## ZACK COOPER YALE UNIVERSITY

#### Curriculum Vitae

87 Trumbull Street New Haven, CT 06520

Updated: December, 2024

### **Education:**

A.B. University of Chicago, 2005

MSc London School of Economics, 2006 Ph.D. London School of Economics, 2011

# **Career/Academic Appointments:**

2024-Present	Associate Professor, Department of Health Policy and Management, Yale School of Public Health (Primary Appointment); Department of Economics (Secondary Appointment), Yale University (tenured)
2018-2024	Associate Professor, Department of Health Policy and Management, Yale School of Public Health (Primary Appointment); Department of Economics (Secondary Appointment), Yale
2012-2018	University (on term) Assistant Professor, Department of Health Policy and Management, Yale School of Public Health (Primary Appointment); Department of Economics (Secondary Appointment), Yale
2011-12	University Postdoctoral Fellow in Economics, Centre for Economic Performance, London School of Economics

### Additional Positions, Government Service, and Past Employment:

2020-2021	Connecticut Healthcare Cost Growth Benchmark Technical Team
2019-Present	Faculty Research Fellow, National Bureau of Economics Research
2019-Present	Associate Director, Tobin Center for Economic Policy, Yale University
2019-Present	Director of Health Policy, Tobin Center for Economic Policy, Yale University
2014-2020	Charter Faculty, Jackson Institute for Global Affairs, Yale University
2012-2021	Director of Health Policy, Institution for Social and Policy Studies, Yale University
2012-Present	Faculty Associate, Centre for Economic Performance, London School of Economics
2008	Special Assistant, UK Department of Health

### **Professional Honors & Fellowships**

2021	NIHCM Foundation Research Award for Best Paper
2020	Yale School of Public Health Investigator Research Award
2019	Andrew Carnegie Fellow
2019	NIHCM Foundation Research Award for Best Paper
2016	Visiting Fellow, Hoover Institution, Stanford University
2011	Richard Titmuss Prize for Best PhD Thesis (LSE)
2011	Economic and Social Science Research Council Postdoctoral Fellowship
2007	Morris Finer Memorial PhD Fellowship
2007	London School of Economics Post Graduate Studentship
2005	Graduate with Honors, the University of Chicago
2002-2005	Dean's List, the University of Chicago

## Bibliography

### Working Papers (Authorship is Alphabetical)

- Cooper Z, Doyle JJ, Graves JA, Gruber J. Do higher-priced hospitals deliver higher-quality care? NBER Working Paper No. 28909, 2022. Reject & Resubmit, Journal of Political Economy. NBER Working Paper No. 29809. DOI 10.3386/w29809
- 2. Brot-Goldberg Z, Cooper Z, Craig SV, Klarnet L, Lurie I, Miller C. Who pays for rising health care prices? Evidence from hospital mergers. NBER Working Paper No. 32613. DOI 10.3386/w32613

