at-infinity strategy, described in Appendix G.3. Robust standard errors are reported in parentheses.

* $p < 0.1$, ** $p < 0.05$, *** $p < 0.01$

Table A3: Hazard Ratio Estimates of Risky Caseload Effect on Investigator Turnover

	(1) Career Length	(2) Career Length
Mean Risk Level	2.488***	
(Normalized)	(0.380)	
Above Median		1.538***
High-Risk Share		(0.158)
Investigator Count	908	908

Notes. This table reports the results of estimating a Cox proportional hazards model of investigator career length on caseload risk measures. We record an investigator's career length as the distance (in days) between their first and last observed CPS case assignment, and denote that this length is censored if the investigator is working in 2016 (the final year of the sample). Column 1 uses mean risk level—the average algorithmic predicted risk score across all of this investigator's cases, normalized to mean 0 variance 1 within each sample. Columns 2 uses an indicator recording whether the share of an investigator's cases that are high-risk is above the median for this sample. All estimates include a modal county fixed effect. We report the point estimates in terms of hazard ratios, with robust standard errors in parenthesis.

* $p < 0.1$, ** $p < 0.05$, *** $p < 0.01$

Table A4: Importance of Small Market and Dynamic Considerations

	(1) LMS-TP	(2) SMS-TP	(3) SMD-TP
Social Costs	-1,106.1***	-937.3***	-925.1***'
	(76.9)	(253.6)	(283.2)
	[-5.5%]	[-4.7%]	[-4.6%]
False Negatives	-708.1***	-605.8***	-612.4***
	(58.0)	(200.6)	(208.7)
	[-1.4%]	[-1.2%]	[-1.2%]
False Positives	-944.8***	-797.3***	-784.8***
	(63.0)	(217.9)	(230.1)
	[-12.9%]	[-10.9%]	[-10.7%]
Placements	-236.7***	-191.4*	-172.4*
	(30.0)	(101.7)	(97.5)
	[-2.4%]	[-1.9%]	[-1.7%]

Notes. This table reports the welfare gains derived from the LMS-TP, SMS-TP, and SMD-TP mechanisms, under the distribution assumption that $p_j \sim \text{Unif}[1, 2]$. We estimate welfare changes and robust standard errors (in parenthesis), clustered by investigator, using the approach described in the text. Percent effects relative to the baselines are presented in brackets.
* $p < 0.1$, ** $p < 0.05$, *** $p < 0.01$

Table A5: Welfare Gains Under Alternative Proxies for Subsequent Maltreatment

	(1) Baseline	(2) Inv. within 5 months	(3) Inv. within 4 months	(4) Inv. within 3 months	(5) Inv. within 2 months	(6) Inv. within 1 months	(7) Subst. Inv. within 6 months
Social Costs	-1,106.1***	-1,263.0***	-1,020.4***	-1,127.5***	-931.8***	-652.9***	-1,035.5***
	(78.3)	(69.8)	(58.0)	(59.8)	(49.3)	(44.8)	(45.8)
	[-5.5%]	[-6.8%]	[-6.0%]	[-7.2%]	[-6.5%]	[-5.2%]	[-8.1%]
False Negatives	-708.1***	-785.2***	-635.7***	-645.2***	-466.5***	-206.7***	-466.6***
	(59.6)	(46.5)	(44.0)	(38.2)	(33.4)	(29.2)	(27.7)
	[-1.4%]	[-1.8%]	[-1.7%]	[-2.2%]	[-2.3%]	[-1.9%]	[-3.1%]
False Positives	-944.8***	-1,086.4***	-874.5***	-983.7***	-831.2***	-604.7***	-923.4***
	(69.4)	(53.0)	(53.2)	(50.1)	(42.5)	(44.5)	(41.4)
	[-12.9%]	[-14.3%]	[-11.3%]	[-11.7%]	[-9.1%]	[-6.1%]	[-10.3%]
Placements	-236.7***	-301.2***	-238.8***	-338.4***	-364.7***	-398.0***	-456.8***
	(31.1)	(32.5)	(30.8)	(26.9)	(25.3)	(31.7)	(31.4)
	[-2.4%]	[-3.0%]	[-2.4%]	[-3.4%]	[-3.7%]	[-4.0%]	[-4.6%]

