

# Structural Identification of Production Functions

Daniel A. Ackerberg, Kevin Caves, and Garth Frazer\*

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## Abstract

This paper examines some of the recent literature on the empirical identification of production functions. We focus on structural techniques suggested in two recent papers, Olley and Pakes (1996), and Levinsohn and Petrin (2003). While there are some solid and intuitive identification ideas in these papers, we argue that the techniques, particularly those of Levinsohn and Petrin, suffer from collinearity problems which we believe cast doubt on the methodology. We then suggest alternative methodologies which make use of the ideas in these papers, but do not suffer from these collinearity problems.

## 1 Introduction

Production functions are a fundamental component of all economics. As such, estimation of production functions has a long history in applied economics, starting in the early 1800's. Unfortunately, this history cannot be deemed an unqualified success, as many of the econometric problems that hampered early estimation are still an issue today.

A production function relates productive inputs (e.g. capital, labor, materials) to outputs. The major econometric issue regarding estimation of

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\*Dept of Economics, Univ. of Arizona, Dept. of Economics, UCLA, Los Angeles, CA and Rotman School of Business, Toronto respectively. Thanks to Ariel Pakes, Gautam Gowrisankaran, Jin Hahn, Mike Riordan and seminar participants at UCLA, USC, NYU, Columbia, Iowa State and Stanford for helpful discussions. All errors are our own.

production functions is the possibility that some of these inputs are unobserved. If this is the case, and if the observed inputs are chosen as a function of these unobserved inputs (as will typically be the case for a profit-maximizing or cost-minimizing firm), then OLS estimates of the marginal products of the observed inputs will be biased.

Much of the literature in the past half century has been devoted to solving this endogeneity problem. Two of the earliest solutions to the problem are instrumental variables (IV) and fixed-effects estimation (Mundlak (1961)). IV estimation requires finding variables that are correlated with observed input choices, but uncorrelated with the unobserved inputs. Fixed-effects estimation requires the assumption that the unobserved input or productivity is constant across time. While these techniques have been very successful in some instances, in others they have not.

The past five years has seen the introduction of a number of new techniques for identification of production function. One set of techniques follows the dynamic panel data literature, e.g. Chamberlain (1982), Arellano and Bover (1995), Blundell and Bond (1999). This paper focuses on a second set of techniques, advocated by Olley and Pakes (1996) and Levinsohn and Petrin (2003), that are more structural in nature. These techniques have been applied in a large number of recent empirical papers, including Pavcnik(2003), Sokoloff (2003), Sivadasan, J. (2004), Fernandes, Ozler and Yilmaz (2001), Criscuolo and Martin (2003), Kasahara and Rodrigue (2004), and Topalova (2003). We argue in this paper that there may be significant problems with these estimation technologies - in particular that the methodologies have collinearity problems that can be problematic for interpretation of results. We illustrate this point, and also illustrate the (sometimes strong) assumptions that are required for the Olley and Pakes and Levinsohn and Petrin methodologies to remain identified in the wake of this collinearity problem. We then suggest some alternative estimation approaches. These approaches build upon the ideas in Olley and Pakes and Levinsohn and Petrin, e.g. using investment or intermediate inputs to "proxy" for productivity shocks, but do not suffer from these collinearity problems.

## **2 Review of Olley/Pakes and Levinsohn/Petrin**

We start with a brief review of the techniques of Olley/Pakes (henceforth OP) and Levinsohn/Petrin (henceforth LP). Consider the following production

function.

$$(1) \quad y_{it} = \beta_1 k_{it} + \beta_2 l_{it} + \omega_{it} + \epsilon_{it}$$

$y_{it}$  is the log of output,  $k_{it}$  is the log of capital input, and  $l_{it}$  is the log of labor input.  $\omega_{it}$  is firm  $i$ 's "productivity shock" in time period  $t$ , observed to the firm (at time  $t$ ) but unobserved to the econometrician.  $\epsilon_{it}$  is assumed to be i.i.d. noise, e.g. measurement error in output. Assume that the productivity shock  $\omega_{it}$  evolves exogenously following a first-order markov process, i.e.

$$p(\omega_{it}|\omega_{it-1}, \dots, \omega_{i0}) = p(\omega_{it}|\omega_{it-1})$$

The classic endogeneity problem estimating equation (1) is that the firm's optimal choice of inputs  $k_{it}$  and  $l_{it}$  will generally be correlated with the unobserved productivity shock  $\omega_{it}$ . This renders OLS estimates of the  $\beta$ 's biased and inconsistent. As mentioned in the introduction, perhaps the two most commonly used solutions to this endogeneity problem are fixed effects (Mundlak (1961)) and instrumental variables estimation techniques. In this context, fixed-effects estimation requires the additional assumption that  $\omega_{it} = \omega_{it-1} \forall t$ . This is a strong assumption and in some cases can result in worse estimates than OLS (Griliches and Hausman (1986)). IV estimation requires instruments that are correlated with input choices  $k_{it}$  and  $l_{it}$  and uncorrelated with  $\omega_{it}$ . Standard instrumental variables would be input prices, assuming the firm is in a competitive market for inputs. While in any particular application, such instruments may be available, they are often not. In addition, there is often an issue regarding the quality of these instruments. OP and LP take a more structural approach to identification of production functions.

## 2.1 Olley and Pakes

OP address the endogeneity problem as follows. First, they assume that capital is a fixed input subject to an investment process. In other words, period  $t$  capital depends on period  $t - 1$  capital and an investment amount ( $i_{t-1}$ ) that is decided in period  $t - 1$ . Intuitively, one can see how this assumption regarding timing helps solve the endogeneity problem with respect to capital. Since  $k_{it}$  is actually decided upon at  $t - 1$ , it is by construction uncorrelated with the innovation in  $\omega_{it}$ , i.e.  $\omega_{it} - E[\omega_{it}|\omega_{it-1}]$ . This orthogonality can be

used to form a moment to identify  $\beta_1$ .<sup>1</sup> We explicitly show how this is done in a moment.

More challenging is solving the endogeneity problem with respect to the assumed variable input,  $l_{it}$ . To accomplish this, OP make use of the investment variable  $i_{it}$ . Considering a firm's dynamic investment decision, OP state conditions under which a firm's optimal investment level  $i_{it}$  is a *strictly increasing* function of their current productivity  $\omega_{it}$ , i.e.

$$(2) \quad i_{it} = f_t(\omega_{it}, k_{it})$$

Note that this investment function must contain all current state variables for the optimizing firm, e.g. its current level of capital. The reason  $f$  is indexed by  $t$  is that variables such as input prices, demand, etc. also may be part of the state space. As these are typically unobserved (if they were observed, one could potentially use more standard solutions to the endogeneity problem, i.e. IV) OP treat these as part of  $f_t$ . The assumption here is that these variables are allowed to vary across time, but not across firms (i.e. firms face the same input markets).

