Summer Analyst

CORNERSTONE RESEARCH

Cornerstone Research is a consulting firm specializing in the analysis of complex financial, economic, accounting, and marketing issues. In recent years, Cornerstone Research has become one of the nation’s leading finance and economics consulting firms with more than 700 full-time staff members across eight offices.

We attribute our success to a unique combination of resources: a creative and energetic staff, cutting-edge research, and our network of academic and industry experts. Our consultants employ innovative problem solving approaches and achieve unparalleled analytic depth.

Cornerstone Research has consulted on a wide variety of projects involving numerous industries. Our clients include major securities firms, top consulting and other professional service firms, leading pharmaceutical companies, major participants in energy markets, over one hundred Internet and other high-technology firms, and large telecommunications providers. These companies often have a large percentage of their net worth at stake when they seek our services. As such, our projects receive focused attention from chief executive officers and boards of directors of our clients.

Our diverse experience allows us to provide clients with a unique breadth of perspective and expertise. For example, in securities projects we analyze stock prices, derivatives and debt instruments. We assess high-profile mergers and acquisitions, insider trading allegations and share repurchase transactions. In antitrust and intellectual property cases we look at industry structure, the nature of purchase decisions, and the commercial value of innovation and technology. The types of projects that Cornerstone Research works on, along with sample headlines, include:

- Securities: Jury Rejects $20 Billion Claim in JDSU Trial
- Antitrust: Federal Court Dismisses Suit Seeking to Block InBev’s Acquisition of Anheuser-Busch
- Energy: Court Rejects Plaintiffs’ Claim of Predatory Injury from Below-Cost Sales
SUMMER ANALYST ROLE

To provide an introduction to the analyst position at Cornerstone Research, the summer analyst role closely mirrors that of the full-time position. Summer analysts work in case teams that range in size but typically include a faculty expert, senior consultants and analysts. Within a case team, the summer analyst makes important contributions during all phases of a project – from developing case strategy, to conducting analyses, to preparing experts for testimony. Case work has both quantitative and qualitative elements, involving such key responsibilities as conducting financial and economic modeling, examining market and industry behavior and presenting findings to colleagues and clients.

SUMMER ANALYST DEVELOPMENT

Cornerstone Research believes that strong skills develop best through practical experience. We begin with a brief version of our full-time analyst training program to introduce the summer analyst to sophisticated analytical and statistical techniques used throughout our practice. Following training, summer analysts join case teams where they have immediate impact while continuing to learn new skills. Analysts gain tremendous learning and development opportunities by working closely with faculty, clients and senior consultants.

Cornerstone Research values the professional growth of its summer analysts and recognizes their contributions to clients and the firm. Consequently, many summer analysts choose to join Cornerstone Research full-time upon graduation. The analytical depth of our assignments, the breadth of industry exposure and experience working in case teams offer outstanding preparation for analysts applying to top graduate programs in business, economics and law, and for ensuing careers in consulting, finance, industry, and academia. A number of our senior consultants started their careers as analysts with our firm.

CORNERSTONE RESEARCH'S CULTURE

Our uniquely collegial and supportive atmosphere makes Cornerstone Research a great place to work. Cornerstone Research invests in its people in a number of ways including providing extensive training opportunities and organizing memorable social events. To many, our culture and our people are the most exciting and enriching aspects of a career at Cornerstone Research.

LIFE AFTER CORNERSTONE RESEARCH

Cornerstone Research values the professional growth of analysts and recognizes their contributions to clients and the firm. Consequently, the analyst role has evolved to a position typically involving a stay of three or more years. The analytical depth of our assignments, the breadth of industry exposure, and experience working in case teams offer outstanding preparation for analysts to go on to top MBA programs (for example, Stanford, Harvard, Wharton, and MIT), law schools (such as Columbia, Stanford, and Harvard), Ph.D. programs (Chicago and Harvard among others), and industry careers. Some analysts also choose to come back to Cornerstone Research after graduate school.
To fill the limited number of Summer Analyst positions, Cornerstone Research seeks well-rounded, enthusiastic individuals who have demonstrated excellent academic performance. We encourage candidates with strong analytical backgrounds, computer skills, and interest in business and economics to apply.

Cornerstone Research provides Equal Employment Opportunities to all employees and applicants for employment without regard to legally protected categories, such as age, sex, gender, gender identity, race, color, creed/religious belief, medical condition, predisposing genetic characteristics or genetic information or testing, disability, marital status, pregnancy status, military status, veteran status, arrest or conviction record (except where permitted by law), sexual orientation, ethnic background, citizen status, ancestry, national origin, or any other consideration protected by federal, state or local law.

**Organization:** Cornerstone Research  
**Job Location:** New York  
**Job Application Link:** [Summer Analyst](https://economics.yale.edu/undergraduate/employment-opportunities/summer-analyst-1)  
**Known Job Application Deadline:** N/A  
**Post Date:** Tuesday, September 11, 2018

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