### Peer-Reviewed Economics Research (Authorship is Alphabetical)

- 3. Cooper Z, Gibbons S, Jones S, McGuire A. Does hospital competition save lives? evidence from the English NHS patient choice reforms. The Economic Journal. 2011;121(554):228-260. PMID: 25821239, PMCID: PMC4373154, DOI: 10.1111/j.1468-0297.2011.02449.x.
- 4. Cooper Z, Gibbons S, Skellern M. Does competition from private surgical centers improve hospitals' performance? evidence from the English National Health Service. Journal of Public Economics. 2018;166:63-80. DOI: 10.1016/j.jpubeco.2018.08.002.
- 5. Cooper Z, Craig S, Gaynor M, Van Reenen J. The price ain't right? hospital prices and health spending on the privately insured. The Quarterly Journal of Economics. 2018;134(1):51-107. PMID: 32981974, PMCID: PMC7517591, DOI: 10.1093/qje/qjy020.
- 6. Cooper Z, Scott Morton F, Shekita N. Surprise! out-of-network billing for emergency care in the United States. Journal of Political Economy. 2020;128(9):3626-3667. DOI: 10.1086/708819A.
- 7. Chernew M, Cooper Z, Larsen Hallock E, Scott Morton F. Physician agency, consumerism, and the consumption of lower-limb MRI scans. Journal of Health Economics. 2021;76(C):40-58. PMID: 33581664, DOI: 10.1016/j.jhealeco.2021.102427.
- 8. Cooper Z, Kowalski AE, Powell EN, Wu J. Politics and health care spending in the United States: evidence from the passage of the 2003 Medicare Modernization Act. Journal of Health Economics. 2024; 95(3): 102878. https://doi.org/10.1016/j.jhealeco.2024.102878
- 9. Brot-Goldberg Z, Cooper Z, Craig SV, Klarnet L. Is there too little antitrust enforcement in the US Hospital Sector? American Economic Review: Insights. 2024; 6(4): 526-42. DOI: 10.1257/aeri.20230340.

### Peer-Reviewed Medical and Health Policy Research

- 10. **Cooper Z,** McGuire A, Jones S, Le Grand J. Equity, waiting times, and NHS reforms. British Medical Journal. 2009;339:3264-3271. PMID: <u>19729415</u>, PMCID: <u>PMC2737605</u>, DOI: <u>10.1136/bmj.b3264</u>.
- 11. Dodson JA, Wang Y, Murugiah K, Dharmajan K, Cooper Z, Hashim S, Nuti SV, Spatz E, Desai H, Krumholz H. National trends in hospital readmissions rates among Medicare fee-for-service survivors of mitral valve surgery, 1999-2010. PLos One. 2015; 10: 132-40. PMID: 26147225, PMCID: PMC4493110, DOI: https://doi.org/10.1371/journal.pone.0132470.
- 12. Murugian K, Wang, Y, Dodson JA, Nuti S, Dharmarajan K, Ranasinghe I, Cooper Z, Krumholz HM. Trend in hospitalizations among Medicare survivors of Aortic valve replacement in United States,

- 1990-2010. Annals of Thoracic Surgery. 2015; 99: 509-517. PMID: <u>2557425</u>, PMCID: <u>PMC4454375</u>. DOI: <u>10.1016/j.athorasur.2014.08.045</u>.
- 13. **Cooper Z,** Scott Morton F. Out-of-network emergency-physician bills: an unwelcome surprise. New England Journal of Medicine. 2016;375(20):1915-1918. PMID: 27959612, DOI: 10.1056/NEJMp1608571.
- 14. **Cooper Z**, Craig S, Gray C, Gaynor M, Van Reenan J. Variation in health spending growth for the privately insured from 2007 to 2014. Health Affairs. 2019;38(2):230-236. PMID: 30715989, DOI: 10.1377/hlthaff.2018.05245.
- 15. **Cooper Z**, Craig S, Gaynor M, Harish N, Krumholz H, Van Reenen J. Hospital prices grew substantially faster than physician prices from 2007 to 2014. Health Affairs. 2019;38(2):184-189. PMID: 30715987, DOI: 10.1377/hlthaff.2018.05424.
- 16. **Cooper Z**, Nguyen H, Shekita N, Scott Morton F. Out-of-network billing and negotiated payments for hospital-based physicians. Health Affairs. 2019;39(1):24-32. PMID: <u>31841351</u>, DOI: 10.1377/hlthaff.2019.00507.
- 17. **Cooper Z**, Han J, Mahoney N. Hospital lawsuits over unpaid bills increased by 37% in Wisconsin from 2001 to 2018. Health Affairs. 2021;40(12):1830-1835. DOI: 10.1377/hlthaff.2021.01130.
- 18. **Cooper Z**, Stiegman O, Ndumele C, Staiger B, Skinner J. Geographical variation in health spending across the US among privately insured individuals and enrollees in Medicaid and Medicare. JAMA Open. 2022;5(7):1-11. PMID: 35857326, PMCID: PMC9301520, DOI: 10.1001/jamanetworkopen.2022.22138.