Given that this investment function is strictly monotonic, it can be inverted to obtain

$$(3) \quad \omega_{it} = f_t^{-1}(i_{it}, k_{it})$$

The essence of OP is to use this function to control for  $\omega_{it}$  in the production function. Since  $f$  (and thus  $f^{-1}$ ) would typically be very complicated to fully specify (as it is the policy function of a dynamic programming problem), OP treat it non-parametrically. Substituting this into the production function, we get:

$$(4) \quad y_{it} = \beta_1 k_{it} + \beta_2 l_{it} + f_t^{-1}(i_{it}, k_{it}) + \epsilon_{it}$$

The first stage of OP is to estimate this equation. Obviously, direct estimation of (4) does not identify  $\beta_1$ , since  $k_{it}$  is collinear with the non-parametric function. However, one does obtain an estimate of  $\beta_2$ ,  $\hat{\beta}_2$  at this stage. One also obtains an estimate of the composite term  $\beta_1 k_{it} + f_t^{-1}(i_{it}, k_{it})$ , which we denote  $\hat{\Phi}_{it}$ .

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<sup>1</sup>In the special case where  $\omega_{it}$  is a random walk, i.e.  $\omega_{it} = \omega_{it-1} + \eta_{it}$ , one can easily see how this can be done - if we first-difference the production function ( $k_{it} - k_{it-1}$ ) is uncorrelated with the resulting unobserved term.

Given  $\widehat{\beta}_2$  and  $\widehat{\Phi}_{it}$ , one can proceed to estimate  $\beta_1$  following the discussion above. Note that we can write:

$$\omega_{it} = E[\omega_{it}|\omega_{it-1}] + \xi_{it}$$

where again, by the timing assumption regarding capital  $\xi_{it}$  is orthogonal to  $k_{it}$ . This provides the following moment for identification:

$$E[\xi_{it}|k_{it}] = 0$$

which can be operationalized with the construction

$$\xi_{it}(\beta_1) = \omega_{it} - E[\omega_{it}|\omega_{it-1}] = (\widehat{\Phi}_{it} - \beta_1 k_{it}) - \widehat{\Psi}(\beta_1)$$

where  $\widehat{\Psi}(\beta_1)$  are predicted values from a non-parametric regression of  $(\widehat{\Phi}_{it} - \beta_1 k_{it})$  on  $(\widehat{\Phi}_{it-1} - \beta_1 k_{it-1})$ . This moment identifies the capital coefficient  $\beta_1$ . Recapping the intuition behind identification here,  $\beta_2$  is identified by using the information in firms' investment decisions  $i_{it}$  to control for the productivity shock that is correlated with  $l_{it}$ .  $\beta_1$  is identified by the timing assumption that  $k_{it}$  is decided before the full realization of  $\omega_{it}$ .

## 2.2 Levinsohn and Petrin

LP take a slightly different approach to the problem. Rather than using an investment equation to "invert" out  $\omega_{it}$ , they use an intermediate input demand function. The motivation for this alternative equation is very reasonable. For the OP procedure to work, one needs the investment function to be *strictly* monotonic in  $\omega_{it}$ . However, in actual data, investment is often very lumpy, and one often sees zeros. This casts doubt on this strict monotonicity assumption regarding investment. LP avoid this assumption by considering the following production function:

$$y_{it} = \beta_1 k_{it} + \beta_2 l_{it} + \beta_3 m_{it} + \omega_{it} + \epsilon_{it}$$

where  $m_{it}$  is an intermediate input such as electricity, fuel, or materials. LP's basic idea is that since intermediate input demands are typically much less lumpy (and prone to zeros) than investment, the strict monotonicity condition is more likely to hold and these may be superior "proxies" to invert out the unobserved  $\omega_{it}$ . LP consider the following intermediate input demand function:

$$(5) \quad m_{it} = f_t(\omega_{it}, k_{it})$$

Again,  $f$  is indexed by  $t$ , implicitly allowing input prices (and demand conditions) to vary across time. Note the timing assumptions implicit in this formulation. First, the intermediate input at  $t$  is chosen as a function of  $\omega_{it}$ . This implies that the intermediate input is essentially chosen at the time production takes place. We describe this as a "perfectly variable" input. Secondly, note that  $l_{it}$  does not enter (5). This implies that labor is also a "perfectly variable" input. If  $l_{it}$  was chosen at some point in time before  $m_{it}$ , then  $l_{it}$  would impact the optimal choice of  $m_{it}$ .

Given this specification, LP proceed similarly to OP. Under the assumption that intermediate input demand (5) is monotonic in  $\omega_{it}$ <sup>2</sup>, we can invert:

$$(6) \quad \omega_{it} = f_t^{-1}(m_{it}, k_{it})$$

Substituting this into the production function gives

$$y_{it} = \beta_1 k_{it} + \beta_2 l_{it} + \beta_3 m_{it} + f_t^{-1}(m_{it}, k_{it}) + \epsilon_{it}$$

The first step of the LP estimation procedure is to estimate the above equation, as in OP treating  $f_t^{-1}$  non-parametrically. Again, only  $\beta_2$  is identified as  $k_{it}$  and  $m_{it}$  are collinear with the non-parametric term. One also obtains an estimate of the composite term, in this case  $\beta_1 k_{it} + \beta_3 m_{it} + f_t^{-1}(m_{it}, k_{it})$ , which we again denote  $\widehat{\Phi}_{it}$ .

The second stage of the LP procedure again proceeds as OP, the only difference being that there is one more parameter to estimate,  $\beta_3$ . LP use essentially the same moment as OP to identify the capital coefficient, i.e.

$$E[\xi_{it}(\beta_1, \beta_3)|k_{it}] = 0$$

where

$$\xi_{it}(\beta_1, \beta_3) = \omega_{it} - E[\omega_{it}|\omega_{it-1}] = (\widehat{\Phi}_{it} - \beta_1 k_{it} - \beta_3 m_{it}) - \widehat{\Psi}(\beta_1, \beta_3)$$

where  $\widehat{\Psi}(\beta_1, \beta_3)$  are predicted values from a non-parametric regression of  $(\widehat{\Phi}_{it} - \beta_1 k_{it} - \beta_3 m_{it})$  on  $(\widehat{\Phi}_{it-1} - \beta_1 k_{it-1} - \beta_3 m_{it-1})$ . They also add an additional moment to identify  $\beta_3$ . This is

$$E[\xi_{it}(\beta_1, \beta_3)|m_{it-1}] = 0$$

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<sup>2</sup>LP provide conditions on primitives such that this is the case.

Note that the innovation in  $\omega_{it}$ ,  $\xi_{it}$  is clearly *not* orthogonal to  $m_{it}$ . This is because  $\omega_{it}$  is observed at the time that  $m_{it}$  is chosen. On the other hand, according to the model,  $\xi_{it}$  should be uncorrelated with  $m_{it-1}$ . Note that this moment is similar to the standard "lagged levels instrumenting for differences" used in the dynamic panel literature (e.g. Arellano and Bover).

Note that both the OP and LP procedures rely on a number of key structural assumptions. While these assumptions are described in these papers (see also Griliches and Mairesse (1998)), we summarize them here. A first key assumption is the strict monotonicity assumption - for OP investment must be strictly monotonic in  $\omega_{it}$ , while for LP intermediate input demand must be strictly monotonic in  $\omega_{it}$ . Monotonicity is required for the non-parametric inversion because otherwise, one cannot perfectly invert out  $\omega_{it}$  and completely remove the endogeneity problem in (4).