Notes. This table reports the welfare gains derived from the LMS-TP mechanism under the distribution assumption that $p_j \sim \text{Unif}[1,2]$ for different definitions of maltreatment risk. We estimate welfare changes and robust standard errors (in parenthesis), clustered by investigator, using the approach described in the text. Percent effects relative to the baselines are presented in brackets. For computational purposes, we compare the welfare gains across different proxies for subsequent maltreatment in the LMS-TP mechanism, for which the SMD-TP is an approximation.
* $p < 0.1$, ** $p < 0.05$, *** $p < 0.01$

E Generalizing beyond binary outcomes

As discussed in the main text, the assumption that Y_i^* is binary valued is innocuous. Suppose Y_i^* takes values in a finite set $\mathcal{X}$. Maintain the assumption that when case i is assigned to investigator j, Y_i^* is observed if and only if $D_{ij} = 1$. For $X \in \mathcal{X}$ define $PX_{ij} = Pr(\{Y_i^* = x, D_{ij} = 1)$ and $NX_{ij} = Pr(\{Y_i^* = x, D_{ij} = 0)$. The joint distribution of Y_i^* and D_{ij} is described by the vector $(PX_{ij}, NX_{ij})_{X \in \mathcal{X}}$. The cost of assigning i to j is, as in the binary case, a linear function of the joint distribution, denoted by $c(i, j)$. Lemma 1 generalizes immediately to this setting.

Lemma 5. Assume that the observed assignment is random conditional on I. Then for any $j, j' \in \mathcal{J}$ whose assignments are supported on I, the following are identified:

- the difference $NX_j^I - PX_{j'}^I$,

- the cost difference $\mathbb{E}[c(i, j) - c(i, j')|i \in I]$.

Proof. As in the proof of Lemma 1, under the random assignment and full support assumptions we can identify (NX_j^I) for all $X \in \mathcal{X}$. Let $S^I(X) = Pr(\{Y_i^* = X|i \in I\})$. Then $S^I(X) = PX_j^I + NX_j^I$, so

$$
PX_j^I - PX_{j'}^I = S^I(X) - NX_j^I - \left(S^I(X) - NX_{j'}^I\right)
$$
$$
= -\left(NX_j^I - NX_{j'}^I\right).
$$

Given that we can identify the cost differences $\mathbb{E}[c(i, j) - c(i, j')|i \in I]$, the remainder of the mechanism-design analysis is unchanged.

F Finite-sample adjustments to SMD-TP mechanism

To move between these two extremes of assigning based on the difference between realized and target caseloads, versus assigning based on the ratio, we can modify the algorithm by adjusting the score as follows for some $\varepsilon > 0$

$$
\tilde{r}_j(t, k) = \frac{\hat{n}_j^k(t) + \varepsilon}{\dot{n}_j^k + \varepsilon}.
$$

For large ε the assignments generated by using the ratio $\tilde{r}$ converge to those generated by using the difference $\hat{n}_j^k(t) - \dot{n}_j^k$.

Lemma 6. For any $\hat{n}_j^k, \hat{n}_m^k$ and $\dot{n}_j^k, \dot{n}_m^k$, there exists x large enough such that

$$\frac{\hat{n}_j^k + \varepsilon}{\dot{n}_j^k + \varepsilon} < \frac{\hat{n}_m^k + \varepsilon}{\dot{n}_m^k + \varepsilon} \Leftrightarrow \dot{n}_j^k - \hat{n}_j^k > \dot{n}_m^k - \hat{n}_m^k$$

for all $\varepsilon > x$.

Proof.

$$\frac{\hat{n}_j^k + \varepsilon}{\dot{n}_j^k + \varepsilon} < \frac{\hat{n}_m^k + \varepsilon}{\dot{n}_m^k + \varepsilon} \Leftrightarrow (\hat{n}_j^k + \varepsilon)(\dot{n}_m^k + \varepsilon) < (\hat{n}_m^k + \varepsilon)(\dot{n}_j^k + \varepsilon)$$

$$\Leftrightarrow \varepsilon(\hat{n}_j^k + \dot{n}_m^k) + \hat{n}_j^k \dot{n}_m^k < \varepsilon(\hat{n}_m^k + \dot{n}_j^k) + \hat{n}_m^k \dot{n}_j^k$$

$$\Leftrightarrow \hat{n}_m^k \dot{n}_j^k + \varepsilon(\dot{n}_j^k - \hat{n}_j^k) > \hat{n}_j^k \dot{n}_m^k + \varepsilon(\dot{n}_j^m - \hat{n}_j^m).$$

Taking ε large yields the result. $\qquad\square$

Thus, by adjusting ε we can smoothly move between the two extremes of assigning based on ratios and assigning based on differences. More generally, in finite samples we can balance the desire to smooth investigators caseloads over time on the one hand, accomplished by assigning based on the ratio, versus ensuring that the difference between target and realized caseloads is small, by using a generalized scoring rule of the form

$$\tilde{r}_j(t, k) = \frac{\hat{n}_j^k(t) + x(t)}{\dot{n}_j^k + x(t)}.$$

for some increasing function $f > 0$. The asymptotic properties of the SMD-TP mechanism are preserved, but it may be possible to adjust f to improve finite sample performance. We leave this as a topic for future work.