### Non-Peer-Reviewed Articles and Commentaries (Authorship is Alphabetical)

- 19. Charlesworth A, Cooper Z. Making competition work in the English NHS: The case for maintaining regulated prices. Journal of Health Services Research and Policy. 2011;16(4):193-194. PMID: 21890682, DOI: 10.1258/jhsrp.2011.011038.
- 20. Bloom N, Cooper Z, Gaynor M, Gibbons S, Jones S, McGuire A, Moreno-Serra R, Propper C, Van Van Reenen J, Seiler S. In defense of our research on competition in England National Health Service. The Lancet. 2011;378(9089):2064-2065. DOI: 10.1016/S0140-6736(11)61708-X.
- 21. Le Grand J, Cooper Z. Framing health reform. Health Economics, Policy and Law. 2013;8(2):251-257. DOI: 10.1017/S1744133113000078.
- 22. Cooper Z, Scott Morton F. Authors reply: Facts matter. New England Journal of Medicine. 2017;376(9):899-900. DOI: 10.1056/NEJMc1700368.
- 23. Cooper Z, Scott Morton F. 1% steps for health care reform: Implications for health care policy and for researchers. Health Services Research. 2021;56(3):346-349. 1. DOI: 10.1111/1475-6773.13658.

#### **Invited Academic Presentations**

- 2024: Stanford University, Cornell University, London School of Economics, Harvard University (scheduled)
- 2023: National Academy of Science, National Bureau of Economics Research Summer Institute, American Society of Health Economics, Columbia University Non-Market Effects of Market Power Conference, American Health Economics Conference, University of Chicago
- 2022: University of Copenhagen, ITAM Business School, Mexico City, The Ohio State University, Stanford University, University of Pennsylvania, Princeton University, UCLA

- 2021: American Economic Association Annual Meeting
- 2020: Columbia University, Memorial Sloan Kettering
- 2019: Boston University, Johns Hopkins University, Princeton University
- 2018: Dartmouth College, Harvard University
- 2017: University of Utah Business Economics Conference, University of British Columbia, Northwestern University, National Bureau of Economics Research Summer Institute, Harvard University
- 2016: BU/Harvard/MIT Health Seminar, American Economic Association, Mt. Sinai School of Medicine, University of Chicago Booth School of Business, University of Chicago Harris School of Public Policy, National Bureau of Economics Research, American Society of Health Economics, the Brookings Institution
- 2015: Dartmouth College, Stanford University, National Bureau of Economic Research, Northwestern Health Markets Conference
- 2014: London School of Economics, University of York, American Society of Health Economics, Academy Health, American Economic Association Annual Meeting

### **Public Policy Presentations**

- 1. "Consolidation and Corporate Ownership in Health Care: Trends and Impacts on Access, Quality, and Costs," United State Senate, Committee on Finance, Washington, DC, 2023.
- 2. "Hospital Pricing and Health Spending in the US," Vermont Green Mountain Care Board, Burlington, VT, 2023.
- 3. "1% Steps for Health Care Reform," US Department of Defense, Washington, D.C., 2021.
- 4. "Provider Prices and Health Care Spending," Massachusetts State Legislature, Boston, MA, 2020.
- 5. "Surprise! Out-of-Network Billing for Emergency Care in the United States," the White House, Washington, D.C., 2019.
- 6. "Provider Prices and Health Spending," Connecticut Health Care Cabinet, Hartford, CT, 2016.
- 7. "The Price Ain't Right? Hospital Prices and Health Spending in the United States," Council of Economic Advisors, the White House, Washington, D.C., 2016.
- 8. "The Price Ain't Right? Hospital Prices and Health Spending in the United States," Congressional Budget Office, Washington, D.C., 2016.
- 9. "The Price Ain't Right? Hospital Prices and Health Spending in the United States," Medicare Payment Advisory Committee, Washington, D.C., 2016.
- 10. "The Price Ain't Right? Hospital Prices and Health Spending in the United States," Federal Trade Commission, Washington, D.C., 2016.
- 11. "The Price Ain't Right? Hospital Prices and Health Spending in the United States," Department of Justice, Washington, D.C., 2016.
- 12. "The Price Ain't Right? Hospital Prices and Health Spending in the United States," US Census Bureau of Economic Analysis, Washington, D.C., 2016.