A second key assumption is that  $\omega_{it}$  is the *only* unobservable entering the functions for investment or the intermediate input. This rules out, e.g. measurement error or optimization error in these variables, or a model in which exogenous productivity is more than single dimensional. Again, the reason for this assumption is that if either of these were the case, one would not be able to perfectly invert out  $\omega_{it}$ .

A third key set of assumptions of the models regard the timing of input choices. By this, we refer to the point in the  $\omega$  process at which inputs are chosen. First,  $k_{it}$  is assumed to have been decided exactly at (OP) or exactly at/prior to (LP) time period  $t - 1$ . Any later than this would violate the moment condition, as  $k_{it}$  would not be orthogonal to at least a component of the innovation in  $\omega_{it}$ . For OP, any earlier than this would make the inversion imperfect. Regarding labor, first, this input must have no dynamic implications. Otherwise,  $l_{it}$  would enter the respective control functions and prevent identification of the labor coefficient in the first stage. Second, for LP,  $l_{it}$  is assumed to be a perfectly variable input (in other words, chosen at the time  $\omega_{it}$  is observed). If labor was chosen earlier, then firms' choice of materials  $m_{it}$  would depend on labor and  $l_{it}$  would enter the control function, again preventing identification of the labor coefficient in the first stage.

### 3 Collinearity Issues

This paper argues that even if the above assumptions hold, there are potentially serious identification issues with these approaches (\*). Intuitively, the problem can be described as follows. The above methods require reasonably strict assumptions on the unobservables process behind the data, in particular that this unobservable process can be summarized by a scalar. The problem with a scalar unobservable process driving much of the variation in the data is that it can cause significant collinearity problems. In other words, choice variables move together, making any attempt to separate their effects meaningless.

More formally, consider the first stage regressions of the two approaches, respectively:

$$(7) \quad y_{it} = \beta_1 k_{it} + \beta_2 l_{it} + f_t^{-1}(i_{it}, k_{it}) + \epsilon_{it}$$

and

$$(8) \quad y_{it} = \beta_1 k_{it} + \beta_2 l_{it} + \beta_3 m_{it} + f_t^{-1}(m_{it}, k_{it}) + \epsilon_{it}$$

Recall that in the first stage, the main goal in both methods is to identify  $\beta_2$ , the coefficient on the labor input. What we now focus on is the question of whether  $\beta_2$  can be identified from these regressions. Since  $\epsilon_{it}$  is purely measurement error in output, the only real identification question here is whether  $l_{it}$  is collinear with the other terms in the respective regressions.

#### 3.1 Levinsohn and Petrin

First, consider the LP technique. Phrased slightly differently, our question is whether there is anything that moves  $l_{it}$  around independently of a non-parametric function of  $m_{it}$  and  $k_{it}$ . We consider three separate cases - in the first,  $l_{it}$  and  $m_{it}$  are decided simultaneously, in the second,  $l_{it}$  is decided upon before  $m_{it}$ ; in the third,  $l_{it}$  is decided upon after  $m_{it}$ .

First assume that  $l_{it}$  is decided at the same point in time as  $m_{it}$ . What determines  $l_{it}$ ? Just like there is an input demand function for  $m_{it}$ , there is an input demand function for  $l_{it}$ . This should clearly be a function of the current state, which includes  $\omega_{it}$  and  $k_{it}$ , i.e.

$$l_{it} = f_{2t}(\omega_{it}, k_{it})$$

Substituting in (6), we get:

$$l_{it} = f_{2t}(f_t^{-1}(m_{it}, k_{it}), k_{it}) = g_t(m_{it}, k_{it})$$

i.e.  $l_{it}$  is some function of  $m_{it}$  and  $k_{it}$ . If this is the case, (8) will not be identified -  $l_{it}$  will be collinear with the non-parametric function. Note that observing other variables, e.g. input prices  $p_l$  and  $p_m$  does not break the collinearity problem. These input prices will enter *both* input demands for  $m_{it}$  and  $l_{it}$  as they are both decided simultaneously. Generally, if  $l_{it}$  and  $m_{it}$  are determined simultaneously, they will be functions of the same variables, and thus  $\beta_2$  will not be identified - again,  $l_{it}$  will be collinear with the non-parametric function.

One theoretical possibility for identification in this case is if there is some random optimization error in firms' choices of  $l_{it}$ . Such optimization error will move  $l_{it}$  independently of the non-parametric function, identifying  $\beta_2$ .<sup>3</sup> However, note the strong assumptions that must accompany this assumption. First, the extent of identification is purely a function of the extent of this optimization error. Second, while one needs to assume there is enough optimization error in  $l_{it}$  to identify  $\beta_2$ , one simultaneously needs to assume exactly no optimization error in  $m_{it}$ . If there were optimization error in  $m_{it}$ , the inversion would not be valid.

Note that a related story, one where  $l_{it}$  is measured with error (certainly a believable story), does not solve the colinearity problem in LP. The problem here is the typical measurement error problem. In fact, one would expect the problem to be quite severe in this case, because all the "signal" in  $l_{it}$  is colinear with the non-parametric function, the only thing serving to identify  $\beta_2$  is the measurement error, and the estimate of  $\beta_2$  will converge in probability to zero.

Second, suppose that  $l_{it}$  is decided upon before  $m_{it}$ . Regardless of what  $\omega$  is at this point, or what expectations of future input prices are, in this case, firms' choices of the intermediate input  $m_{it}$  will now generally depend on  $l_{it}$ , i.e.:

$$m_{it} = f_t(\omega_{it}, k_{it}, l_{it})$$

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<sup>3</sup>Such optimization error was considered prevalent by some early writers. As Marschak and Andrews (1944) note: "In addition, not all entrepreneurs may have the same urge, or ability, or luck to choose the most profitable combinations of production factors." (p. 156)

In this case, (8) becomes:

$$(9) \quad y_{it} = \beta_1 k_{it} + \beta_2 l_{it} + \beta_3 m_{it} + f_{it}^{-1}(m_{it}, k_{it}, l_{it}) + \epsilon_{it}$$

and again,  $\beta_2$  is not identified, as a non-parametric function of  $l_{it}$  is clearly collinear with a linear function of  $l_{it}$ .

Third suppose  $l_{it}$  is decided upon after  $m_{it}$ . Critical here is what happens to  $\omega$  and other variables such as input prices between these two points of time. If neither changes between these points, it is as if  $l_{it}$  and  $m_{it}$  are chosen simultaneously - again,  $l_{it}$  and  $m_{it}$  will be functions of the same things and  $l_{it}$  will be collinear with the non-parametric term.

