

# Hannah R. Trachtman

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## EDUCATION

### Yale University (September 2013 – present)

MPhil Economics, MA Economics, Current PhD Student

Primary Fields: Development Economics, Behavioral Economics, Applied Microeconomics

Comprehensive Exams: Development (oral), Behavioral (oral, with distinction), Microeconomics (written), Macroeconomics (written)

Coursework: Development Economics, Behavioral Economics, Labor Economics, Public Finance, Econometrics, Micro Theory, Macro Theory, Economic History

### Harvard University (September 2006 – May 2010)

B.A., *Magna cum Laude*, Economics

## PUBLISHED RESEARCH

“Avoiding The Ask: A Field Experiment on Altruism, Empathy, and Charitable Giving” with James Andreoni and Justin M. Rao, *Journal of Political Economy*, 2017.

“Fair Weather Avoidance: Unpacking the Costs and Benefits of ‘Avoiding the Ask’” with James Andreoni, Justin Rao, Andrew Steinkruger, Mackenzie Wood, Adam Wooster, and James J. Murphy, *Journal of the Economic Science Association*, 2015.

## RESEARCH IN PROGRESS

“Nudges in ‘Equilibrium’” [*Dissertation*]

“Unpacking a Multi-faceted Program for the Very Poor in Northern Ghana” [*Randomized Controlled Trial in Northern Ghana; joint with Abhijit Banerjee, Dean Karlan, Chris Udry, Robert Osei, Bram Thuysbaert*]

“Employing the Poor in Ghana: Investigating Rural Labor Markets” [*Randomized Controlled Trial in Northern Ghana; joint with Abhijit Banerjee, Dean Karlan, Chris Udry, Robert Osei, Bram Thuysbaert*]

## AFFILIATIONS, FELLOWSHIPS, AND AWARDS

2014	National Science Foundation Graduate Research Fellow
2013	Yale University Doctoral Fellowship
2013	Yale Economic Growth Center Fellowship
2010	Phi Beta Kappa national society
2010	Thomas Temple Hoopes Prize for outstanding scholarly research
2010	Korean War Memorial Prize for unhesitating responsibility and strength of character
2009	Harvard College Research Program Fellowship

## RESEARCH EXPERIENCE

Senior Project Associate, *Innovations for Poverty Action* (Nov. 2011 to present)

Tamale, Ghana

Managed study investigating labor markets and decision-making under direction of Drs. Dean Karlan, Abhijit Banerjee, Chris Udry, Bram Thuysbaert, and Robert Osei. Implemented a six-month employment program

for 1100 women in poor communities. Developed experiment design, built innovative electronic data collection systems, supervised 24 field staff, and performed data analysis.

*Project Associate, Innovations for Poverty Action (Jun. 2010 to Nov. 2011)*

*Puno and Lima, Peru*

Managed the evaluation of a new loan product for Pro Mujer Perú (PMP), a large microfinance organization, under direction of Drs. Dean Karlan, Xavier Gine, and Greg Fisher. Refined study design, supported PMP in introduction of loan product, and supervised the surveying of 2800 clients. Designed and programmed electronic survey instruments and performed data analysis.

*Project Associate, Innovations for Poverty Action (Sep. 2010 to Mar. 2011)*

*Worked Remotely*

Conducted research on measurement of behavioral biases under direction of Drs. Jonathan Zinman, Victor Stango, and Joanne Yoong. Produced systematic review of literature and developed innovative elicitation methods for measurement of biases.

*Research Assistant, Harvard School of Public Health (Jun. 2007 to Aug. 2007)*

*Boston, MA*

Conducted research on the economic value of vaccination under direction of Dr. David Bloom. Built database of biographical information on world leaders to determine effects on country policies.

## **TEACHING EXPERIENCE**

*Instructor, Duke Talent Identification Program (Jun. 2013 to Jul. 2013)*

*Durham, NC*

Designed and taught new Behavioral Economics course at summer enrichment program for gifted high school students. Built curriculum from scratch (over 120 hours of lesson plans), and implemented with class of 17 students over three weeks. Evaluated student performance and conducted parent-teacher conferences.

## **PERSONAL**

Citizenship: United States

Languages: English (native), Spanish (fluent)

Computer Skills: Stata, Matlab, Python

## **REFERENCES**

Dean Karlan  
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Yale University  
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