### **Media Coverage**

The New York Times, the Washington Post, the Wall Street Journal, the Financial Times, the New Yorker, the Economist, USA Today, the Boston Post, the LA Times, the Sun Herald, the Baltimore Sun, the Denver Post, the Milwaukee Journal Sentinel, Politico, NPR, the New Republic, Axios, CBS, NBC, Fox, Yahoo Finance, Kaiser Health News, MarketWatch, the Daily Mail, CT Mirror, Hartford Courant, Bloomberg, Crain's, Business Insider, Forbes, Foreign Affairs, Becker's Hospital Review, Modern Healthcare, the Hill, Vox, Tradeoffs, Freakonomics, Marketplace, C-Span, and ProPublica

#### **Professional Service**

### Reviewer

2008-present: American Economic Journal: Applied Microeconomics; American Economic Journal: Economic

Policy; American Economic Review; AER Insights; American Journal of Health Economics; British Medical Journal; Econometrica; Economic Letters; Health Affairs; Health Economics; Health Economics, Policy and Law; Health Policy; Journal of Health Economics; Journal of Health Management Review; Journal of Health Services Research and Policy; Journal of Industrial Economics; Journal of Political Economy; Journal of Public Economics; Journal of the Royal Statistical Society; Journal of Social Policy; Journal of Urban Economics; Lancet; New England Journal of Medicine; Social Science and Medicine; Quarterly Journal of Economics.

#### Classes Taught:

2014 – 2018: Microeconomics for Policy-Makers (with James Levinsohn)

2012/13 - Present: Health Economics and US Health Care Policy

#### Grants

#### Current Grants\*

Agency: National Institute for Health Care Management

ID#: AWD0002426

Title: Why Does the US Over-Invest in Technology? The Curious Case of MRI Scanners

PI: Zack Cooper, PhD

Total costs: \$88,607

Project period: 09/01/2018 - 12/31/2023

Agency: The Laura and John Arnold Foundation

ID#: AWD0007830 (22-07025)

Title: High Impact Scholarship on Health Markets, Insurance Premiums, Bad Actors in the Health

Sector, and State-Level Interventions

PI: Zack Cooper, PhD

Total costs: \$2,750,000

Project period: 07/01/2022 - 12/31/2024

Agency: Washington Center for Equitable Growth

ID#: AWD0010215

Title: Tracking Hospital Mergers and Understanding Which Markets are Changing

PI: Zack Cooper, PhD

Total costs: \$55,000

Project period: 09/01/2023 - 08/31/2024

#### Past Grants

Agency: Economic and Social Science Research Council

Title: Patient Choice, Hospital Competition and Health Care Quality: Evidence from the English

National Health Service

PI: Zack Cooper, PhD

Percent effort: N/A Total costs: \$270,000

Project period: 01/28/2011 - 06/12/2012

Agency: Commonwealth Fund ID#: AWDR12651 (20150031)

Title: Tracking Private and Medicare Costs by Clinical Condition

PI: Zack Cooper, PhD

Total costs: \$156,181

Project period: 09/01/2014 – 10/31/2017

Agency: Commonwealth Fund ID#: AWDR12829 (20150184)

Title: Understanding Pricing Dynamics in US Health Care

PI: Zack Cooper, PhD

Percent effort: 25% Total costs: \$384,845

Project period: 12/01/2014 – 8/31/2017

Agency: National Institute for Health Care Management

ID#: NIHCM Study / R12779

Title: Do Higher Priced Providers Deliver Higher Quality Care? An Analysis of the Price/Quality