G   Empirical Appendix

G.1   Details of the analysis sample construction

We begin with the set of child maltreatment investigations in Michigan between January 2008 and November 2016 that did not involve either sexual abuse or repeat reports since these cases are not quasi-randomly assigned to investigators. Given that foster care placement rates are low, we drop cases assigned to investigators who handled fewer than 200 investigations to minimize noise in our estimates of investigator placement rates ($N = 152,686$). We then drop observations in rotations (zip code by year pairs) with fewer than four investigators to compare investigators in a given "office" by year ($N = 22,201$), as discussed in the main text. Furthermore,

we drop cases for which we cannot observe subsequent child welfare outcomes for at least six months after the focal investigation ($N = 20,462$), as this will be the primary outcome of interest. We next drop a relatively small number of cases with missing child zip code information ($N = 4,856$), since quasi-random assignment of investigators is conditional on a zip code by year fixed effect. Finally, we limit to investigators assigned to at least 50 high- and low-risk cases, defined below, to limit noise in estimates of investigator comparative advantage ($N = 50,386$).

G.2 Maltreatment risk prediction

We estimate an algorithmic risk prediction that child i will face subsequent maltreatment if left at home, $Pr(Y_i^\star = 1|X_i)$, where X_i includes case and child attributes of case i available to the investigator at the time of the placement decision. Following Kleinberg et al. (2018), we use a gradient boosted decision tree to predict $Pr(Y_i^\star = 1|X_i)$. We hypertune the algorithm to select for optimal parameters using a 5-fold cross-validation technique. Only children left at home are used to train the model since $Y_i^\star$ is unobserved for children placed in foster care. The features used to train the algorithm, X_i, are coded by the initial screener and include: the type of allegations in the investigation (physical abuse, medical neglect, physical neglect, domestic violence, substance abuse, improper supervision), the relationship of the alleged perpetrator to the child, prior child welfare investigation history, the gender and age of the child, and their residing county.

G.3 Identification of false positive rates

Suppose we wish to identify $\mathbb{E}[FP_{ij}] = \mathbb{E}[D_{ij}] - \mathbb{E}[Y_i^\star] + \mathbb{E}[FN_{ij}]$. In that expression, $\mathbb{E}[FN_{ij}] = \mathbb{E}[FN_i|Z_{ij} = 1]$ and $\mathbb{E}[D_{ij}] = \mathbb{E}[D_i|Z_{ij} = 1]$ are identified under random assignment by the observed false negative rate and placement rate of each investigator (where $Z_{ij} = 1$ if investigator j were assigned to case i).[36] However, $\mathbb{E}[Y_i^\star]$ is not identified as $Y_i^\star$ is not measured when $D_{ij} = 1$, or when the investigator places the child in foster care. Therefore, the identification challenge reduces to the challenge of identifying $\mathbb{E}[Y_i^\star]$.

To identify this parameter, we follow Arnold et al. (2022) and use an extrapolation-based identification strategy. To build intuition, suppose there exists an "infinitely lenient" investigator $j^\star$ with a placement rate of zero and that cases are randomly assigned

---

[36]We discuss how we handle conditional random assignment in Section VI.

to investigators. Then, $\mathbb{E}[Y_i^\star]$ of such an investigator would not suffer from selective observability concerns, since $D_{ij^\star}$ would equal zero for all i. Because cases are randomly assigned to investigators, the average subsequent maltreatment rate of cases assigned to this supremely lenient investigator would be close to the overall average: $\mathbb{E}[Y_i^\star | D_{ij^\star} = 0] \approx \mathbb{E}[Y_i^\star]$.

