

## Tatjana Kleineberg

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**Citizenship:** German, US Permanent Resident

**Fields of Concentration:**

Macroeconomics, Development Economics, Urban Economics

**Desired Teaching:**

Macroeconomics, Development Economics

**Comprehensive Examinations Completed:**

2015 (Oral): Macroeconomics (*with distinction*) and Development Economics

2014 (Written): Macroeconomics and Microeconomics

**Dissertation Title:** *Policy and Economic Opportunity: A structural general equilibrium analysis of persistent effects of childhood locations and cultural norms*

**Committee:**

Professor Giuseppe Moscarini (Chair)

Professor Samuel Kortum

Professor Michael Peters

Professor Fabrizio Zilibotti

**Expected Completion Date:** May 2019

**Education and Degrees:**

Ph.D., Economics, Yale University, expected 2019

Visiting Graduate Student, Harvard University, 2017-2018

M.Phil., Economics, Yale University, 2016

M.A., Economics, Yale University, 2015

B.A., Political and Social Sciences, Institut d'Etudes Politiques Paris (Sciences Po Paris),  
*summa cum laude (top 2%)*, 2008-2011

Undergraduate Exchange Student, Harvard University, 2010-2011

B.S., Economics, Université de Nancy II, 2009-2011

**Fellowships, Honors and Awards:**

Sasakawa Young Leaders Fellow (Sylff), award received three times, 2015-2018  
Carl Arvid Anderson Prize Fellowship, 2016-2017  
Yale Graduate Fellowship, 2013-2019  
Yale Economic Growth Center Fellowship, 2013-2018  
Scholarship German Academic Exchange Service (DAAD), 2011 (declined)

**Teaching Experience at Yale University:**

Intermediate Macroeconomics, Teaching Assistant to Prof. William Nordhaus, Spring 2016  
Graduate Macroeconomics (1<sup>st</sup> Year PhD), Teaching Assistant to Profs. Michael Peters and Tony Smith, Fall 2015  
Debates in Macroeconomics, Teaching Assistant to Profs. Stephen Roach and Aleh Tsyvinski, Fall 2014  
Supervisor and lecturer at Scarf Research Program for Yale Undergraduates, Summer 2016

**Research and Work Experience:**

*The World Bank*, Development Research Group, Macroeconomics and Growth, Research Assistant for Prof. Aart Kraay 2012-2013  
*Harvard University*, Research Assistant for Prof. Marc Melitz, Spring 2013  
*Oliver Wyman*, Management and Strategy Consultant at Boston Office, 2011-2012  
*Harvard University* and *NBER*, Research Assistant for Prof. Robert Barro, Spring 2011  
*Institute of the German Economy (Institut der Deutschen Wirtschaft)*, Intern, Summer 2010  
*German Political Foundation (Hanns-Seidel Stiftung)*, Intern in Togo / Ghana, Summer 2009

**Refereed Publications:**

“Growth Still Is Good for the Poor,” with David Dollar and Aart Kraay, *European Economic Review* 81, pp. 68-85, 2016.  
“Growth, Inequality, and Social Welfare: Cross-Country Evidence,” with David Dollar and Aart Kraay, *Economic Policy*, pp. 335-377, 2015.

**Working Papers:**

“Can We Save the American Dream? A Dynamic General Equilibrium Analysis of the Effects of School Financing on Local Opportunities,” with Fabian Eckert. *Job Market Paper*

**Work in Progress:**

“Dharma in General Equilibrium: Caste and Occupational Choice in India,” with Guilhem Cassan and Daniel Keniston.  
“Benchmarking Global Optimizers,” with Antoine Arnaud and Fatih Guvenen.

**Media Contributions:**

“A Measured Approach to Ending Poverty and Boosting Shared Prosperity: Concepts, Data, and the Twin Goals,” Policy Research Report, World Bank, 2015.

“Growth, Inequality, and Social Welfare,” with D. Dollar and A. Kraay, VoxEU.org, 2014

“Growth Still Is Good for the Poor,” with D. Dollar and A. Kraay, VoxEU.org, 2013.

“World Energy Trilemma: Time to get real - the case for sustainable energy policy,” with World Energy Council and Oliver Wyman, 2012.

**Referee Service:**

*Quarterly Journal of Economics, Swiss Journal of Economics and Statistics, World Bank Economic Review*

**Languages:**

Fluent in German (native), English, French, and Spanish.