If  $\omega$  evolves in some way between the choice of  $m_{it}$  and the choice of  $l_{it}$ , the collinearity problem disappears, as  $l_{it}$  is a function of the innovation of  $\omega$  between the two points in time and thus varies independently of the non-parametric function. However, this story is not consistent with the basic assumptions of LP. Since  $\omega$  evolves *after*  $m_{it}$  is chosen, then the inversion of  $m_{it}$  will not pick up the correct  $\omega$  to control for endogeneity in the production function.<sup>4</sup>

Still considering the situation where material inputs  $m_{it}$  are chosen *prior* to labor inputs  $l_{it}$ , this leaves us with the case where  $\omega_{it}$  is constant between the two decisions, but other variables, such as the price of labor (or, e.g., demand shifters) vary. Intuitively, one might expect such variation to move  $l_{it}$  around independently of the non-parametric function. However, if this input price variation is constant across firms (varying across time), it is not helpful, as the non-parametric  $f_t^{-1}$  varies across time. Thus, anything that is constant across firms will not break the collinearity problem. What is needed is firm specific shocks to the price of  $l_{it}$  that occur between the  $m$  and  $l$  decisions. Such shocks would move  $l_{it}$  independently of the non-parametric function. Note, however, that these price shocks not only need to vary across firms, but also must have no persistence, otherwise, next period's  $m_{it+1}$  choice would depend on them. (\*) Recall also that other input prices (as well as the expectation of the price of labor at the time  $m_{it}$  is chosen (since this enters the  $m_{it}$  function)) one needs to assume *constant* across firms.

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<sup>4</sup>Note that the part of  $\omega_{it}$  that  $m_{it}$  does not pick up will be highly correlated with the variation in  $l_{it}$  independent of the non-parametric term (because it is the innovation in  $\omega_{it}$  that is generating the independent variation). Thus, one would expect serious endogeneity issues in such a regression and one shouldn't be tempted to suggest that in this story, using  $\omega_{it}$  as an imperfect proxy might eliminate "most" of the endogeneity problem.

To summarize, there appears to be only two potential stories that save the LP procedure from collinearity problems. The first is that there is a significant amount of optimization error in  $l_{it}$ , yet no optimization error in  $m_{it}$ . The second is that  $l_{it}$  is decided on after  $m_{it}$ , and that in between these two points in time,  $\omega_{it}$  is constant but there is an i.i.d., firm-specific shock to the price of labor. Again, this story seems particularly unattractive since all other input prices are assumed to be constant across firms. Note that, in practice, one probably would not observe this collinearity problem. It is very likely that estimation of (??) would produce estimates of  $\beta_2$ . Our point is that unless one believes one of the above two stories, the extent to which the  $\beta_2$  coefficient is identified is the extent to which the LP model is misspecified.<sup>5</sup>

## 3.2 Olley and Pakes

Now consider the OP model. Given the above results regarding LP, a reasonable question is whether the OP model also suffers from a collinearity problem. While there are also potential collinearity issues with OP, we argue that this collinearity can be broken under much more reasonable assumptions than in LP.

In OP, the question is whether  $l_{it}$  is collinear with  $f_t^{-1}(i_{it}, k_{it})$ . Again, if there is nothing else in the model,  $l_{it}$  is just a function of  $\omega_{it}$  and  $k_{it}$ , so the collinearity problem is again present. Thus to get identification, one needs a story where something moves  $l_{it}$  around. Three potential stories with strong assumptions are similar to those for LP. First and second, the stories of optimization error or measurement error in the choice of  $l_{it}$  are again a possibility, but the strong assumptions around this are again required. Third, if one assumes that  $i_{it}$  is chosen before  $l_{it}$ , (and that  $\omega$  is constant between these points in time), movement in the price of labor is again a possibility. For example, a firm-specific shock to the price of labor (or demand shock) between the two points in time would do the trick, though again this would need to be non-persistent. Again, this would need to occur despite the fact that other input prices, as well as the expectation of the price of labor at the point  $i_{it}$  is chosen have to be assumed constant across firms.

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<sup>5</sup>Analogously, one might regress  $l_{it}$  on  $k_{it}$  and  $m_{it}$  and not find a perfect fit. In the context, our point would be that according to the LP assumptions, there is no really believable story why one wouldn't get a perfect fit in such a regression.

A better story in the OP context is one where  $l_{it}$  is actually not a perfectly variable input, and is chosen at some point in time between periods  $t - 1$  and  $t$ . Denote this point in time as  $t - b$ , where  $0 < b < 1$ . Suppose that  $\omega$  evolves between the subperiods  $t - 1$ ,  $t - b$ , and  $t$  according to a first-order markov process, i.e.

$$p(\omega_{it}|I_{it-b}) = p(\omega_{it}|\omega_{it-b})$$

and

$$p(\omega_{it-b}|I_{it-1}) = p(\omega_{it-b}|\omega_{it-1})$$

In this case, labor input is not a function of  $\omega_{it}$ , but of  $\omega_{it-b}$ , i.e.

$$l_{it} = f_t(\omega_{it-b}, k_{it})$$

Since  $\omega_{it-b}$  cannot generally be written as a function of  $k_{it}$ , and  $i_{it}$ ,  $l_{it}$  will *not* generally be collinear with the non-parametric term in (4), allowing the equation to be identified. Note the intuition behind this - the fact that labor is set before production means that labor is determined by  $\omega_{it-b}$ . The movement of  $\omega$  between  $t - b$  and  $t$  is what breaks the collinearity problem between  $l_{it}$  and the non-parametric function. (\*) The maintained assumption that is required is that although  $l_{it}$  is not perfectly variable, it does not have dynamic implications. That is, labor is chosen at time  $t - b$ , and cannot be adjusted between time  $t - b$  and  $t$ , but its choice at time  $t$  does not affect its choice (or anything else) beyond time  $t$ . Specifically, its choice has no implications for time  $t + 1$  or  $t + 1 - b$ .

Recall also why this more reasonable story *does not work* in the context of the LP model. In the LP model, if  $l_{it}$  is chosen before  $m_{it}$ , then  $m_{it}$  will directly depend on  $l_{it}$ , making the first stage unidentified. In OP, even if  $l_{it}$  is chosen before  $i_{it}$ ,  $i_{it}$  does not depend on  $l_{it}$  (as long as one maintains the assumption that labor is a static choice variable). This is because  $i_{it}$ , unlike  $m_{it}$ , is not directly linked to period  $t$  outcomes, and thus  $l_{it}$  will not generally affect optimal choice of  $i_{it}$ . The fact that this type of story works for OP but does not work for LP is the reason that we describe the collinearity problem as being worse in the LP methodology.

## 4 Parametric Approaches to Levinsohn/Petrin?

The collinearity problem in LP is that in the first stage equation,

$$(10) \quad y_{it} = \beta_1 k_{it} + \beta_2 l_{it} + \beta_3 m_{it} + f_t^{-1}(m_{it}, k_{it}) + \epsilon_{it}$$

the non-parametric function  $f_t^{-1}(m_{it}, k_{it})$  will generally be collinear with  $l_{it}$  under the assumptions of the model. One approach to solving this collinearity problem might be to treat  $f_t^{-1}(m_{it}, k_{it})$  parametrically. Note that even though  $l_{it}$  might again just be a function of  $m_{it}$  and  $k_{it}$ , if it is a different function of  $m_{it}$  and  $k_{it}$  than  $f_t^{-1}$  is, this parametric version is potentially identified. While using a parametric version makes more assumptions than the non-parametric approach, one might be willing to make such assumptions with relatively uncomplicated inputs such as materials.