Without a supremely lenient investigator, this parameter can be estimated via extrapolation. Estimates of $\mathbb{E}[Y_i^\star]$ may come, for example, from the vertical intercept at zero of a linear, quadratic, or local linear regression of investigators' subsequent maltreatment rates (among children left at home) on their placement rates. As Arnold et al. (2022) discuss, this approach is similar to extrapolations of average potential outcomes near a treatment cutoff in a regression discontinuity design. Here, we extrapolate across randomly assigned investigators with very low placement rates. This method is related to "identification at infinity" approaches in sample selection models (Andrews and Schafgans, 1998; Chamberlain, 1986; Heckman, 1990) and has been used to identify selectively observed parameters in several recent studies (Arnold et al., 2021, 2022; Angelova et al., 2023; Baron et al., 2024). In practice, this approach works well whenever there are many decision-makers with low treatment rates. Because foster care placement rates are low (3% in our sample), the CPS setting is particularly well-suited to this approach, yielding limited extrapolation and precise estimates.

We use the strata-adjusted investigator-specific placement and subsequent maltreatment rates from Section VI to extrapolate toward the unselected first moment, $\mathbb{E}[Y_i^\star]$. Figure A5 reports the investigator-specific estimates that are used for the extrapolation, with a binned scatter plot of estimates of each investigator's placement and subsequent maltreatment rate (net of zip code by year fixed effects). The large mass of investigators with placement rates near zero suggests the extrapolation may be reliable in this context. We show extrapolations from linear, quadratic, and local linear regressions of each investigator's subsequent maltreatment rate among children left at home on their placement rate.

The vertical intercept at zero is the estimate of the unselected first moment of subsequent maltreatment. The most flexible local linear extrapolation yields an estimate of 0.167 (SE=0.001). Figure A5 shows that alternative extrapolation specifications yield nearly identical point estimates.

20

H Description of the CPS and foster care systems

This section describes the CPS and foster care systems in Michigan, which work similarly to other states. The process begins when someone calls the state's child abuse hotline to report an allegation of child abuse (e.g., bruises or burns) or neglect (e.g., inadequate supervision due to substance abuse). While anyone can call the hotline, the most frequent reporters are those legally required to do so, such as educational personnel (Benson et al., 2022). There are two central hotline call centers in Michigan, one in Detroit and one in Grand Rapids, but they share the same hotline number. When a new call comes in, it is quasi-randomly routed to the screener who has been on queue the longest, with no exceptions. Screeners have discretion on whether to "screen-in" the call: about 60% of all initial calls are screened-in, which launches a formal CPS investigation. A screened-out call concludes CPS involvement.

Once a call is screened-in, the screener transfers all relevant paperwork to the alleged victim's local child welfare office, including the alleged maltreatment type (e.g., physical abuse versus physical neglect), and basic demographics of the child such as age, gender, and race. Each county in Michigan has its own local office and some larger counties can have multiple offices. When the local office receives the report, it assigns the case to a CPS investigator based on a rotational assignment system rather than their particular skill set or characteristics. There are two exceptions to the rotational assignment of investigators, both of which we exclude from the analysis. First, given their sensitivity, reports of sexual abuse tend to be assigned to more experienced investigators. Second, new reports involving a child for whom there was a very recent prior investigation are usually assigned to the original investigator given the investigator's familiarity with the case. Accordingly, we exclude cases involving sexual abuse and those involving children who had been the subject of an investigation in the year before the report.

The investigator has 24 hours to begin an investigation, 72 hours to establish face-to-face contact with the alleged child victim, and 30 days to complete the investigation. The investigator makes two sequential decisions that determine the outcome of the investigation. First, the investigator interviews the people involved, reviews any relevant police or medical reports, and decides whether there is enough evidence to "substantiate" the allegation. In Michigan, 74 percent of investigations were unsubstantiated during

our sample period. In these cases, CPS concludes the investigation and there is no further contact with the family.

Conditional on a substantiated investigation, the investigator must also decide whether to temporarily place the child in foster care. Under CPS investigator guidelines in Michigan, the primary justification for foster care placement is a potential for subsequent maltreatment in the home: Investigators are instructed to recommend placement if the child is in imminent danger of maltreatment in the home, but to keep the child with their family otherwise.[37] While there is technically a standardized 22-question risk assessment that helps the investigator determine whether foster care placement is appropriate, in practice investigators have immense discretion over placement. Many of the questions in the assessment are inherently subjective and previous research suggests that investigators tend to manipulate responses in order to match their priors (Gillingham and Humphreys, 2010; Bosk, 2015).

If the investigator believes there is a potential for subsequent maltreatment in the home, they request to the office's supervisor to file a petition with the local court to temporarily place the child in foster care. In practice, it is rare for either the supervisor or the judge asked to sign the petition to disagree with investigators' recommendations. Regardless of the placement recommendation, investigators can also recommend prevention-focused services. These services range from referrals to food pantries or support groups to substance abuse or parenting classes. Nevertheless, families are usually not mandated by the courts to engage in these services. Previous research conducted in our setting has indicated that the preventive services' impact on subsequent maltreatment within the home and other outcomes is generally small (Baron et al., 2024; Gross and Baron, 2022; Baron and Gross, 2022).