**References:**

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**Dissertation Abstract**

My dissertation empirically examines how childhood locations and deeply embedded cultural norms shape individuals’ economic choices and how this affects inequality and aggregate productivity.

**Chapter 1: “Can We Save the American Dream? A Dynamic General Equilibrium Analysis of the Effects of School Financing on Local Opportunities,” with Fabian Eckert. [Job Market Paper]**

Neighborhoods in the US differ substantially in the educational and economic opportunities that they offer to children who grow up in them. Therefore, the success of policies aimed at increasing equality and social mobility crucially depends on the policies’ effects on specific regions. Analyzing regional effects is challenging because households adjust their education and residential choices, which further affect local wages, rents, and the quality of local education

environments. To account for these interactions and evaluate the long-run effects of education policies, this paper estimates a spatial equilibrium model that incorporates a realistic geography, moving costs across labor markets, and human capital accumulation that is determined by childhood location and parental background. Workers differ in skill that is acquired through education choices. Parents are altruistic and their residential and education choices are inherently dynamic, due to the accumulation and intergenerational transmission of human capital, so that the model has a dynastic structure.

The model generates persistent effects of children's neighborhoods on adult outcomes through two channels. First, labor market access is local, due to mobility frictions and differences in production technologies. Second, education environments differ across neighborhoods, due to an exogenous residual component and endogenous local school funding. Local school financing is one important mechanism that can generate unequal opportunities across neighborhoods, as richer communities provide more resources and thus better schools for their children.

We estimate the model with a range of Census datasets. Using observed residential choices, we estimate how much each demographic group values different regional characteristics. Altruism is identified by the extent to which parents sort more than non-parents into neighborhoods with better opportunities for children. We then use our parameter estimates, data on endogenous outcomes, and equilibrium conditions to back out structural residuals that correspond to latent regional characteristics, including productivity, housing supply, amenities, and the exogenous component of education environments.

Counterfactual analysis indicates that a Federal program that equalized school funding across all students would have only moderate effects on aggregate education outcomes and intergenerational mobility when allowing for price adjustments and resorting of households. The share of children who go to college would increase by 0.9 percentage points (pp.) for low skill families and decrease by 0.2 pp. for high skill families. The predicted effects are larger (resp. 2.8 pp. increase and 0.2 pp. decrease) in partial equilibrium, where prices and households' locations are fixed. Our results emphasize the importance of accounting for changes in prices and residential choices when analyzing long-run effects of education policies.

**Chapter 2: “Dharma in General Equilibrium: Caste and Occupational Choice in India,”**  
with Guilhem Cassan and Daniel Keniston.

Occupation is more than a source of income and can be a crucial part of workers' identity. This study examines how non-pecuniary aspects of occupational choice affect occupational distributions, inequality, and growth in a setting where work and identity are particularly intertwined: the Indian caste system. The caste system establishes a social hierarchy and links each caste with a traditional occupation. We document these links in a new individual-level dataset that combines information on modern castes, occupations, and wages with historical evidence of subcastes' traditional occupations. With this data, we find significant evidence that caste members are greatly overrepresented in their traditional occupations. Workers employed in their traditional occupations have lower wages relative to other members of their caste but earn more than non-traditional castes in the same occupation. To quantify the effects of caste-level distortions, we develop a structural general equilibrium Roy model of occupational choice incorporating caste affiliation, parental occupation, general ability, and occupation-specific

talent. Wages in each occupation are endogenous and respond to changes in occupational choices. We estimate the model using maximum likelihood and evaluate counterfactuals removing caste-level distortions to quantify their effects on occupational distributions, productivity, and inequality, all at the aggregate and caste level.

**Chapter 3: “Benchmarking Global Optimizers,”** with Antoine Arnoud and Fatih Guvenen.

We benchmark seven global and three local algorithms by comparing their performance and speed in optimizing difficult objective functions. We apply the algorithms to optimize a small suite of multidimensional test functions that are commonly used to benchmark algorithms in computational mathematics. To understand optimizers' performance in applications that are common to economics, we apply the same optimizers to maximize the objective function of a GMM estimation problem, which targets 297 moments and estimates 7 parameters. Our results show that the reliability and speed of all algorithms vary substantially depending on the dimensionality and characteristics of the problem that is optimized. Experimenting with different algorithms can therefore be very helpful. We find that StoGo and Tiki-Taka Algorithm (Tiktak) are most reliable and computationally efficient in the optimization of test functions. For the economic estimation, the most reliable and efficient algorithms are Multi-Level Single-Linkage and Tiktak.