Unfortunately, this parametric approach does not work in general for some popular production functions. In the case of Cobb-Douglas, the first order condition for  $m_{it}$  (conditional on  $k_{it}$ ,  $l_{it}$ , and  $\omega_{it}$ ) is:

$$\beta_3 K_{it}^{-\beta_1} L_{it}^{\beta_2} M_{it}^{\beta_3-1} e^{\omega_{it}} = \frac{p_m}{p_y}$$

assuming firms are price takers in both input and output markets. Recall that capital letters represent levels (rather than logs) of the inputs. Inverting this out for  $\omega_{it}$  gives:

$$\begin{aligned} e^{\omega_{it}} &= \frac{1}{\beta_3} \frac{p_m}{p_y} K_{it}^{-\beta_1} L_{it}^{-\beta_2} M_{it}^{1-\beta_3} \\ \omega_{it} &= \ln\left(\frac{1}{\beta_3}\right) + \ln\left(\frac{p_m}{p_y}\right) - \beta_1 k_{it} - \beta_2 l_{it} + (1 - \beta_3) m_{it} \end{aligned}$$

and plugging this inversion into the production function results in:

$$(11) \quad y_{it} = \ln\left(\frac{1}{\beta_3}\right) + \ln\left(\frac{p_m}{p_y}\right) + m_{it} + \epsilon_{it}$$

The important thing here is that  $\beta_2$  has dropped out of the estimating equation, making a moment condition in  $\epsilon_{it}$  worthless for identifying  $\beta_2$ . As such, with a Cobb-Douglas production function, a parametric approach cannot generally be used as a first stage to identify  $\beta_2$ .

One gets a similar result with a production function that is Leontief in the material inputs. Consider, for example:

$$Y_{it} = \min \left[ \gamma_0 + \gamma_1 M_{it}, K_{it}^{\beta_1} L_{it}^{\beta_2} e^{\omega_{it}} \right] + \epsilon_{it}$$

With this production function, the first order condition for  $M_{it}$  satisfies

$$\gamma_0 + \gamma_1 M_{it} = K_{it}^{\beta_1} L_{it}^{\beta_2} e^{\omega_{it}}$$

as long as  $\gamma_1 p_y > p_m$ . At this optimum, note that:

$$(12) \quad y_{it} = \beta_1 k_{it} + \beta_2 l_{it} + \omega_{it} + \epsilon_{it}$$

which could form an estimating equation if not for endogeneity problems. Inverting out  $\omega_{it}$  results in:

$$e^{\omega_{it}} = \frac{\gamma_0 + \gamma_1 M_{it}}{K_{it}^{\beta_1} L_{it}^{\beta_2}}$$

$$\omega_{it} = \ln(\gamma_0 + \gamma_1 M_{it}) - \beta_1 k_{it} - \beta_2 l_{it}$$

and substituting into (12) results in

$$(13) \quad y_{it} = \ln(\gamma_0 + \gamma_1 M_{it}) + \epsilon_{it}$$

so again, as  $\beta_2$  has dropped out of the estimating equation, making this procedure worthless for identifying  $\beta_2$ .

In summary, even with parametric assumptions, there is an identification problem in the LP technique using intermediate inputs to control for unobserved factors of production. However, it is possible that as one moves away from Cobb-Douglas production functions (or Hicks neutral unobservables), a parametric approach might be identified (see Van Biesebroeck (2003) for a related example).

## 5 Alternative Procedure 1

This section outlines an alternative estimation procedure that avoids the collinearity problems discussed above. This procedure draws on aspects of both the OP and LP procedures and is able to use either the ‘investment as proxy’ idea of OP, *or* the ‘intermediate input as proxy’ idea of LP. The main difference between this new approach and OP and LP is that in the new approach, no coefficients will be estimated in the first stage of estimation. In contrast, all the input coefficients are estimated in the second stage. However, as we shall see, the first stage will still be important to net out the untransmitted error  $\epsilon_{it}$  from the production function. As they are straightforward extensions, we then show how our approach can treat labor as an input with dynamic implications. We lastly present a general framework under which one can think about identifying various input coefficient under various assumptions.

## 5.1 Non-Dynamic Labor

First we consider the case where labor has no dynamic implications. We consider the following value added production function (net of, e.g., materials),

$$(14) \quad y_{it} = \beta_l l_{it} + \beta_k k_{it} + \omega_{it} + \epsilon_{it}$$

but are techniques are equally applicable to the gross output production functions (e.g.  $y_{it} = \beta_l l_{it} + \beta_k k_{it} + \beta_m m_{it} + \omega_{it} + \epsilon_{it}$ ) examined above.

Again following LP, we use the following form of the intermediate input function:

$$(15) \quad m_{it} = f_t(\omega_{it}, k_{it})$$

which is again assumed to be monotonic so that (??) can be inverted to get:

$$(16) \quad \omega_{it} = f_t^{-1}(m_{it}, k_{it})$$

Following the collinearity discussion of the previous section, we note that  $l$  will typically also be a function of the same state variables, and so we get, as before:

$$(17) \quad l_{it} = g_t(\omega_{it}, k_{it}) = g_t(f_t^{-1}(m_{it}, k_{it}), k_{it}) = h_t(m_{it}, k_{it})$$

As previously noted, this resulted in a collinearity problem that could not be easily resolved, particularly within the LP framework. However, as will be clear shortly, the collinearity problem is not invincible in this case. Substituting in for  $\omega_{it}$  in equation (14) and given the form of  $l_{it}$  in (17), we get the following expression for the production function:

$$(18) \quad y_{it} = \phi_t(m_{it}, k_{it}) + \epsilon_{it}$$

In this expression,  $\phi_t$  combines all the production function terms, including the labor one. While  $\beta_1$  is not identifiable from this equation, the  $\phi$  function can be non-parametrically estimated in the same way that it is estimated in the first stage of either the OP or the LP procedures. As we shall see, the reason for doing this is to identify and remove the noise term,  $\epsilon_{it}$ , from the dependent variable. However, with no coefficients obtained in the first stage, we still need to identify  $\beta_l$  and  $\beta_k$ . This now requires two independent moment conditions for identification in the second stage (in contrast, both

OP and LP (in the value added case) only require one second stage moment condition).