Relationship Using HCCI Data

PI: Zack Cooper, PhD

Total costs: \$68,656

Project period: 01/12/2015 - 01/11/2016

Agency: The Arnold Foundation

ID#: AWDR13329 (282430.5094247.0021)

Title: Testing the Effect of Price Transparency on Patient Behavior

PI: Zack Cooper, PhD

Total costs: \$109,660

Project period: 10/01/2015 - 09/30/2017

Agency: National Institute for Health Care Management

ID#: AWDR13819

Title: Analyzing the Frequency, Causes, and State Responses to Surprise Out-of-Network Billing

PI: Zack Cooper, PhD

Total costs: \$49,570

Project period: 09/01/2016 - 08/31/2017

Agency: National Institute for Health Care Management

ID#: AWDR14088

Title: Identifying the Scope of Shopping for Health Services and the Limits of Price Transparency

PI: Zack Cooper, PhD

Total costs: \$18,000

Project period: 01/01/2017 - 12/31/2017

Agency: Jameel Poverty Action Laboratory ID#: AWD0000238 (38809-001)

Title: Do Informed Patients Make Better Choices?

PI: Zack Cooper, PhD

Total costs: \$49,821

Project period: 01/2/2017 - 6/30/2018

Agency: Jean-Jaques Laffont Foundation

ID#: AWDR14113

Title: Understanding How Patients Get Matched with Locations for Secondary Care

PI: Zack Cooper, PhD

Percent effort:

Total costs: \$20,000

Project period: 03/1/2017 - 01/20/2018

Agency: The Commonwealth Fund ID#: AWD0000604 (20171051)

Title: Understanding How Vertical Integration Influences Physician Behavior

PI: Zack Cooper, PhD

Total costs: \$227,708

Project period: 09/01/2017 - 09/30/2022

Agency: Dartmouth College (National Institute on Aging/NIH/DHHS)
ID#: AWD0001688, AWD0004465, AWD0006081 (R1032)
Title: Causes and Consequences of Healthcare Efficiency

PI: Jonathan Skinner, PhD Role on project: Co-principal investigator

Total costs: \$979,147

Project period: 05/01/2018 - 07/31/2023

Agency: The Laura and John Arnold Foundation

ID#: AWD0002092

Title: Out-of-Network Billing in the United States

PI: Zack Cooper, PhD

Total costs: \$119,735

Project period: 09/14/2018 - 08/31/2019

Agency: The Laura and John Arnold Foundation

ID#: AWD0001977

Title: The Pricing of Insulin in the United States

PI: Zack Cooper, PhD

Total costs: \$243,494

Project period: 09/14/2018 - 08/31/2020

Agency: The Laura and John Arnold Foundation

ID#: AWD0002359
Title: The 1 Percent Project
PI: Zack Cooper, PhD

Total costs: \$706,889

Project period: 11/30/2018 – 01/31/2021

Agency: The Laura and John Arnold Foundation

ID#: AWD0004840

Title: Key Competition Issues in Health Care Markets: Private Equity Ownership, Vertical

Integration, and the Labor Market Effects of Hospital Consolidation

PI: Zack Cooper, PhD

Total costs: \$805,254

Project period: 07/01/2020 - 06/30/2022

Agency: The Laura and John Arnold Foundation

ID#: AWD0006817 (21-06077)

Title: Key Trends in Hospital Concentration and the Incidence of Hospitals Suing Patients

PI: Zack Cooper, PhD

Total costs: \$206,528

Project period: 08/01/2021 - 07/31/2022

Agency: The Laura and John Arnold Foundation

ID#: AWD0007993 (22-06958)

Title: Trends in PAD Spending and Reimbursements Among the Privately Insured

PI: Total costs: Project period:

Zack Cooper, PhD \$42,474 07/01/2022 - 03/06/2023