The foster care system in Michigan is similar to the rest of the country. Children are temporarily placed with either an unrelated foster family, relatives, or (in about 10% of cases) in a group home or residential setting. During our sample period, children spend roughly 17 months in foster care on average; most children are reunified with

---

[37]As an example, Michigan's Department of Health and Human Services' *Children's Protective Services Policy Manuals* reads: "placement of children out of their homes should occur only if their well-being cannot be safeguarded with their families" (p.3). It also directs investigators to recommend placement "in situations where the child is unsafe, or when there is resistance to, or failure to benefit from, CPS intervention and that resistance/failure is causing an imminent risk of harm to the child" (p.5).

their birth parents once the court decides that the parents have made the necessary changes in their lives to get their children back.

References

Andrews, Donald and Marcia M. A. Schafgans (1998) "Semiparametric Estimation of the Intercept of a Sample Selection Model," *Review of Economic Studies*, 65 (3), 497–517.

Angelova, Victoria, Will Dobbie, and Cyrstal Yang (2023) "Algorithmic Recommendations and Human Discretion," Working paper.

Arnold, David, Will Dobbie, and Peter Hull (2021) "Measuring Racial Discrimination in Algorithms," *AEA Papers and Proceedings*, 111, 49–54.

Arnold, David, Will S Dobbie, and Peter Hull (2022) "Measuring Racial Discrimination in Bail Decisions," *American Economic Review*, 112 (9), 2992–3038.

Baron, E. Jason, Joseph J. Doyle, Natalia Emanuel, Peter Hull, and Joseph Ryan (2024) "Discrimination in Multi-Phase Systems: Evidence from Child Protection," *The Quarterly Journal of Economics*, Forthcoming.

Baron, E Jason and Max Gross (2022) "Is There a Foster Care-To-Prison Pipeline? Evidence from Quasi-Randomly Assigned Investigators," NBER Working Paper 29922.

Benson, Cassandra, Maria D Fitzpatrick, and Samuel Bondurant (2022) "Beyond Reading, Writing, and Arithmetic: The Role of Teachers and Schools in Reporting Child Maltreatment," *Journal of Human Resources*, forthcoming.

Bolton, Patrick and Christopher Harris (1999) "Strategic experimentation," *Econometrica*, 67 (2), 349–374.

Border, Kim C (2013) "Introduction to correspondences."

Bosk, Emily Adlin (2015) *All Unhappy Families: Standardization and Child Welfare Decision-Making* Ph.D. dissertation, University of Michigan.

Chamberlain, Gary (1986) "Asymptotic efficiency in semi-parametric models with censoring," *Journal of Econometrics*, 32 (2), 189–218.

Gillingham, Philip and Cathy Humphreys (2010) "Child Protection Practitioners and Decision-Making Tools: Observations and Reflections from the Front Line," *British Journal of Social Work*, 40 (8), 2598–2616.

Gross, Max and E. Jason Baron (2022) "Temporary Stays and Persistent Gains: The Causal Effects of Foster Care," *American Economic Journal: Applied Economics*, 14 (2), 170–99.

Hart, Sergiu and Philip J Reny (2015) "Maximal revenue with multiple goods: Nonmonotonicity and other observations," *Theoretical Economics*, 10 (3), 893–922.

Heckman, James (1990) "Varieties of Selection Bias," *American Economic Review*, 80 (2), 313–18.

Kasy, Maximilian and Alexander Teytelboym (2023) "Matching with semi-bandits," *The Econometrics Journal*, 26 (1), 45–66.

Kleinberg, Jon, Himabindu Lakkaraju, Jure Leskovec, Jens Ludwig, and Sendhil Mullainathan (2018) "Human Decisions and Machine Predictions," *Quarterly Journal of Economics*, 133 (1), 237–293.

Lechicki, Alojzy and Andrzej Spakowski (1985) "A note on intersection of lower semicontinuous multifunctions," *Proceedings of the American Mathematical Society*, 95 (1), 119–122.

Milgrom, Paul and Ilya Segal (2002) "Envelope theorems for arbitrary choice sets," *Econometrica*, 70 (2), 583–601.

Weitzman, Martin (1978) *Optimal search for the best alternative*, 78: Department of Energy.