As in OP and LP, we assume that the productivity term follows a first-order Markov process

$$\omega_{it} = E[\omega_{it}|\omega_{it-1}] + \xi_{it}$$

Given the OP/LP timing assumption on  $k_{it}$ , this leads to the single moment condition used by both OP and LP, namely that:

$$(19) \quad E[\xi_{it}|k_{it}] = 0$$

Constructing the empirical analogue of this moment again now uses the expression:

$$\xi_{it}(\beta_k, \beta_l) = \omega_{it}(\beta_k, \beta_l) - E[\omega_{it}|\omega_{it-1}; \beta_k, \beta_l] = (\widehat{\phi}_{it} - \beta_k k_{it} - \beta_l l_{it}) - \widehat{\psi}(\beta_k, \beta_l, \widehat{\phi}_{it-1}, k_{it-1}, l_{it-1})$$

As in OP/LP, values of  $\widehat{\phi}_{it}$  are obtained in the first stage of estimation (which necessitated our first stage to net out  $\epsilon_{it}$ ). However, now constructing both  $\omega_{it}(\beta_k, \beta_l)$  and  $E[\omega_{it}|\omega_{it-1}; \beta_k, \beta_l]$  requires subtracting both  $\beta_k k_{it}$  and  $\beta_l l_{it}$  from  $\widehat{\phi}_{it}$ . Once again, the  $\widehat{\psi}$  values are the predicted values from the nonparametric regression of  $\widehat{\omega}_{it}$  on  $\widehat{\omega}_{it-1}$ , which in this case means the regression of  $(\widehat{\phi}_{it} - \beta_k k_{it} - \beta_l l_{it})$  on  $(\widehat{\phi}_{it-1} - \beta_k k_{it-1} - \beta_l l_{it-1})$ .

For our second needed moment condition we utilize the fact that under the assumptions of the model, *lagged* labor should be uncorrelated with the surprise in productivity, i.e.

$$(20) \quad E[\xi_{it}(\beta_k, \beta_l)|l_{it-1}] = 0$$

This is because  $l_{it-1}$  is in the firm's information set at  $t - 1$  and thus must be uncorrelated with  $\xi_{it}$ . In summary, equations (19) and (20) are the two moment conditions used to identify the two coefficients,  $\beta_k$  and  $\beta_l$  in our model.

A few notes are in order here. First, note that there is nothing essential about using the intermediate input as the proxy in the above procedure. Using a monotonicity assumption on investment, instead of intermediate input use, and replacing each occurrence of an  $m$  in the above procedure with an  $i$  for investment would also work.<sup>6,7</sup> Second, the moment condition we use to

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<sup>6</sup>As before, if investment is used, then we would need to assume that  $k_{it}$  is determined exactly at time  $t - 1$  (so that it proxies  $\omega_{it-1}$  exactly), whereas with the intermediate input proxy, we can assume that  $k_{it}$  is determined at time  $t - 1$  or earlier.

<sup>7</sup>As noted above, this approach also works using gross output rather than value-added

identify the labor coefficient is very similar to the one used to identify the intermediate input coefficient in LP's gross output production function, i.e.  $E[\xi_{it}|m_{it-1}] = 0$ . In addition, a moment condition exactly of the form (20) is also used by both LP and OP as an overidentifying restriction of the model for the second stage procedure. However, there is a fundamental difference between what we are doing and what OP/LP do - in OP/LP, the labor coefficient is estimated in the first stage *without* using any of the information from (20). In our procedure we only use the information in (20). Given the possible collinearity problems with first stage identification described above, we prefer our method of identification.

Third, note that (18) is derived under the assumption that  $l_{it}$  is a function of the same state variables as is materials (i.e. labor is generated according to (17)). While in the above, we argue that it is hard to believe that there is enough optimization error in  $l_{it}$  to generate independent variation, it is true that any optimization error in  $l_{it}$  would invalidate this assumption. A more flexible model allowing a linear labor term in (18), i.e.

$$(21) \quad y_{it} = \theta l_{it} + \phi_t(m_{it}, k_{it}) + \epsilon_{it}$$

allows for less than perfect collinearity. In this situation, we would generally prefer, especially when using  $m_{it}$  as a proxy, not to interpret the estimated parameter  $\theta$  as anything meaningful. This is identical to the first stage in LP and thus subject to the criticisms made above. We suspect that this is more likely to be specification error in  $\phi$  than optimization error in  $l$  or i.i.d. price shocks.

## 5.2 Dynamic Labor

The above formulation, as does OP/LP, treats labor as a static variable. In other words, firms' choices of labor in period  $t$  only affect period  $t$  profits and

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as the output measure (as in the LP procedure). In this case, all three coefficients ( $\beta_k, \beta_l$ , and  $\beta_m$ ) need to be estimated in the second stage. Appropriate moments in this case would be  $E[\xi_{it}(\beta_k, \beta_l, \beta_m)|k_{it}, l_{it-1}, m_{it-1}] = 0$ . We do, however, need to verify that these moment conditions are not linearly dependent. Importantly, while the first part of this paper suggests that the variables ( $k_{it}, l_{it-1}, m_{it-1}$ ) may be written as strict functions of each other, these functions will generally not be linear. As such, the above moment conditions will generally not be linearly dependent and provide sufficient identification to identify all three coefficients.

not the future. Our procedure can easily allow one to relax this assumption. Suppose labor has such dynamic implications. This could arise from, e.g., hiring or firing costs. Continue to make the LP assumption that labor and materials are perfectly variable inputs that are chosen at production time. Given labor is dynamic, it is now part of the state space. Specifically, firms choices of current labor and materials will depend on last period's labor choice, i.e.

$$(22) \quad m_{it} = f_t(\omega_{it}, k_{it}, l_{it-1})$$

$$(23) \quad l_{it} = g_t(\omega_{it}, k_{it}, l_{it-1})$$

Following the above, this simply generates a first stage of the form

$$y_{it} = \phi_t(m_{it}, k_{it}, l_{it-1}) + \epsilon_{it}$$

with the additional  $l_{it-1}$  variable. As in the above, no coefficients are identified in this first stage. Coefficients can be identified in the second stage by the same moments as in the last section, i.e.

$$(24) \quad E[\xi_{it}(\beta_k, \beta_l) | l_{it-1}, k_{it}] = 0$$

Allowing labor to have dynamic effects in the OP framework is very similar, although it might be more natural in this case allow the proxy variable, investment, to depend on  $l_{it}$  rather than  $l_{it-1}$ , i.e.

$$(25) \quad i_{it} = f_t(\omega_{it}, k_{it}, l_{it})$$

Substituting in generates a first stage of

$$(26) \quad y_{it} = \phi_t(i_{it}, k_{it}, l_{it}) + \epsilon_{it}$$

and estimation can proceed using the same second stage as above. Note that as long as  $l_{it} = g_t(\omega_{it}, k_{it}, l_{it-1})$ , this should be identical to allowing the investment decision to depend on  $(\omega_{it}, k_{it}, l_{it-1})$ .

One important point is that in both these cases, the dimension of our first stage non-parametric function has increased by one. As such, one needs to be even more careful about the caveats of non-parametric estimation, e.g. overfitting.

### 5.3 Non-Variable Labor

Recall that the standard LP procedure assumes that labor and materials are perfectly variable inputs and determined simultaneously (in contrast, note that OP does not rely on this assumption). While our procedure cannot relax the assumption that  $m_{it}$  is perfectly variable (because then  $m_{it}$  will typically not "invert out"  $\omega_{it}$ ), we can relax this assumption on labor. Suppose that at some point  $t-b$  between  $t-1$  and  $t$ , labor is chosen, possibly as a function of some intermediate value of  $\omega$ , i.e.

$$l_{it} = g_t(\omega_{it-b}, k_{it})$$

Then at  $t$ , the perfectly variable  $m_{it}$  is chosen. This is likely to depend on what was just chosen for  $l_{it}$ , i.e.

$$(27) \quad m_{it} = f_t(\omega_{it}, k_{it}, l_{it})$$

While the first stage of the standard LP procedure will clearly not work in this case, our alternative procedure does. Our first stage is

$$y_{it} = \phi_t(m_{it}, k_{it}, l_{it}) + \epsilon_{it}$$

and identification of the coefficients in the second stage follow from the moments

$$(28) \quad E[\xi_{it}(\beta_k, \beta_l) | l_{it-1}, k_{it}] = 0$$

Note that this approach is also consistent with labor having dynamic implications. In that case, labor will generally be set according to  $l_{it} = g_t(\omega_{it-b}, k_{it}, l_{it-1})$ , but given that material input choice only affect current profits, equation (27) still holds and one ends up with the same first and second stages. This also increases the dimension of the non-parametric function relative to the basic model.

### 5.4 Relation to Dynamic Panel Models

## 6 Alternative Procedure 2

This section examines an alternative procedure to estimate production function coefficients. While it does break the potential collinearity problems of

OP/LP, it does rely on some additional assumptions, specifically an additional monotonicity assumption and some independence assumptions on the innovations in  $\omega_{it}$ . It is also a bit more complicated than the procedure we suggest above. On the other hand, this procedure does allow one to learn something about the timing of input choice. In particular, it can help us understand the actual timing of input choice, e.g. whether labor is more of a flexible or

The intuition behind identification in this second approach follows directly from the intuition of identification of the coefficient on capital in OP (and LP). We make heavy use of the fact that if an input is determined prior to production, the *innovation* in productivity *between* the time of the input choice and the time of production should be orthogonal to that input choice. Moreformally, if  $\omega_i$  is the productivity level of the firm at the time input  $i$  is chosen, and  $\omega_p$  is the productivity level at the time of production, then:

$$(\omega_p - E[\omega_p|\omega_i]) \perp i$$

This type of moment identifies the capital coefficient in OP and LP. Our approach simply extends this intuition to identification of parameters on labor inputs, combining this with non-parametrics to "invert out" values of the productivity shock at various decision times.

Consider a production model with 3 inputs, capital, labor, and an intermediate input, e.g. materials. We make the following timing assumptions regarding when  $k$ ,  $l$ , and  $m$  are chosen. Suppose between periods  $t - 1$  and  $t$ , the following occurs, where  $0 < b < 1$ :

Time	Action
$t - 1$	$\omega_{it-1}$ is observed, $m_{it-1}$ is chosen, $k_{it}$ is chosen, period $t - 1$ production occurs
$t - b$	$\omega_{it-b}$ is observed, $l_{it}$ is chosen
$t$	$\omega_{it}$ is observed, $m_{it}$ is chosen, $k_{it+1}$ is chosen, period $t$ production occurs

Like OP/LP, we assume that  $k_{it}$  is determined at time  $t - 1$ . Actually, like LP (but not OP), we only really need to assume that  $k_{it}$  is determined at either  $t - 1$  or earlier. For the more variable inputs, we assume that  $l_{it}$  is chosen at some time between  $t - 1$  and  $t$ , and that  $m_{it}$  is perfectly flexible and chosen at time  $t$ .

Note that we assume  $\omega$  evolves between  $t - 1$ ,  $t - t_b$ , and  $t$ . As in our "story" behind OP, this movement is needed to alleviate possible collinearity

problems between labor and other inputs. We assume that  $\omega$  evolves as a first-order markov process between these stages, i.e.:

$$(29) \quad \begin{aligned} \omega_{it-b} &= g_1(\omega_{it-1}, \eta_{it}^b) \\ \omega_{it} &= g_2(\omega_{it-1}, \eta_{it}) \end{aligned}$$

where the  $\eta$ 's are independent of the  $\omega$ 's (as well as all other variables that are chosen before their realizations). Note that this is a slightly stronger assumption than that of OP and LP, which assume only a first-order markov process. On the other hand, the fact that the  $g$ 's are arbitrary functions allows some forms of heteroskedasticity. While our "staggered" input choice process might initially seem somewhat *ad-hoc*, we feel that it does capture some interesting aspects of reality.<sup>8</sup>

Given the above timing assumptions and assuming that labor is a static input, a firm's choice of labor will be a function of  $\omega_{it-b}$ , i.e.

$$(30) \quad l_{it} = f_{1t}(\omega_{it-b}, k_{it})$$

Since the firm's choice of labor in a given period is made before its choice of materials, the labor term must be taken into account when choosing the level of materials, i.e.

$$(31) \quad m_{it} = f_{2t}(\omega_{it}, k_{it}, l_{it})$$

Once again, we will assume monotonicity of this equation in  $\omega_{it}$ , allowing us to invert this function and obtain:

$$\omega_{it} = f_{2t}^{-1}(m_{it}, k_{it}, l_{it})$$

This term can be substituted into the production function from (14) to get:

$$y_{it} = \beta_l l_{it} + \beta_k k_{it} + f_{2t}^{-1}(m_{it}, k_{it}, l_{it}) + \epsilon_{it}$$

and collecting terms results in the first stage equation:

$$(32) \quad y_{it} = \phi(m_{it}, k_{it}, l_{it}) + \epsilon_{it}$$

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<sup>8</sup>Though this is clearly a stylized model of what is likely a more continuous decision process.

This is exactly the same first stage as section 5.3, and the  $\phi$  function can be estimated in the usual way. Similarly, we can construct the same moment condition for capital:

$$(33) \quad E[\xi_{it}(\beta_k, \beta_l)|k_{it}] = 0$$

where  $\xi_{it} = \omega_{it} - E[\omega_{it}|\omega_{it-1}]$ , and  $\xi_{it}(\beta_k, \beta_l)$  can be constructed in the usual way, i.e. by non-parametrically regressing  $(\omega_{it}(\beta_k, \beta_l) = \widehat{\phi}(m_{it}, k_{it}, l_{it}) - \beta_l l_{it} - \beta_k k_{it})$  on  $(\omega_{it-1}(\beta_k, \beta_l) = \widehat{\phi}(m_{it-1}, k_{it-1}, l_{it-1}) - \beta_l l_{it-1} - \beta_k k_{it-1})$ .

What differs between this and the above procedures is the moment condition intended to identify the labor coefficient. Define  $\xi_{it}^b$  as the unexpected innovation in  $\omega$  between time  $t - b$  and  $t$ , i.e.

$$\xi_{it}^b = \omega_{it} - E[\omega_{it}|\omega_{it-b}]$$

Given that labor is chosen at  $t - b$ , it should be orthogonal to this innovation

$$(34) \quad E[\xi_{it}^b|l_{it}] = 0$$

This is the moment condition we will use - what remains to be shown is how we can construct this moment given a value of the parameter vector. To do this, first note that the first stage estimates of (32) allow us to compute, conditional on the parameters,  $\omega_{it}$  for all  $t$ . Call these terms  $\omega_{it}(\beta_k, \beta_l)$ . Now consider the firm's labor demand function (30). Substituting in (29) results in

$$\begin{aligned} l_{it} &= f_{1t}(g_1(\omega_{it-1}, \eta_{it}^b), k_{it}) \\ &= \widetilde{f}_{1t}(\omega_{it-1}(\beta_k, \beta_l), \eta_{it}^b, k_{it}) \end{aligned}$$

Note that conditional on  $(\beta_k, \beta_l)$ , the only unobservable in this equation is  $\eta_{it}^b$ . Thus, assuming that the equation is strictly monotonic in  $\eta_{it}^b$ , one can use the methods of Matzkin (1999) to non-parametrically invert out  $\eta_{it}^b$  up to a normalization. Call this function  $\tau(\eta_{it}^b; \beta_k, \beta_l)$ . Again, the dependence on  $\beta_k$  and  $\beta_l$  comes from the fact that the  $\omega_{it}$  are determined conditional on  $\beta_k$  and  $\beta_l$ . This non-parametric inversion relies on the assumption that  $\eta_{it}^b$  is independent of  $\omega_{it-1}$  and  $k_{it}$ . The basic intuition is that for a given  $\omega_{it-1}$  and  $k_{it}$ , one can form a distribution of  $l_{it}$ .  $\tau(\eta_{it}^b; \beta_k, \beta_l)$  for a given  $i$  is simply the quantile of  $l_{it}$  in that distribution.

Next, note that since  $\omega_{it}$  is a function of  $\eta_{it}^b$  and  $\omega_{it-1}$ , we can also write it as a function of  $\tau(\eta_{it}^b; \beta_k, \beta_l)$  and  $\omega_{it-1}$ , i.e.

$$\begin{aligned}\omega_{it-b}(\beta_k, \beta_l) &= g_1(\omega_{it-1}(\beta_k, \beta_l), \eta_{it}^b) \\ &= \tilde{g}_1(\omega_{it-1}(\beta_k, \beta_l), \tau(\eta_{it}^b; \beta_1, \beta_2))\end{aligned}$$

As a result, to construct  $\xi_{it}^b = \omega_{it} - E[\omega_{it}|\omega_{it-b}]$ , we can form the necessary conditional expectation by non-parametrically regressing  $\omega_{it}(\beta_k, \beta_l)$  on  $\omega_{it-1}(\beta_k, \beta_l)$  and  $\tau(\eta_{it}^b; \beta_k, \beta_l)$  (as an alternative to non-parametrically regressing  $\omega_{it}(\beta_k, \beta_l)$  on  $\omega_{it-b}(\beta_k, \beta_l)$ ). Denoting the residual from this regression by  $\xi_{it}^b(\beta_k, \beta_l)$ , we can form the moment

$$(35) \quad E[\xi_{it}^b(\beta_k, \beta_l)|l_{it}] = 0$$

to be used for estimation. Note that this procedure can easily be adjusted to allow for labor to have dynamic implications. One simply needs to include  $l_{it-1}$  in both the material and labor demand functions.

## 7 Empirical Example

See attached tables for some preliminary results.

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## Apr-16-2005 Summary - Value-Added Production Function

**Industry 381**

	Constant	Capital Coeff	Unskilled Labor	Skilled Labor	# of Obs	Sum of Coefs
OLS - Full Sample	4.52	0.20	0.55	0.60	1569	1.35
Our Method - KE	4.97	0.27	0.26	0.51		1.04
Our Method - KM	4.81	0.29	0.29	0.48		1.06
Our Method - KEL	4.91	0.18	0.47	0.62		1.26
Our Method - KML	4.94	0.17	0.47	0.64		1.28
LP - Materials	4.52	0.20	0.39	0.40		1.00
LP - Electricity	3.99	0.33	0.43	0.48		1.24
OLS - Sample Dropping Investment Zeros	5.42	0.20	0.33	0.66	432	1.19
Our Method - KI	5.70	0.34	0.11	0.32		0.77
Our Method - KIL	6.13	0.15	0.23	0.70		1.08
OP - Investment	5.78	0.20	0.26	0.61		1.06

**Industry 331**

	Constant	Capital Coeff	Unskilled Labor	Skilled Labor	# of Obs	Sum of Coefs
OLS - Full Sample	3.93	0.23	0.56	0.56	1291	1.35
Our Method - KE	4.45	0.26	0.33	0.48		1.07
Our Method - KM	4.36	0.30	0.18	0.64		1.12
Our Method - KEL	4.27	0.19	0.50	0.66		1.36
Our Method - KML	4.43	0.16	0.51	0.70		1.37
LP - Materials	3.93	0.23	0.41	0.28		0.92
LP - Electricity	3.97	0.30	0.43	0.39		1.12
OLS - Sample Dropping Investment Zeros	3.94	0.29	0.49	0.51	249	1.29
Our Method - KI	3.84	0.47	0.16	0.28		0.90
Our Method - KIL	4.56	0.25	0.33	0.66		1.24 0.00
OP - Investment	3.82	0.29	0.58	0.41		1.27

**Industry 321**

	Constant	Capital Coeff	Unskilled Labor	Skilled Labor	# of Obs	Sum of Coefs
OLS - Full Sample	4.59	0.25	0.42	0.53	1566	1.19
Our Method - KE	4.46	0.34	0.40	0.20		0.93
Our Method - KM	4.25	0.36	0.39	0.19		0.95
Our Method - KEL	4.75	0.21	0.48	0.49		1.18
Our Method - KML	4.87	0.20	0.48	0.49		1.17
LP - Materials	4.59	0.25	0.31	0.43		0.99
LP - Electricity	4.57	0.27	0.37	0.50		1.15
OLS - Sample Dropping Investment Zeros	5.39	0.21	0.32	0.53	395	1.07
Our Method - KI	4.34	0.52	0.14	0.03		0.69
Our Method - KIL	5.80	0.16	0.42	0.43		1.01
OP - Investment	5.45	0.22	0.26	0.55		1.04

**Industry 311**

	Constant	Capital Coeff	Unskilled Labor	Skilled Labor	# of Obs	Sum of Coefs
OLS - Full Sample	3.62	0.36	0.46	0.50	5372	1.31
Our Method - KE	4.32	0.36	0.05	0.72		1.13
Our Method - KM	4.18	0.32	0.34	0.52		1.18
Our Method - KEL	4.54	0.25	0.29	0.78		1.32
Our Method - KML	4.51	0.24	0.33	0.80		1.36
LP - Materials	3.62	0.36	0.28	0.24		0.88
LP - Electricity	2.54	0.56	0.37	0.23		1.16
OLS - Sample Dropping Investment Zeros	3.47	0.46	0.26	0.45	1333	1.18
Our Method - KI	3.41	0.55	0.13	0.25		0.93
Our Method - KIL	3.73	0.45	0.20	0.44		1.10
OP - Investment	3.32	0.51	0.21	0.40		1.12